




Deutsche Bahn  
**Interim Report**  
**January – June 2017**  
Quality that persuades!

# At a glance

	H1		Change	
	2017	2016	absolute	%
 Selected key figures [€ million]				
<b>KEY FINANCIAL FIGURES (€ MILLION)</b>				
Revenues adjusted	21,070	20,033	+1,037	+5.2
Profit before taxes on income	733	563	+170	+30.2
Net profit (after taxes)	779	603	+176	+29.2
EBITDA adjusted	2,574	2,415	+159	+6.6
EBIT adjusted	1,179	1,007	+172	+17.1
Equity as of Jun 30/Dec 31	13,446	12,744	+702	+5.5
Net financial debt as of Jun 30/Dec 31	19,030	17,624	+1,406	+8.0
Total assets as of Jun 30/Dec 31	56,102	56,623	-521	-0.9
Capital employed as of Jun 30	34,581	33,462	+1,119	+3.3
Return on capital employed (ROCE) (%)	6.8	6.0	-	-
Redemption coverage <sup>1)</sup> (%)	19.3	17.5	-	-
Gross capital expenditures	4,108	3,472	+636	+18.3
Net capital expenditures	1,490	1,346	+144	+10.7
Cash flow from operating activities	762	1,523	-761	-50.0
<b>KEY PERFORMANCE FIGURES</b>				
Passengers (million)	2,355	2,190	+165	+7.5
<b>RAIL PASSENGER TRANSPORT</b>				
Punctuality DB passenger transport (rail) in Germany (%)	94.6	94.8	-	-
Punctuality DB Long-Distance (%)	81.0	78.4	-	-
Passengers (million)	1,294	1,151	+143	+12.4
thereof in Germany	1,030	1,006	+24	+2.4
thereof DB Long-Distance	68.3	66.7	+1.6	+2.4
Volume sold (million pkm)	46,536	44,037	+2,499	+5.7
Volume produced (million train-path km)	391.5	377.3	+14.2	+3.8
<b>RAIL FREIGHT TRANSPORT</b>				
Freight carried (million t)	139.2	140.2	-1.0	-0.7
Volume sold (million tkm)	47,756	47,830	-74	-0.2
<b>RAIL INFRASTRUCTURE</b>				
Punctuality in Germany <sup>2)</sup> (%)	94.2	94.2	-	-
Punctuality DB Group (rail) in Germany (%)	94.5	94.6	-	-
Train kilometers on track infrastructure (million train-path km)	534.2	531.4	+2.8	+0.5
thereof non-Group railways	164.3	158.4	+5.9	+3.7
share of non-Group railways (%)	30.8	29.8	-	-
Station stops (million)	76.4	75.9	+0.5	+0.7
thereof non-Group railways	18.0	17.4	+0.6	+3.4
<b>BUS TRANSPORT</b>				
Passengers (million)	1,060	1,040	+20	+1.9
Volume sold <sup>3)</sup> (million pkm)	3,701	4,087	-386	-9.4
Volume produced (million bus km)	815.4	823.1	-7.7	-0.9
<b>FREIGHT FORWARDING AND LOGISTICS</b>				
Shipments in European land transport (thousand)	50,751	50,712	+39	+0.1
Air freight volume (export) (thousand t)	613.1	550.6	+62.5	+11.4
Ocean freight volume (export) (thousand TEU)	1,063.4	976.3	+87.1	+8.9
<b>OTHER KEY FIGURES</b>				
Order book passenger transport as of Jun 30/Dec 31 (€ billion)	94.1	92.1	+2.0	+2.2
Rating Moody's/S&P Global Ratings	Aa1/AA-	Aa1/AA-	-	-
Employees as of Jun 30 (FTE)	307,565	302,692	+4,873	+1.6

<sup>1)</sup> Change in method at the end of 2016 [2016 INTEGRATED REPORT, PAGE 84 F.] with retroactive adjustment.

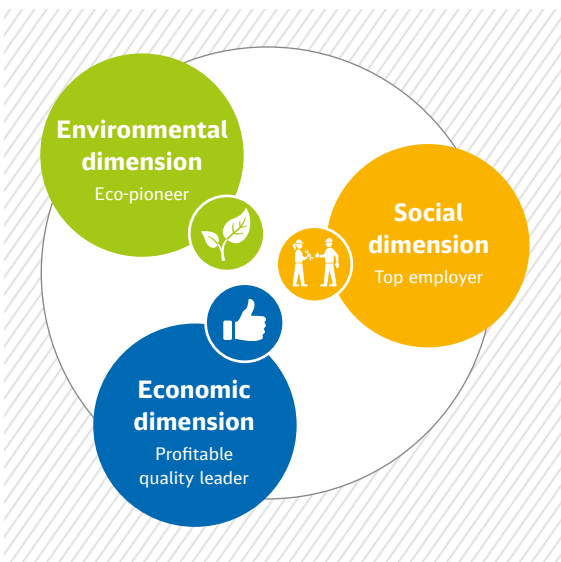
<sup>2)</sup> Non-Group and DB Group train operating companies.

<sup>3)</sup> Excluding DB Arriva.

# DB2020+ strategy



**Our customers benefit from first-class and environmentally friendly mobility and logistics solutions driven by dedicated employees and digital expertise.**



## **WE DRIVE PROGRESS AND SHAPE THE FUTURE**



### **Culture of quality**

Operational excellence and customer focus



### **Digital expertise**

Innovative solutions in our core and new businesses



### **High performance**

Shared responsibility and strong performance

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## **U5 Contact information and financial calendar**

### **> Cover image: VDE 8 – ICE on the Scherkondetal bridge**

In 1991, after the reunification of Germany, the Federal Government created the German unification transport project no. 8 (Verkehrsprojekt Deutsche Einheit; VDE) in order to improve transport connections by rail between east and west and between north and south. The new expansion line, approximately 500 km long, between Nuremberg, Erfurt, Leipzig/Halle and Berlin will be fully operational on December 10, 2017. The new high-speed line provides a competitive and environmentally sound alternative to travel by road and plane Berlin – Munich in under four hours – the service offered by DB Group from December 2017 will make traveling easier and more comfortable, directly benefiting about 17 million people in Germany.

Dear ladies and gentlemen,

Deutsche Bahn continued to become more attractive in the first half of 2017. The successes achieved in our **RAILWAY OF THE FUTURE** Zukunft **Bahn** quality program are becoming increasingly visible. In the first half of 2017, more than 68 million passengers used our long-distance trains – more than ever before in a first half-year.

Revenues and profits also developed positively. Revenues of € 21.1 billion and adjusted EBIT of € 1.2 billion are evidence of our success. Revenues increased by 5.2 percent, and EBIT was up by an impressive 17.1 percent. We are particularly pleased that improvements were achieved broadly across our business units, and in particular our international activities DB Arriva, DB Cargo, and DB Schenker.

For this reason, we have been more ambitious in formulating our forecast for the 2017 financial year. We intend to increase revenues to over € 42.5 billion and achieve an EBIT of at least € 2.2 billion. This is € 1 billion more revenues and € 100 million more EBIT than previously achieved.

We are also on the right path in terms of punctuality. In long-distance transport, we achieved an average punctuality of 81.0 percent in the first half of 2017. This is 2.6 percentage points more than in the first half of 2016. In regional transport, punctuality remained stable at the high level of 93.2 percent. Overall, however, we are still not satisfied with the development of our punctuality. More effort is needed in this area to allow us to provide even better and more reliable service to our customers.

Conclusion: The numbers confirm that we are on the right path – our **RAILWAY OF THE FUTURE** Zukunft **Bahn** program is succeeding. We have the wind in



our favor, but mentally we have not yet taken off. We have made achievements in some areas, but in others, we still face challenges. We must continue working in these areas with discipline and focus – keeping in mind the objective of making DB Group a bit better every day.

We are investing, where improvements are noticeable for the customer. € 5.5 billion are being spent on the modernization and maintenance of stations – more than ever before.

A fundamental step forward for our customers is the commissioning of the new ICE high-speed connection Berlin–Munich and the parallel occurring introduction of the ICE 4 in December 2017.

We are also continuing to make progress in digitalization. We are working with start-ups and technology partners to develop new business models. The aim here, too, is to further improve quality and service for our customers.

One thing is clear: we are on the right path, but not yet at the finish. We will do everything we can to maintain the positive momentum and continue the upward trend. This is what drives us. This is our ambition. Because in the interest of our customers the focus in 2017 will be no less than: Quality that persuades!

Sincerely yours,

Dr. Richard Lutz  
CEO and Chairman  
of the Management Board  
of Deutsche Bahn AG

“The numbers confirm that we are on the right path – our Railway of the Future program is succeeding.”

# Interim Group management report (unaudited)

## Overview

- |  |  |   |
|--|--|---|
| ▶ <b>Railway of the Future program successful</b>  | ▶ <b>Financial indicators with clearly positive development</b>  | ▶ <b>Good development in noise reduction and air quality control</b>  |
| <p>&gt; <b>👍 Profitable quality leader</b></p> <ul style="list-style-type: none"> <li>▶ Punctuality data positive compared to 2016.</li> <li>▶ Passenger record in long-distance transport.</li> <li>▶ Revenues and EBIT improve significantly.</li> </ul> | <p>&gt; <b>👤 Top employer</b></p> <ul style="list-style-type: none"> <li>▶ Number of employees increased further.</li> <li>▶ New employer branding campaign started.</li> <li>▶ Two regional Railway of the Future workshops carried out.</li> </ul> | <p>&gt; <b>🌱 Eco-pioneer</b></p> <ul style="list-style-type: none"> <li>▶ Development of a new climate protection target in cooperation with the science-based targets initiative.</li> <li>▶ DB Cargo achieves good progress in noise reduction.</li> <li>▶ DB Regional operates largest bus fleet with Euro VI emissions standard.</li> </ul> |

## DB Group

- |  |  |   |
|--|--|---|
| ▶ <b>New Chief Executive Officer named</b> | ▶ <b>Strategy DB2020+ sets the right focus</b> | ▶ <b>Railway of the Future improves quality and performance</b> |
|--|--|---|

### > Changes in the executive bodies

#### > Changes in the Management Board

The appointment of Dr. Rüdiger Grube as a member of the Management Board of DB AG was rescinded by mutual agreement with effect from January 30, 2017.

At the meeting of March 22, 2017, the Supervisory Board appointed Dr. Richard Lutz as a member of the Management Board of DB AG for another term of five years, through March 21, 2022, and appointed him Chief Executive Officer (CEO).

Also at the meeting of March 22, 2017, the Supervisory Board appointed Berthold Huber and Ronald Pofalla as members of the Management Board for another term of five years, also through March 21, 2022.

#### > Changes in the Supervisory Board

In the context of her appointment as Federal Minister of Economics and Energy, Brigitte Zypries resigned from the Supervisory Board of DB AG with effect from January 26,


2017. Parliamentary State Secretary Uwe Beckmeyer (Federal Ministry of Economics and Energy, BMWi) was appointed as her successor to the Supervisory Board of DB AG with effect from March 3, 2017.


Fred Nowka resigned his Supervisory Board mandate with effect from April 30, 2017. Falk Sobek of the District Court of Charlottenburg was appointed as his successor to the Supervisory Board of DB AG with effect from May 12, 2017.

### > Implementation of capital increase

At the end of June 2017, the Budget Committee released the second half of the planned DB AG equity increase by € 1 billion. The unblocking was subject to the condition that the pro rata resources of the performance and financing agreement (Leistungs- und Finanzierungsvereinbarung; LuFV) II for 2016 were fully implemented in accordance with the terms of agreement.

## > Implementation DB2020+ strategy

The orientation of DB Group associated with **DB2020+**  sets the right priorities to make the Group fit for the future. This is also reflected in the economic results. We are working on the issues that will help us to both optimize our core business and take advantage of international growth opportunities.

Within the framework of **RAILWAY OF THE FUTURE** , we have eliminated major annoyances for the railway in Germany and for our customers as well as significantly improved the quality of our services. This applies, among other things, to punctuality, passenger information and the cleanliness of stations. The focus now is on stabilization by creating suitable structural frameworks.

We have also made significant progress in digitalization. With the appointment of a Chief Digital Officer, the founding of DB Digital Ventures GmbH and the development of the Group-wide **ACCELERATORS BEYOND1435**  [[WWW.BEYOND1435.COM](http://WWW.BEYOND1435.COM)] with our partner **PLUG AND PLAY**  [[WWW.AXELSPRINGERPLUGANDPLAY.COM](http://WWW.AXELSPRINGERPLUGANDPLAY.COM)], we have put our digital ecosystem firmly in place. As part of our digitalization strategy, we have formulated areas of action based on technology trends for our digital activities and developed roadmaps for their implementation.

After having successfully implemented a number of Group programs, we are working on new and further developed Group programs on topics with which we would like to take another step towards the future.

- ▶ We will significantly increase the reliability, flexibility and the transport capacity of rail with the Railway Automation Group program (Automatisierung Bahnbetrieb; ABB).
- ▶ With the Group program Smart Cities, we will develop new, intelligent mobility, logistics and station concepts for urban areas.
- ▶ With the Group program Non-European Operations (NEO), we intend to exploit business opportunities in the railway business outside Europe, particularly in the Middle East and the Asia-Pacific region, and bring our DB network and expertise to bear on the railway business here.

The focus now is on the implementation of these topics. In the railway in Germany, we need to work more forcefully, especially in our three strategic areas of action: quality, digital expertise and high performance.


We want to offer products and services which convince our customers: reliable, high quality and safe – always and everywhere. The basis for this is operational excellence in all our processes.

We want to generate enthusiasm through digital services, the highest level of performance in automated rail operations and a tailor-made portfolio for our customers – based on mobility and logistics platforms.

In order to reach our targets, we need a high-performance foundation. To this end, we are working on a culture and leadership that motivates our employees to achieve the highest levels of performance, while at the same time building up competencies in the organization, especially in the direction of digitalization and process excellence.

We will also improve the control logic of DB Group in order to work more forcefully. Besides the railway in Germany, we want to focus even more on growth opportunities in our international business.

## > Implementation of Railway of the Future

“Eliminating annoyances” was the target we had set ourselves for 2016 with **RAILWAY OF THE FUTURE**  – this has been achieved in most divisions. In 2017, the focus is on stabilizing the positive developments.

### > Punctuality improved

We still have our target in view for 2017 of 81% punctual long-distance trains, and are on track. We will achieve this, for example, through **PLANSTART** [2016 INTEGRATED REPORT, PAGE 14 F.]. This helps ensure the more punctual departure of our long-distance trains. As of 2018, we aim to ensure that 90% of all long-distance trains depart the stations in question on time, compared with 76% as scheduled in 2016. In addition, the focus of PlanStart is being systematically expanded, for example by looking at other stations and stopping trains.

Systematically cutting vegetation will further reduce the impact of trees that fall on the rail network during storms and help prevent delays.

### > Improvement of availability of elevators and escalators

The **ELEVATORS AND ESCALATORS AT STATIONS** [2016 INTEGRATED REPORT, PAGE 18 F.] have automatically reported disruptions since 2016. All 3,100 conveyor systems are equipped with a module for remote monitoring, which transmits disturbances digitally and in real time to the operations centers. This system makes it possible for us to commission and carry out repairs faster.

## > Passenger information improved

- ▶ The wagon orientation is correctly displayed for almost 100% of all ICE trains. IC trains will be the focus in the second half of 2017.
- ▶ Information on track changes is displayed 90% correctly in the top 10 stations, so we are still below the target value (97%). Improvement measures have been initiated. At the top 50 stations, our 87% accuracy exceeded our target (85%).
- ▶ The so-called static delay forecast for long-distance transport achieved a stable prediction accuracy of 85%. To further improve the result, we are working with T-Systems on a dynamic forecast based on a big-data approach.
- ▶ Further development of the passenger information platform. This platform bundles together all the relevant passenger information input data from the train operating companies and infrastructure.

## > New Competence Centers established

We have set up three Competence Centers (CC) to fulfill our quality promise over the long term.

### Competence Center for Operational Excellence

The Competence Center for Operational Excellence (OPEX) addresses quality and efficiency improvements in the railway in Germany and pursues a zero-error principle in this respect. It targets quality improvement, strict customer orientation and profitability in the production processes.

- ▶ An important step towards achieving the goal of “zero errors” in the rail system is the establishment of a new instrument for increasing punctuality – the so-called lost units. The advantage over the current control over delay minutes is that lost units focus on all punctuality errors and less so on the duration of the delay.
- ▶ In maintenance, an OPEX program will be rolled out in two waves in 2017; others will follow. The first wave, “16 Flagship Sites,” was launched in February. In early August, the second wave will start with 23 additional sites.
- ▶ In May 2017, the OPEX core module “Bauen im Verbund” (BiV) was launched at DB Netze Track. The objective here is to coordinate construction activities to a greater extent across the business units in order to further minimize the impact on punctuality. External train operating companies are involved via the “Construction Site Management Round Table.”

### Competence Center for Digitalization

In addition to the development of the digitalization strategy, the CC is also working on the development of digital products.


- ▶ The start-up support in **DB MINDBOX**  [WWW.DBMINDBOX.COM] was expanded: for example with the new program **BEYOND1435**  [WWW.BEYOND1435.COM], one of the world’s leading innovation platforms.
- ▶ **WHAT3WORDS**  [WWW.WHAT3WORDS.COM], a global address and location service, is a new start-up affiliated company under the umbrella of DB Digital Ventures.
- ▶ A Group-wide intrapreneurship program was developed for our employees, which gives them the necessary freedom and provides comprehensive support to launch as a start-up under the umbrella of DB Digital Ventures and to realize new products relating to mobility and logistics.

### Competence Center for Transformation


Since the beginning of the year, the CC has been supporting the quality and digitalization efforts of DB Group and the business units by establishing concepts to improve the performance and increase the motivation of the workforce.

The core task of the CC is to enable/drive the digital and conventional transformation of the entire organization in the interest of our customers.

## > Railway of the Future conference continued

The 2016 Railway of the Future conference, in which 1,000 people were trained as Railway of the Future multipliers, will continue in a new format in 2017. The multipliers exchange information in five Railway of the Future action workshops and are inspiring further colleagues for **RAILWAY OF THE FUTURE**  Zukunft **Bahn**.

## > Dialog forums on Railway of the Future carried out

In May 2016, the first Railway of the Future dialog forum took place with some competing railways. After that forum, there was criticism from the industry that the **RAILWAY OF THE FUTURE**  Zukunft **Bahn** program was mainly geared to DB Group and tended to exclude the competitors. We are taking this into account by organizing the Quality and Punctuality dialog forum twice a year. The first one was held in June 2017. At these forums, recommendations were taken up and it was made clear that many of the Railway of the Future measures contribute to better quality and punctuality, which verifiably benefit the entire industry. It was also agreed to include suggestions from the participants for further implementation. The participants of the event gave a very positive welcome to this kind of direct exchange.



# Business and overall conditions

▶ **Economic environment improved**

▶ **World trade strengthened through investments**

▶ **Burdens from the regulatory environment**

The developments as described below are partly based on provisional data or data not relating to the same time period, as complete information relating to developments over the first half of 2017 was not yet fully available at the time this report was prepared.

## > Economic environment

### > Assessment of the economic climate by the Management Board

- ▶ Stronger trade growth is strengthening global transport demand, particularly on intra-Asian routes and the routes to and from Asia.
- ▶ The economic environment, which is especially important for the logistics activities of DB Group, has improved, particularly in Germany and Europe.
- ▶ The structural change caused by the energy transition of the German economy is having different effects on modes of transport.
- ▶ The labor market recovery and rising incomes in Europe provide support for mobility demand in our markets.
- ▶ The respective state policy frameworks, which vary greatly in Europe, have a significant impact on competition and market development in the more regulated passenger transport markets.

### > Rising global investments strengthen world trade

The global economy regained momentum at the start of the year. The main reason for this is the faster-growing investments. In addition to government investments in China, the recovery of global commodity prices is also contributing to the growth of demand for capital goods in commodity exporting countries.

Stronger global investments are also the main reason behind growth of trade and production in Europe. Underpinned by improved global demand and a stable domestic economy, overall economic growth in the eurozone accelerated somewhat at the beginning of the year. Private households are benefiting from the ongoing recovery on the labor market.

In Germany, the dampening effect of resurgent inflation on private spending is somewhat stronger than in other countries of the eurozone. In terms of overall economic growth, however, this is offset by rising investments. In Great Britain, however, growth slowed further at the beginning of the year. The sharp rise in inflation following the Brexit decision is noticeably dampening consumer spending by private households. However, in accordance with our expectations, the British economy avoided slipping into recession.

### > Energy markets in motion

The central hedging policy of DB Group is based on the principle of minimizing energy price fluctuations. Our activities are therefore not exposed to the full impact of changes in market prices.

### Delayed reduction of the oil oversupply

Brent crude oil [USD/bbl]	H1 2017	2016	Change	
			absolute	%
Average price	52.7	45.1	+7.6	+16.9
Highest price	58.4	57.9	-	-
Lowest price	44.4	27.1	-	-
Year-end price	47.9	56.8	-8.9	-15.7

Source: Thomson Reuters

Oil prices fluctuated in a relatively narrow range, with a slight decline in the first half of 2017. However, the average price was about 17% above the previous year's level. Despite OPEC efforts to counteract this and growing demand in India and China, production and inventories remain at a high level, limiting the price increase trends of the previous year because the reduction in OPEC production has been offset by other countries (especially the US).

## Electricity market is closely correlated with coal market

Developments in energy prices	H1 2017	2016	Change	
			absolute	%
<b>BASE LOAD POWER (FOLLOWING YEAR) (€/MWH)</b>				
Average price	30.0	26.6	+3.4	+12.8
Highest price	31.5	35.8	-	-
Lowest price	28.0	20.7	-	-
Year-end price	30.8	31.4	-0.6	-1.9
<b>EMISSIONS CERTIFICATES (€/TON CO<sub>2</sub>)</b>				
Average price	5.0	5.4	-0.4	-7.4
Highest price	6.5	8.3	-	-
Lowest price	4.3	3.9	-	-
Year-end price	5.0	6.6	-1.6	-24.2

Source: Thomson Reuters

While the electricity spot market remains volatile, the electricity futures market for base load power, which is more material for DB Group, was significantly more stable than in 2016. However, the average price in the first half of 2017 was higher than in the first half of 2016. The German electricity futures market showed a strong correlation with the coal market, which had rising price trends.

Emissions trading is strongly dependent on the reforms discussed for the fourth trading period. The proposals of the EU Environment Committee for a greater reduction of emissions certificates was rejected by the European Parliament.

### > Euro partially recovers losses

During the first half of 2017, the value of the euro rose against most currencies after having lost value in the second half of 2016. In addition to specific effects on individual exchange rates, the reasons behind this included a rise in political uncertainty in Europe.

**REVENUE DEVELOPMENT** [PAGE 13 F.] of DB Group was also influenced by the effects of currency exchange rates. These mainly resulted from the development of the British pound, because demand decreased sharply as a result of the uncertainty about Brexit. Despite a significant depreciation of the US dollar in the first half of 2017, the exchange rate was slightly higher compared to the first half of 2016 because it had risen sharply at the end of the previous year.

Overall, exchange rate effects reduced the indebtedness of DB Group. They were driven by the trend in the British pound and the Swiss franc, in particular.

## > Developments in bond markets

Yield (%)	H1 2017	2016	Change (percentage points)
<b>GERMAN BUNDS (10-YEAR)</b>			
Average yield	0.33	0.13	0.20
Highest yield	0.51	0.58	-0.07
Lowest yield	0.15	-0.20	-0.05
Half-year end yield	0.47	0.20	0.27

Source: Thomson Reuters

In the first half of 2017, the yield on the ten-year German Federal bonds (bunds) was slightly above the previous year's level in total. While the US Federal Reserve Bank (Fed) raised its key interest rate from 0.50% to 1.00% in two interest rate hikes in 2017, the European Central Bank (ECB) maintained its loose monetary policy. Indications of the ECB at the end of the first half of the year were that they would tighten monetary policy to a small extent, but this directly led to increased yields. The shift from low-interest bonds into stocks with higher returns also contributed to the rise in yields.

## > Varied developments in relevant markets

### > Passenger transport Continued growth in the German market

The overall market at the beginning of 2017 with moderate growth in volume sold was below the level of the first half of 2016. Significant influences were:

- ▶ Continued positive, but less dynamic, development of employment figures and disposable income with rising inflation.
- ▶ Solid performance growth of motorized individual transport despite increasing, but still low, fuel prices in comparison over several years.
- ▶ Despite stoppages of strikes, moderate increases in domestic air traffic due to the expansion of available offers, primarily from Eurowings.
- ▶ For the first time since market liberalization in 2013, shrinking performance of long-distance bus services after the consolidation wave at the start of the year.
- ▶ Rising price levels of motorized individual transport and long-distance bus services with comparatively moderate rail price increases at the same time, and stabilized flight prices after several years of decline.
- ▶ Missing day of service due to leap year effect.

### Rail passenger transport

- ▶ Significant increase in volume sold in the first quarter of 2017 (+2.4%) in long-distance rail passenger transport compared to the same quarter of the previous year, supported by the continued solid income and employment situation as well as rising fuel prices.
- ▶ Regional rail passenger transport with strong growth in the first quarter of 2017 (+2.7%), continued strong competition, DB Regio with significant increase in performance through strong demand for S-Bahn (metro) services and tender won in Schleswig-Holstein.
- ▶ Long-distance rail passenger transport with solid growth in the first quarter (+1.8%), driven by DB Long-Distance.

### Public road passenger transport

- ▶ Stagnating volume sold with opposing segment development; public road passenger transport with adverse segment development; growing regional bus services and shrinking long-distance bus services.
- ▶ After the shutdown of operations of blb and Postbus, the long-distance bus market is shrinking considerably. With the insolvency of Deutsche Touring and the acquisition of ÖBB's long-distance bus brand Hellö by FlixBus, providers continue to consolidate. Market leader FlixBus expanded its offer based on seasonal factors and increased its market share to about 90%. IC Bus is currently the third-largest supplier, with a market share of about 2%. The price level rose considerably, by about 20%, after the wave of consolidation.
- ▶ Regional bus services recorded a moderate increase in performance in the first quarter (+1.1%) thanks to rising population and employment figures, particularly in metropolitan areas. DB bus services recorded declines as a result of slackening demand for local services in rural areas and adjustments to the portfolio of services.

### Europe-wide gains for trains and buses

The development of the European overall market in many European countries at the beginning of 2017 was supported by positive, but weakening, environmental influences with moderately increasing employment and available real income. Compared to leap year 2016, a missing day of service dampened demand. Electric vehicles are becoming more and more relevant for tenders and fleet renewals in bus transport throughout Europe, supported by potential diesel driving bans in many cities.

Momentum towards increased competition, growth and innovation were seen, for example, in the following countries:

- ▶ Switzerland, with long-distance transport concessions and the emerging competition between regional railways BLS, SOB and SBB. Liberalization of the long-distance bus market under discussion.
- ▶ Italy, with the establishment of a joint venture by the Italian state-owned railway (FS) and British FirstGroup to apply for franchises in the UK – Italy, however, still does not have a competitive awarding of tenders for transport contracts.

European rail passenger transport recorded a significant increase in volume sold. Noticeable gains, not just in Germany, but also in:

- ▶ Poland, through strong demand for high-speed intercity transport services with PKP's new Pendolino trains,
- ▶ Spain, through the push for sales of cheap tickets for high-speed intercity transport services and RENFE's quality improvements,
- ▶ Belgium and France, through renewed confidence in the security situation after terrorist attacks in the previous year,
- ▶ Switzerland, through recovery of traffic to France, as well as SBB savings tickets in the competition for long-distance bus services.

Long-distance bus services in Europe, despite consolidation of providers with further expansion of available offers. The development is mainly driven by market leader FlixBus, which wants to increase its European passenger numbers by about one-third in 2017, to 40 million:

- ▶ FlixBus established a subsidiary in Copenhagen for further expansion in Scandinavia and opened a domestic network in Denmark in April 2017.
- ▶ FlixBus will take over Hellö, ÖBB's long-distance bus brand, effective July 2017, and will announce further network expansion in Austria.
- ▶ In April 2017, in cooperation with bus company Simet, Italian railway FS announced its own long-distance bus brand, Busitalia Fast, which will initially connect 90 cities in Italy and will be expanded throughout Europe, in a similar fashion to FlixBus.

## > Freight transport and logistics

### German freight transport

By our own calculations, the strong overall market growth in the first quarter of 2017 compared to the first quarter of 2016 of the previous year is exaggerated by a working-day effect of three additional business days. The performance increase continued to be driven mainly by road freight traffic:

- ▶ Robust economic effects from trade and domestic demand.
- ▶ Non-cyclical special items such as severe weather, low water, closure or conversion of coal-fired power plants and quality losses dampen development, mainly by rail and inland waterways.
- ▶ Price and competitive pressure remain high both among and between the various modes of transport.
- ▶ In inland waterway transport, the weak development of the previous year continued in the first quarter of 2017. Low water levels in the area of previous records, which caused a decline in performance by almost a quarter by February, as well as the suspension in March of shipping on the Danube, the Main and the Main-Danube Canal due to extensive maintenance and repair work on locks drove traffic down by almost 13%.

### Rail

- ▶ In the first quarter of 2017, rail freight volume sold rose by almost 3%. However, taking into account the positive working day effect of the Easter holiday, the plus must be considered on a relative basis and is likely to have weakened considerably in April.
- ▶ The development is also dampened by significantly negative special items. As a result, in connection with the significant amount of construction activities and severe weather damage, operations were impaired nationwide.
- ▶ While on the one hand the performance development of DB Cargo benefited primarily from strong impulses from the steel industry, on the other hand the portfolio adjustments of the energy producers had a negative effect through the closure of coal-fired power plants and the conversion from coal to gas. In addition, serious quality losses led to noticeable intramodal and intermodal shifts.
- ▶ After strong growth of a solid 15% in the first quarter of 2016, the increase of the non-Group railways was somewhat weaker by March 2017. Development was mainly slowed by traffic losses to DB Group in the paper sector, below-average participation in the positive developments in steel, and declines in the chemicals, coal and goods sectors.

### Road

- ▶ By our own calculations, increase in volume sold of about 4.5% by May 2017.
- ▶ According to the toll statistics issued by the German Federal Agency for Freight Transport, in road performance development an increase in trucks registered in German of 2% contrasted with an increase of more than 8% in trucks from abroad. Of these, trucks from Poland, Croatia, Romania, Bulgaria, Lithuania and Slovenia continued to record above-average performance. Vehicles from non-EU countries also recorded strong growth.
- ▶ Continued strong momentum from the construction industry, foreign trade and positive consumer sentiment.
- ▶ Despite rising diesel costs in the first months of 2017, road transport continues to profit from still low diesel price levels compared to previous years. On the spot market, transport prices in the first quarter declined noticeably.

### European rail freight transport market above previous year's level

Year on year, volume sold in European rail freight transport (EU 28, Switzerland and Norway) rose in the first quarter of 2017 by about 5%, with positive impacts coming particularly from growth in Germany, Poland, Great Britain, Austria and Sweden. The performance increase is supported by the revival of production and foreign trade. Positive momentum was generated here mainly from transport through the ARA ports (Antwerp, Rotterdam and Amsterdam). Combined transport is the growth driver of rail freight transport.

After double-digit declines in the last two years, volume sold of rail freight transport in Great Britain rose again. Based on the very positive development in metal, building materials and intermodal transport, the first quarter of 2017 recorded a strong increase of almost 5% compared to the same period of the previous year. The decline in coal transport continues, but has slowed significantly. Consequently, DB Cargo UK recorded slight growth in the first half of 2017. The leading market position was maintained.

After stagnating in 2016, rail freight transport performance in Poland rose by 6% in the first quarter of 2017. The positive development was supported by an increase in steel and ore transports. Intermodal transport increased by almost 32%. DB Cargo Polska developed in line with the market in the first half of 2017. In particular, the automotive and intermodal transport markets performed positively.

After the decline by about 5% in rail freight traffic in France in the previous year, the volume sold development stabilized at the beginning of 2017. The demand is supported by the positive development in the metal and consumer goods industry. Euro Cargo Rail (ECR) underperformed the market.

### **Growth in European land transport**

After getting off to a modest start, volumes in the European land transport market experienced a significant positive development starting in March 2017. Up until May 2017, the overall market developed positively.

Price trends have not yet benefited significantly from the increased demand. Consequently, the price level in the first few months of the year – also influenced by the still low diesel price – was at a low level. For the second quarter of 2017, indicators suggest a slight recovery in the price level.

The market situation is also reflected at DB Schenker. Shipment volumes and revenues rose significantly in the core business in the first half of 2017 (load transport and general cargo).

### **Strong development in air freight**

The global air freight market developed by May 2017, well above the same period in the previous year, at 6%. This development is mainly driven by a capacity bottleneck in ocean freight, which has caused loaders to increasingly change their modes of transport.

Trade routes between Asia and the US and from Europe to Asia were particularly affected.

According to the scarce cargo space, air freight rates developed at a consistently high level of about 6% above the level of the same period in the previous year since the beginning of 2017.

DB Schenker recorded growth in volume of 11.4% in the first half of 2017.

### **Continued growth in ocean freight**

With growth of about 3% through April 2017, global ocean freight performed well in the first half of 2017. This positive development is mainly driven by the intra-Asian trade route as well as by trade routes from Asia to other regions.

Currently, improved utilization of capacity can be seen with the effect of a recovery in rates. The consolidation of shipping companies into large alliances in the ocean freight market is continuing.

DB Schenker recorded growth in volume of 8.9% in the first half of 2017.

### **Persisting momentum in contract logistics**

In the market for contract logistics, the growth rate continued in the first half of 2017. Growth momentum remains strong, particularly in Asia. Demand for dedicated industrial and automotive solutions improved slightly.

DB Schenker achieved revenues adjusted for exchange rate effects of 5.7% in the first half of 2017.

#### **> Increasing demand for rail infrastructure**

Demand for train-paths increased in the first half of 2017 as demand in passenger regional transport and freight transport rose. Growth in regional rail passenger transport is mainly driven by the increase in regionalization funds. The increased sales volume in freight transport is primarily based on the positive development of combined transport. Infrastructure demand was largely stable in long-distance rail passenger transport.

In the first half of 2017, the number of regional rail passenger transport station stops was 0.7% higher than in the first half of 2016. Non-Group railways further increased their share by winning regional tenders.

#### **> Developments in the political environment**

##### **> Regulatory and transport policy topics in Germany**

###### **Review of station pricing system continues**

Since April 2017, two procedures have been in place to approve the 2018 station price list presented by DB Station & Service AG as well as the preliminary review of the corresponding fee policies. The focus of the two procedures is on the changes in the pricing system, which were required because of the new fee regulations under the Railway Regulation Act (Eisenbahnregulierungsgesetz; ERegG), which came into force in September 2016. This applies, in particular, to the provisions of Article 37 of the ERegG, which contain strict guidelines for determining the station prices in regional rail passenger transport. The BNetzA concluded the preliminary review procedure for fee policies in May 2017 and did not object to it. The Federal agency also launched a subsequent investigation into individual fee policies. Currently, the process is still ongoing. Completion of this process and the fee approval process is expected in October 2017.

In May 2017, the BNetzA concluded the procedure opened in February 2016 for the review of the cost base of the 2014 station price list, without any material complaints.

### **Decision on the 2018 train-path pricing system**

By the decision of February 6, 2017, the BNetzA approved the fees and fee policies for the new DB Netz AG train-path pricing system for the 2017/2018 schedule. The decision contained modifications to a few of the fee applications. DB Netz AG on the one hand, and DB Regio AG and DB Fernverkehr AG on the other, brought a lawsuit and requested an interim injunction. In June 2017, all three companies filed a complaint with the Appellate Administrative Court in Münster against the rejection of applications for interim injunctions by the competent Administrative Court in Cologne of May 2017.

### **Review procedure according to new incentive regulation**

Under the new incentive regulation framework under the ERegG, the BNetzA must set a price ceiling for train-path usage fees for the first regulatory period (2019 until 2023). In the first process step, the so-called initial basis of the overall costs must be approved for this purpose. DB Netz AG had determined this on the basis of the base years 2014 until 2016, until the first year of the regulatory period and submitted for approval to the regulatory authorities in April 2017. By decision of June 28, 2017, the BNetzA set the initial level for the overall costs below the requested value. The reduction is mainly due to reductions in cost of capital and secondary costs as well as reductions in carryforwards. DB Netz AG is checking the decision and will, if necessary, file an appeal.

### **Decision on the contract violation proceedings of the EU Commission**

On June 28, 2017, the European Court of Justice (ECJ) issued its judgment on the contract violation proceedings by the European Commission against Germany to confirm potential breaches of European railway law. The Commission had brought a lawsuit against Germany at the end of 2014 and made four accusations, which included profit transfer within DB Group, the accounts of the infrastructure operators, the use of access charges by DB Netz, and the separate designation of public subsidies for public transport services at DB Regio. The ECJ largely rejected the Commission's arguments. It is only with a view to the external disclosures of the accounts that the ECJ establishes a contract violation. At the time of the lawsuit, the Federal Republic of Germany had not undertaken all the necessary measures to ensure that the accounts system would ensure

compliance with the ban on the transfer of public funds for the operation of rail infrastructure to transport services. For the implementation of the judgment, we must bear in mind that the current legal framework has undergone significant further development by the ERegG, among others.

## **> Regulatory and transport policy topics in Europe**

### **EU supports German transport projects**

Within the framework of the Connecting Europe facility, on June 23, 2017, the Commission proposed a total of € 2.7 billion for 152 Central European transport projects. The selected measures in Germany include low-noise braking systems, especially for freight trains, or the use of the ERTMS (European Rail Traffic Management System) on major European freight transport corridors. A project to build up a fast-charging network for electric vehicles in Germany and other EU countries was also selected. Requests from DB Cargo in the amount of € 10 million were taken into account. These include the conversion of freight cars to low-noise brake shoes, the ERTMS conversion of locomotives as well as the hybridization of the 294 series. The proposal must still be approved formally and officially adopted by the Commission at the end of July 2017.

### **Regulatory changes in Italy**

There have been a number of important regulatory changes in Italy which, among other things, are intended to foster competition and ensure a stable financial framework. In addition, investments in infrastructure and the local transport fleet were announced. The rules for opening up the market and better public financing are beneficial for DB Arriva Italy.

## **> Further development of the traffic and regulatory framework**

### **Higher EEG surcharge**

The Renewable Energy Sources Act (Erneuerbare-Energien-Gesetz; EEG) of 2017 stipulates an EEG levy on railways for traction current amounting to 20% of the full EEG surcharge as part of the "special equalization scheme." In 2017, the EEG surcharge increased by 0.526 cents/kWh compared to the previous year to 6.88 cents/kWh. This resulted in an increase of the EEG rate for traction current to 1.376 cents/kWh.

### **New legislation for bus services in the UK**

The new legislation on bus services in the UK (Bus Services Act) was passed in April 2017. This could allow some UK cities to introduce bus franchising, as is already the case in Greater London. There could be potential opportunities to support patronage growth through greater collaboration with local authorities.

### **Follow-on regulation governing equalization payments for level crossings**

The equalization payments made by the Federal Government for level crossings offset half of the costs incurred for operating and maintaining the crossings used by both rail and road vehicles. The payments will run until the end of 2017 on the basis of European (EEC) regulation 1192/69, which has been in force since 1969. Following the consolidation of existing EU legislation as part of the fourth railway package, appropriate connection regulations at Federal level will be necessary from 2018.

### **Prohibition on the operation of loud freight cars approved**

The law banning the operation of loud freight cars envisages a complete ban on the use of loud freight cars starting with the 2020/2021 working timetable. In addition, the law provides for certain exceptions and exemptions: for example, the use of loud cars, based on case-by-case examination by the infrastructure operator. This requires that, by specifying a reduced speed, the noise emitted by a train with loud freight cars is not louder than that emitted by a train with refitted cars. The exception is restricted to non-scheduled transport.

### **Master plan for rail freight transport presented**

On June 23, 2017, Federal Transport Minister Alexander Dobrindt presented the “Master Plan for Rail Freight” as part of a cross-industry initiative. The master plan proposes concrete measures for sustainably strengthening rail freight transport by 2030. The plan is made up of ten measures that include both entrepreneurial and political tasks to improve the competitiveness of rail freight. The planned reduction in the train-path pricing is of special note. The negotiations between the Federal Government and DB Netz AG for the implementation of this project should be completed by the end of 2017. In addition, the master plan includes the construction of test field in Munich for the automation of train formation as well as a capital expenditure program for the modernization of rail freight transport.

### **Network Modernization Act adopted**

The new Network Modernization Act provides, among other things, for the restructuring of the so-called avoided grid charges. For the determination of avoided grid charges for locally controllable systems, and consequently also for the traction current plants, the calculation basis is frozen at the 2016 level. In addition, certain cost components, such as offshore connection costs, are factored out. The changes will be effective in 2018.

### **Regulations on automated driving**

On March 30, 2017, the German Bundestag adopted regulations for driving vehicles with highly and fully automated driving systems. The law makes it clear that the operation of motor vehicles using highly and fully automated driving systems is permitted “in accordance with its intended purpose.” If, for example, the automated driving system is only designed for use on highways, the vehicle may not be used on other roads. The law also regulates liability issues.

### **New regulations on road traffic**

On May 31, 2017, the Commission presented its recommendations on the “Europe on the Move” strategy. The purpose of this strategy is to further regulate market access and social conditions in road freight traffic. The application of minimum wage laws to truck drivers, stricter regulations on driving and rest periods, and simplified cabotage regulations are intended to improve road safety, combat illegal employment and ensure appropriate conditions for workers. A further focus is on proposals for fairer, more environmentally friendly and standardized toll collection in the EU. Additional proposals, including on market access for long-distance buses, on emissions standards for passenger vehicles, and, for the first time, for heavy commercial vehicles, are planned for the coming 12 months.

# Profitable quality leader

▶ **Punctuality at a stable level overall**

▶ **Revenues increased – significant improvement in profits achieved**


▶ **Economic position stable**

## > Punctuality has increased significantly in long-distance transport

- ▶ Rail punctuality at a stable level overall.
- ▶ Increase in punctuality as a result of PlanStart in the framework of the Railway of the Future project.

	H1 2017	2016	H1 2016
 Punctuality [%]			
Rail in Germany <sup>1)</sup>	94.2	93.9	94.2
DB Group (rail) in Germany	94.5	94.3	94.6
DB rail passenger transport in Germany	94.6	94.4	94.8
DB Long-Distance	81.0	78.9	78.4

<sup>1)</sup> Non-Group and DB Group train operating companies.

The punctuality of non-Group and intra-Group TOCs in Germany in the first half of 2017 was at the level of the first half of 2016, and somewhat above the level of the full-year 2016. On the other hand, the punctuality of the TOCs of DB Group fell slightly, driven in particular by the development of S-Bahn (metro) services and freight transport, although it was still above the figure for the full-year 2016. Punctuality in DB rail passenger transport in Germany also fell slightly. **PUNCTUALITY IN LONG-DISTANCE TRANSPORT** [PAGE 27] increased noticeably due to the consistent continuation and further development of **RAILWAY OF THE FUTURE**  program.

## > Improvement in customer satisfaction and quality

- ▶ Numerous measures implemented and initiated.
- ▶ The quality and range of our services have continued to improve for our customers.

### > Digitalization and innovation

- ▶ DB Digital Ventures is investing in Connected Signals Inc, which is specialized in traffic signal network control systems. It offers opportunities for developing smart cities and autonomous driving.
- ▶ Faster access to travel connection information via “Mein Bahnhof” (My Station) and “Meine Strecke” (My Line) using Amazon Echo.

- ▶ DB route agent (DB Streckenagent) is now available for customers using local transport. It provides information on disruptions and alternative routes via push notifications.
- ▶ Schedule information from the DB Navigator and DB Bahnhof live apps show the ICE car sequence in real time on the day of travel.
- ▶ Arriva Trains Wales has opened a virtual training simulator. Employees are learning to prevent accidents around the station based on different scenarios.
- ▶ **DRIVE4SCHENKER** [PAGE 37] successfully launched in European land transport.
- ▶ box2rail is a new online booking platform for container transport customized to meet the needs of small and medium-sized enterprises.

### > Customer/transport information

- ▶ With the Pricing and International Offering Project tickets are bookable more simply and flexibly for many lines in Europe. The plan is for all European railways to be integrated into the system in the second half-year of 2017.
- ▶ Customers can reach customer service more quickly and easily with the new call portal.
- ▶ The “Wohin Du Willst” (where you want to go) app is available with new features throughout Germany and in 26 administrative districts. Travelers, particularly those in rural areas, receive updates on current disruptions and changes to the local public transport network services via push notifications and can also book individual on-demand services at the push of a button.

### > Customer satisfaction

- ▶ Free WIFI [PAGE 27] with improved quality for customers in 1st and 2nd class was implemented on ICE trains at the beginning of the year.
- ▶ Child care offered on ICE trains awarded German passenger prize from PRO BAHN.
- ▶ New products such as a BahnCard that can be cancelled monthly (“BahnCard Flex” campaign), the Summer Ticket for young travelers, and an additional range of discount fares. Improved pricing displays on bahn.de also show price savings at a glance.



- ▶ Regional transport customers have been able to provide real-time feedback on selected lines since April. Customer satisfaction with regional train services is regularly queried with system Railmate, which is already well-established for ICE services.

## > **Product quality**

- ▶ The **ICE PORTAL** [PAGE 27] has been offering entertainment and information services extended by films and series since the end of March.
- ▶ DB Regional is testing free WiFi in some regions together with the public transport authorities. The aim is to have WiFi installed on most of the fleet by 2020 in close cooperation with the public transport authorities.
- ▶ Since early 2017, it has been possible to reserve seats on selected regional transport lines for single journeys when purchasing network tickets and tickets from vending machines. Continuous service expansion planned for further lines and sales channels.
- ▶ The DB Lounge concept has been revised. The pilot project is being presented in Nuremberg in July 2017.
- ▶ A new platform waiting room at Wolfsburg central station. Armrests on bench seats with USB ports. Digital display panels for traveler information are being piloted.
- ▶ Pilot project for reporting dirt in Berlin, Hanover and Hamburg via WhatsApp message. This will be expanded to over 80 major stations across Germany following test phase.

## > **Punctuality**

- ▶ Expansion of **PLANSTART** [2016 INTEGRATED REPORT, PAGE 14 F. AND 101] to further stations.
- ▶ Punctuality teams are aiming at improving punctuality in regional transport. More than 500 individual measures have been developed so far, and a larger number of these have already been implemented.
- ▶ A management center has been set up to optimize construction planning and minimize the impact on current operations.
- ▶ Expansion of preventive maintenance of switches through roll-out of **DIGITAL REMOTE DIAGNOSTICS SYSTEM (DIAGNOSTICS PLATFORM DIANA)** [PAGE 40].
- ▶ Increased punctuality by exploiting the opportunities of digitalization:
  - > Optimized predictive maintenance through **WAYSIDE MONITORING** [PAGE 40].
  - > TechLOK records, processes and displays the sensor data from the DB Cargo traction unit fleet and provides indications of potential failures before these occur.

- > Use of 3D printing to produce spare parts for points liable to failure. Minimization of faults in advance and increased availability of trains.

## > **Interlinked mobility**

- ▶ DB Mitfahrer (ride sharing) app extended to a further five Federal states.
- ▶ In cooperation with Lidl, we have been offering a free-floating system integrated into the Call-a-Bike system that provides 3,500 rental bicycles throughout Berlin since March.

## > **Safety**

- ▶ About 7,000 cameras will be in operation at about 1,000 stations by the end of 2017. There are about 28,000 cameras installed on trains in the regional and metro transport network. Together with the Federal Government of Germany, we are investing € 85 million on upgrading and expanding video technology facilities. The program received a further € 10 million in 2017.
- ▶ Increased use of patrol dogs in the future. There should be at least 30 patrol dog handlers on duty at major stations by 2019; currently they are ten.
- ▶ Bodycams tested for 8,800 operating hours are aimed at protecting employees from attacks in Berlin and Cologne. Positive test results have reinforced our commitment to fit security personnel with bodycams at focal points.

## > **Positive economic position**

### > **Improved profit situation**

- ▶ **Revenue development clearly positive.**
- ▶ **Operating profit with strong growth.**
- ▶ **Net financial debt increased.**
- ▶ **Key value management figures improved.**

### **No major restrictions in comparability to H1 2016**

Trends in expenses and income in the first half of 2017 were not materially affected by **CHANGES IN THE SCOPE OF CONSOLIDATION** [PAGE 58 F.].

### **Significant increase in revenues**

Revenue development was very positive in the first half of 2017, and was even better on a comparable basis. The positive operating development was supported in particular by DB Schenker, DB Arriva, DB Long-Distance and DB Netze Track. Negative exchange rate effects primarily from the **DEVELOPMENT OF THE BRITISH POUND** [PAGE 6] had a debilitating effect.

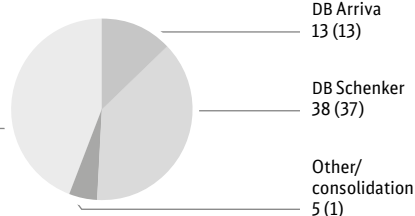
- ▶ The special items in the first half of 2017 resulted from revenue discounts for previous years.
- ▶ Effects from changes in the scope of consolidation relate to DB Schenker (€ 13 million) and DB Arriva (€ 16 million).
- ▶ Effects of **EXCHANGE RATE CHANGES** [PAGE 6] were attributable to DB Arriva (€ –175 million), DB Schenker (€ +10 million) and DB Cargo (€ –14 million).
- ▶ The **REVENUE DEVELOPMENT OF THE BUSINESS UNITS** [PAGE 25 FF.] was overwhelmingly positive in the first half of 2017.
- ▶ Revenues increased even more strongly on a comparable basis (adjusted for special items, exchange rate changes and changes in the scope of consolidation).

	H1		Change	
	2017	2016	absolute	%
<b>Revenues adjusted</b> [€ million]				
DB Group	21,066	20,033	+1,033	+5.2
± Special items	4	-	+4	-
<b>DB Group adjusted</b>	<b>21,070</b>	<b>20,033</b>	<b>+1,037</b>	<b>+5.2</b>
± Effects from changes in the scope of consolidation	-29	-12	-17	+142
± Effects from changes in exchange rates	179	-	+179	-
<b>DB Group - comparable</b>	<b>21,220</b>	<b>20,021</b>	<b>+1,199</b>	<b>+6.0</b>

	H1		Change	
	2017	2016	absolute	%
<b>External revenues by business units</b> [€ million]				
DB Long-Distance	2,028	1,932	+96	+5.0
DB Regional	4,254	4,223	+31	+0.7
DB Arriva	2,659	2,526	+133	+5.3
DB Cargo	2,150	2,154	-4	-0.2
DB Schenker	8,072	7,400	+672	+9.1
DB Netze Track	746	694	+52	+7.5
DB Netze Stations	273	267	+6	+2.2
DB Netze Energy	654	591	+63	+10.7
Other	234	246	-12	-4.9
<b>DB Group adjusted</b>	<b>21,070</b>	<b>20,033</b>	<b>+1,037</b>	<b>+5.2</b>

## Revenue structure virtually unchanged

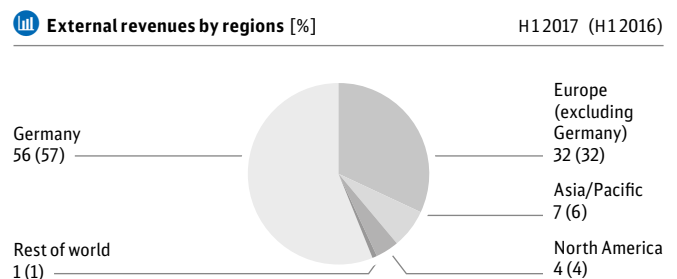
	H1 2017 (H1 2016)
<b>Revenue structure</b> [%]	
Railway in Germany	44 (49)
DB Arriva	13 (13)
DB Schenker	38 (37)
Other/consolidation	5 (1)



	H1		Change	
	2017	2016	absolute	%
<b>External revenues by regions</b> [€ million]				
Germany	11,850	11,484	+366	+3.2
Europe (excluding Germany)	6,669	6,360	+309	+4.9
Asia/Pacific	1,404	1,230	+174	+14.1
North America	878	734	+144	+19.6
Rest of world	269	225	+44	+19.6
<b>DB Group adjusted</b>	<b>21,070</b>	<b>20,033</b>	<b>+1,037</b>	<b>+5.2</b>

The increase in revenues in the regions was driven primarily by the positive development in business and volumes.

- ▶ In Germany revenues increased, due particularly to growth in the infrastructure business units and at DB Long-Distance.
- ▶ Revenue development in Europe (excluding Germany) was positive and was driven by new services at DB Arriva and the business development at DB Schenker. Negative exchange rate effects from the development of the British pound had a dampening effect.
- ▶ Revenues increased in the Asia/Pacific region as a result of the business development at DB Schenker. Positive exchange rate effects provided some support.
- ▶ Development in North America was influenced by strong operating development at DB Schenker along with positive exchange rate effects.




## Development of profits remains positive

### Transition to adjusted profit calculation

The transition to the adjusted profit statement is a two-step process. The procedure for **RECLASSIFICATIONS AND ADJUSTMENTS** [2016 INTEGRATED REPORT, PAGE 106] remains unchanged. The following presentation of profit development describes the correspondingly adjusted changes in the key items of the statement of income for the first half of 2017 versus the first half of 2016. The effects from the changes in the scope of consolidation and exchange rate effects are presented in the following table and are not explained further in the following section.

In the first half of 2017, changes in the scope of consolidation resulted in higher income and expenses, while exchange rate effects reduced income and expenses overall.

 Excerpt from adjusted statement of income [€ million]	H1					Change					
	2017	Reclassification				2017 adjusted	2016 adjusted	absolute	thereof due to changes in scope of consolidation	thereof due to exchange rate effects	%
		Compound interest/discounted interest	Net investment income	PPA amortization	Adjustment for special items						
Revenues	21,066	-	-	-	4	21,070	20,033	+1,037	+17	-179	+5.2
Inventories changes and internally produced and capitalized assets	1,376	-	-	-	-	1,376	1,254	+122	+1	-1	+9.7
Other operating income	1,239	-	-	-	-7	1,232	1,107	+125	0	-9	+11.3
Cost of materials	-10,411	-	-	-	15	-10,396	-9,560	-836	-13	+65	+8.7
Personnel expenses	-8,227	-	-	-	79	-8,148	-7,788	-360	-3	+76	+4.6
Other operating expenses	-2,562	-	-	-	2	-2,560	-2,631	+71	-2	+36	-2.7
EBITDA adjusted	2,481	-	-	-	93	2,574	2,415	+159	0	-12	+6.6
Depreciation and impairments	-1,405	-	-	38	-28	-1,395	-1,408	+13	-1	+7	-0.9
<b>EBIT adjusted</b>	<b>1,076</b>	-	-	<b>38</b>	<b>65</b>	<b>1,179</b>	<b>1,007</b>	<b>+172</b>	-1	-5	<b>+17.1</b>
Net operating interest balance	-343	9	-	-	2	-332	-373	+41	0	+2	-11.0
<b>Operating income after interest</b>	<b>733</b>	<b>9</b>	-	<b>38</b>	<b>67</b>	<b>847</b>	<b>634</b>	<b>+213</b>	<b>-1</b>	<b>-3</b>	<b>+33.6</b>
Net investment income	14	-	0	-	-	14	17	-3	-	0	-17.6
Other financial result	-14	-9	0	-	-	-23	-33	+10	0	-1	-30.3
PPA amortization customer contracts	-	-	-	-38	-	-38	-49	+11	-	+1	-22.4
Extraordinary result	-	-	-	-	-67	-67	-6	-61	-	0	-
<b>Profit before taxes on income</b>	<b>733</b>	-	-	-	-	<b>733</b>	<b>563</b>	<b>+170</b>	<b>-1</b>	<b>-3</b>	<b>+30.2</b>


## Development of operating profit figures clearly positive

The **REVENUE DEVELOPMENT** [PAGE 13 F.] was clearly positive in the first half of 2017.

- ▶ Other operating income grew significantly, as a result inter alia of the new services and acquisitions at DB Arriva, repayment of the taxes on fuel elements and higher damage compensation payments at DB Cargo.
- ▶ Cost of materials increased significantly. This was essentially a result of a higher volume of purchased services at DB Schenker in the wake of increased demand and increased freight rates.
- ▶ Personnel expenses also increased significantly. Aside from collective wage increases, the greater number of employees also had an impact, particularly at DB Schenker, and as a result of the start of operations and acquisitions at DB Arriva.
- ▶ Other operating expenses fell, in particular as a result of the lower franchise payments following a system migration in the UK Trains line of business at DB Arriva.
- ▶ Depreciation was virtually unchanged. The development was influenced inter alia by the fact that some vehicles in the previous year reached the end of their useful life for accounting purposes while the delivery of new vehicles was delayed in some cases. The addition of new vehicles had the opposite effect.

Overall income climbed more significantly than expenses. Both adjusted EBITDA and adjusted EBIT improved considerably as a result. The development of adjusted **PROFIT**

**FIGURES OF THE BUSINESS UNITS** [PAGE 25 FF.] was varied. The DB Long-Distance business unit saw very positive development. The operating profits generated by DB Cargo improved, but were still negative. The Other division also recorded an increase. The development of the infrastructure business units and of DB Regional had a dampening effect.

 EBIT adjusted by business units [€ million]	H1		Change	
	2017	2016	absolute	%
DB Long-Distance	216	54	+162	-
DB Regional	314	334	-20	-6.0
DB Arriva	110	106	+4	+3.8
DB Cargo	-28	-53	+25	-47.2
DB Schenker	208	200	+8	+4.0
DB Netze Track	389	398	-9	-2.3
DB Netze Stations	150	159	-9	-5.7
DB Netze Energy	44	63	-19	-30.2
Other/consolidation	-224	-254	+30	-11.8
<b>DB Group</b>	<b>1,179</b>	<b>1,007</b>	<b>+172</b>	<b>+17.1</b>

The development of operating profit after interest was also significantly positive. Net operating interest balance improved, mainly as a result of current low interest rates for refinancing.

The decline in net investment income was essentially driven by London Overground.

The development of the other financial result was primarily attributable to the compounding of provisions. The decrease was offset by the effects of hedging transactions.

Since the decrease in the extraordinary result exceeded this development, profit before taxes saw weaker increases.

### Extraordinary charges increased slightly

Extraordinary result [€ million]	H1			
	2017	thereof affect- ing EBIT	2016	thereof affecting EBIT
DB Long-Distance	-	-	-	-
DB Regional	28	28	-	-
DB Arriva	0	0	-3	-3
DB Cargo	-1	-1	0	0
DB Schenker	-1	-1	-	-
DB Netze Track	-3	-3	-3	-3
DB Netze Stations	-3	-3	-1	-1
DB Netze Energy	-15	-15	-	-
Other/consolidation <sup>1)</sup>	-72	-72	1	2
<b>DB Group</b>	<b>-67</b>	<b>-67</b>	<b>-6</b>	<b>-5</b>

The extraordinary result saw weaker development in the first half of 2017 and is comprised of the following special items:

- ▶ Effects from appreciation of vehicles at DB Regional
- ▶ Effects associated with the financing of Germany's nuclear phase-out at DB Netze Energy
- ▶ Expenses from the formation of provisions for employee contractual obligations in the Other division

The extraordinary result in the first half of 2016 is comprised of the following special items:

- ▶ Expenses for provisions for civil proceedings related to infrastructure fees at DB Netze Track and DB Netze Stations
- ▶ Expenses relating to the reversal of hedging transactions at DB Arriva

### Profit after taxes improved significantly

Excerpt from statement of income [€ million]	H1		Change	
	2017	2016	absolute	%
Profit before taxes on income	733	563	+170	+30.2
Taxes on income	46	40	+6	+5.0
Actual income taxes	-82	-88	+6	-6.8
Deferred tax expenses	128	128	-	-
<b>Net profit (after taxes)</b>	<b>779</b>	<b>603</b>	<b>+176</b>	<b>+29.2</b>
DB AG shareholders	766	591	+175	+29.6
Minority interests	13	12	+1	+8.3

The significant improvement in profits before taxes was also evident in the profit after taxes. The impact of the rise in the positive income tax position based on a low level was not material here.

The net profit attributable to the shareholders of DB AG along with minority interests saw positive development in the first half of 2017.

### > Stable financial situation

- ▶ Financial management unchanged.
- ▶ Ratings stable.
- ▶ Three bonds issued.

In addition to aiming for a sustained rise in enterprise value, DB Group's financial management focuses on maintaining a capital structure that will ensure excellent credit ratings. Please see **VALUE MANAGEMENT** [PAGE 17 F.] for detailed information on the key figures used: redemption coverage, gearing and net financial debt/EBITDA.

There were no changes to DB Group's **FINANCIAL MANAGEMENT SYSTEM** [2016 INTEGRATED REPORT, PAGE 110] in the first half of 2017. The process that was launched to relocate the registered office of Deutsche Bahn Finance B.V. (DB Finance), Amsterdam/the Netherlands to Germany should be completed in the second half of 2017.

DB Group has a long-term European debt issuance program available in the amount of € 25 billion. A total of **THREE BONDS WERE ISSUED VIA DB FINANCE IN THE FIRST HALF OF 2017** [PAGE 17], with the funds from the GBP bond most recently issued only received in July 2017. One bond for € 500 million was redeemed. Absolute utilization of the European debt issuance program increased slightly by € 0.1 billion as of June 30, 2017 compared with the end of the previous year. The degree of utilization as of June 30, 2017 is 79% (as of December 31, 2016: 78%).

We also launched an Australian debt issuance program (Kangaroo Program) for AUD 5 billion in the first half of 2017 in order to be able to respond to investor demand in the Asia/Pacific region. This program has not yet been utilized.

A multi-currency multi-issuer commercial paper program with a volume of € 2 billion remains available in the area of short-term debt financing, which like the end of the previous year had not been utilized as of June 30, 2017.

As of June 30, 2017, we also had guaranteed unutilized credit facilities of € 2.0 billion (as of December 31, 2016: € 2.0 billion), with a remaining term of between 1.0 and 2.0 years as well as further guaranteed unutilized credit facilities of € 0.1 billion (as of December 31, 2016: € 0.1 billion).

In addition, credit facilities of € 2.2 billion for the operating business were available as of June 30, 2017 (as of December 31, 2016: € 2.2 billion). These credit facilities, which are made available to our subsidiaries around the world, include provisions for financing working capital as well as sureties for payment.

No major finance lease transactions were concluded in the first half of 2017.

## Ratings stable

Ratings DBAG	First issued	Last confirmed	Current ratings		
			Short-term	Long-term	Outlook
S & P Global Ratings	May 16, 2000	Jul 15, 2016	A-1+	AA-	stable
Moody's	May 16, 2000	Sep 28, 2015	P-1	Aa1	stable

The creditworthiness of DB Group is constantly monitored and assessed by the rating agencies S&P Global Ratings (S&P) and Moody's. Both agencies published updated assessments on DB AG in the first half-year of 2017 and left the ratings and outlook unchanged.

Please see our investor relations Web site for additional information on the subject of RATINGS [\[WWW.DB.DE/RATING-E\]](http://www.db.de/rating-e) and the complete analysis of DB AG by the rating agencies.

## Three bonds issued

ISIN	Issuer	Currency	Volume (million)	Coupon (%)	Maturity	Term (years)
XS1566135098	DB Finance	NOK	700	2.490	February 2032	15
XS1626600040	DB Finance	EUR	500	1.500	December 2032	15.5
XS1640854144 <sup>1)</sup>	DB Finance	GBP	300	1.375	July 2025	8

<sup>1)</sup> Funds received on July 2017.

In the first half-year of 2017, we issued three bonds with a total volume of € 0.9 billion through DB Finance. The cash inflow from the GBP bond most recently issued was only received in July 2017. The funds were raised to refinance due liabilities, and for capital expenditures.

- ▶ A NOK 700 million (€ 79 million) private placement among institutional investors in Norway. The proceeds were swapped into euros.
- ▶ A public bond for € 500 million that represents our longest bond issued in euros so far at 15.5 years. The demand arose predominantly from Germany, France and Great Britain.
- ▶ A further public bond for GBP 300 million (€ 341 million). The proceeds were swapped into euros. The demand arose in particular from Great Britain.

## > Key value management figures improved

- ▶ Development of operating profits promotes ROCE and redemption coverage.
- ▶ Equity and EBITDA drive improvements in gearing and/or net financial debt/EBITDA.

## ROCE increased

	H1		Change	
	2017	2016	absolute	%
EBIT adjusted <sup>1)</sup>	1,179	1,007	+172	+17.1
Capital employed as of Jun 30	34,581	33,462	+1,119	+3.3
<b>ROCE (%)</b>	<b>6.8</b>	<b>6.0</b>	-	-
Target value (%)	≥ 9.0	≥ 9.0	-	-

<sup>1)</sup> Figures extrapolated to the full year for calculation purposes.

The ROCE improved in the first half of 2017. This was the result of a significant improvement in adjusted EBIT in conjunction with a proportionately smaller increase in capital employed. The increase in capital employed was predominantly attributable to an increase in receivables and other assets.

## Key debt ratios improved

### Redemption coverage improved

	H1		Change	
	2017	2016	absolute	%
EBITDA adjusted <sup>2)</sup>	2,574	2,415	+159	+6.6
Net operating interest <sup>2)</sup>	-332	-373	+41	-11.0
Depreciable portion of lease rates <sup>2)</sup>	522	497	+25	+5.0
Original tax expenses <sup>2)</sup>	-82	-88	+6	-6.8
<b>Operating cash flow after taxes</b>	<b>2,682</b>	<b>2,450</b>	<b>+232</b>	<b>+9.5</b>
Net financial debt as of Jun 30	19,030	18,159	+871	+4.8
Present value operate leases as of Jun 30	4,798	4,874	-76	-1.6
<b>Adjusted net financial debt as of Jun 30</b>	<b>23,828</b>	<b>23,033</b>	<b>+795</b>	<b>+3.5</b>
Pension obligations as of Jun 30	3,947	4,895	-948	-19.4
<b>Adjusted net debt as of Jun 30</b>	<b>27,775</b>	<b>27,928</b>	<b>-153</b>	<b>-0.5</b>
<b>Redemption coverage (%)</b>	<b>19.3</b>	<b>17.5</b>	-	-
Target value (%)	≥ 25.0	≥ 25.0	-	-

<sup>1)</sup> Change in method as of year end 2016 [2016 INTEGRATED REPORT, PAGE 84 F.] retroactively adjusted.

<sup>2)</sup> Figures extrapolated to the full year for calculation purposes.

The redemption coverage improved as of June 30, 2017 driven by a significant increase in the operating cash flow after taxes. The slight decrease in adjusted net debt also provided some support. The fall in PENSION OBLIGATIONS [PAGE 20] as a result of interest rates made itself felt here.

## Gearing slightly improved

	2017	2016	Change	
			absolute	%
<b>Gearing</b> as of Jun 30 [€ million]				
Net financial debt	19,030	18,159	+ 871	+ 4.8
Equity	13,446	12,060	+1,386	+11.5
<b>Gearing (%)</b>	<b>142</b>	<b>151</b>	-	-
Target value (%)	100	100	-	-

Gearing improved slightly as of June 30, 2017, but remains above the target value of 100%. The significant increase in EQUITY [PAGE 20] was the driver for this.

## Net financial debt/EBITDA improved

	H1		Change	
	2017	2016	absolute	%
<b>Net financial debt/EBITDA</b> [€ million]				
Net financial debt as of Jun 30	19,030	18,159	+ 871	+ 4.8
EBITDA adjusted <sup>1)</sup>	2,574	2,415	+159	+ 6.6
<b>Net financial debt/EBITDA (multiple)</b>	<b>3.7</b>	<b>3.8</b>	-	-
Target value (%)	≤ 2.5	≤ 2.5	-	-

<sup>1)</sup> Figures extrapolated to calculate the key figure for the full year

The key figure net financial debt/EBITDA improved slightly in the first half of 2017. The increase in net financial debt was overcompensated by improved adjusted EBITDA.

## > Cash and cash equivalents significantly lower

	H1		Change	
	2017	2016	absolute	%
<b>Summary statement of cash flows</b> [€ million]				
Cash flow from business operations	762	1,523	-761	-50.0
Cash flow from investing activities	-1,496	-1,310	-186	+14.2
Cash flow from financing activities	-773	-999	+226	-22.6
Net change in cash and cash equivalents	-1,544	-832	-712	+85.6
Cash and cash equivalents as of Jun 30/Dec 31	2,906	4,450	-1,544	-34.7

- ▶ Negative working capital effects played a crucial role in the significant decline in cash flow from ordinary business operations. The payment arising as a result of the DISPOSAL FUND ACT [PAGE 45] was one of the factors that had an impact here. The positive development of profit before taxes, depreciation and interest (€ + 64 million) compensated for this slightly.
- ▶ Cash outflow from investing activities increased. This was essentially the result of higher payments for net capital expenditures (€ +150 million). Payments for the repayment of investment grants also increased (€ +29 million).

- ▶ The cash outflow from financing activities fell driven by the lower dividend payments (€ –250 million). A higher cash inflow from the BOND ISSUES [PAGE 17] (€ + 82 million) along with lower cash outflows for repayments of finance leasing obligations (€ –34 million) provided some support here.

By contrast, the cash inflow in particular fell from raising loans (€ –143 million).

- ▶ As of June 30, 2017, DB Group held significantly fewer cash and cash equivalents compared with the end of the previous year as scheduled.

## > Asset situation stable

- ▶ Net financial debt increased.
- ▶ Capital expenditures increased significantly.
- ▶ Improvement in the equity ratio.

## Net financial debt increased

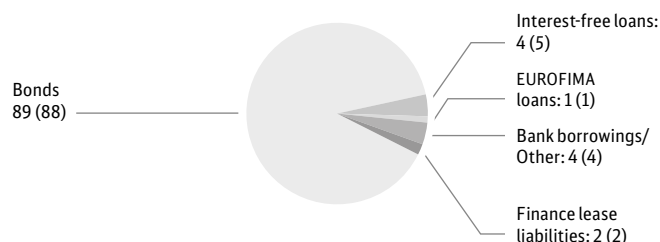
	Jun 30, 2017	Dec 31, 2016	Change	
			absolute	%
<b>Net financial debt</b> [€ million]				
Interest-free loans	992	1,172	-180	-15.4
Finance lease liabilities	520	533	-13	-2.4
Other financial debt	20,715	20,776	-62	-0.3
thereof bonds	19,674	19,740	-66	-0.3
<b>Financial debt</b>	<b>22,227</b>	<b>22,481</b>	<b>-254</b>	<b>-1.1</b>
– Cash and cash equivalents and receivables from financing	-3,045	-4,584	+1,539	-33.6
– Effects from currency hedges	-152	-273	+121	-44.3
<b>Net financial debt</b>	<b>19,030</b>	<b>17,624</b>	<b>+1,406</b>	<b>+8.0</b>

- ▶ Within financial debt, interest-free loans and finance lease liabilities declined due to continuous repayments.
- ▶ Other financial debt was significantly shaped by the development of the bond portfolio. Over the year so far, new BONDS [PAGE 17] were issued with cash inflows in the first half of 2017 of € 0.6 billion, and one bond was redeemed with a countervalue of € 0.5 billion. In addition, the bond portfolio decreased as of June 30, 2016 due to exchange rate effects (€ –0.2 billion). The development of the BRITISH POUND [PAGE 6] and the Swiss franc in particular resulted in lower debt.
- ▶ Since our foreign currency-denominated bonds are, with very few exceptions, hedged against currency fluctuations by corresponding derivatives, exchange rate effects are offset by the corresponding opposite position of the hedge. The effects from currency hedges relating to the hedged exchange rate at the time of issuance declined as compared with December 31, 2016.

- ▶ Financial debt fell somewhat as a result of redemption of interest-free loans and a slight fall in the bond portfolio as a result of exchange rate effects.
- ▶ Cash and cash equivalents were reduced significantly. This caused net financial debt to climb.

The composition of the financial debt is virtually unchanged as of June 30, 2017.

**Composition of financial debt [%]** As of Jun 30, 2017 (as of Dec 31, 2016)



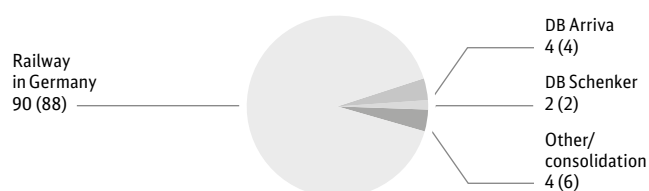
## Capital expenditures increased

	H1		Change	
	2017	2016	absolute	%
<b>Capital expenditures</b> [€ million]				
Gross capital expenditures	4,108	3,472	+ 636	+18.3
Investment grants	2,618	2,126	+ 492	+23.1
<b>Net capital expenditures</b>	<b>1,490</b>	<b>1,346</b>	<b>+144</b>	<b>+10.7</b>

The increase in gross capital expenditures was mainly due to noticeably higher expenditures for track infrastructure. Investment grants also increased significantly. Investment grants amounted to about 64% of gross capital expenditures in the first half of 2017 (first half of 2016: about 61%).

Net capital expenditures increased primarily as a result of higher vehicle capital expenditures.

**Gross capital expenditure structure [%]** H1 2017 (H1 2016)



Capital expenditure activities are focused mainly on the business units of the railway in Germany, particularly on measures designed to improve high performance and efficiency in track infrastructure and vehicles. The structure of gross capital expenditures is virtually unchanged. Capital expenditures increased in the first half of 2017 as a result of capital expenditures in the infrastructure and in vehicles.

Gross capital expenditures also increased at the same time driven by DB Arriva, inter alia as a result of vehicle acquisitions for bus services in London.

## Capital expenditures priorities remain unchanged

	H1		Change	
	2017	2016	absolute	%
<b>Gross capital expenditures by regions</b> [€ million]				
Germany	3,832	3,229	+ 603	+18.7
Europe (excluding Germany)	247	197	+ 50	+25.4
Asia/Pacific	11	7	+ 4	+57.1
North America	4	4	-	-
Rest of world	2	2	-	-
Consolidation	12	33	- 21	- 63.6
<b>DB Group</b>	<b>4,108</b>	<b>3,472</b>	<b>+ 636</b>	<b>+18.3</b>

	H1		Change	
	2017	2016	absolute	%
<b>Net capital expenditures by regions</b> [€ million]				
Germany	1,214	1,104	+110	+10.0
Europe (excluding Germany)	247	196	+ 51	+26.0
Asia/Pacific	11	7	+ 4	+57.1
North America	4	4	-	-
Rest of world	2	2	-	-
Consolidation	12	33	- 21	- 63.6
<b>DB Group</b>	<b>1,490</b>	<b>1,346</b>	<b>+144</b>	<b>+10.7</b>

Broken down by regions, the vast majority of gross capital expenditures was again made in Germany, where the increase was mainly due to higher infrastructure capital expenditures at DB Netze Track (€ +412 million) and DB Netze Stations (€ +71 million). Vehicle acquisitions at DB Long-Distance and DB Cargo inter alia increased capital expenditures.

Capital expenditures in the Europe region (excluding Germany) rose as a result of vehicle acquisitions, particularly by DB Arriva for new bus services in London. This was offset by the completion of vehicle acquisition projects in the previous year at DB Cargo, primarily in Great Britain, France and Eastern Europe.

## Investment grants increased

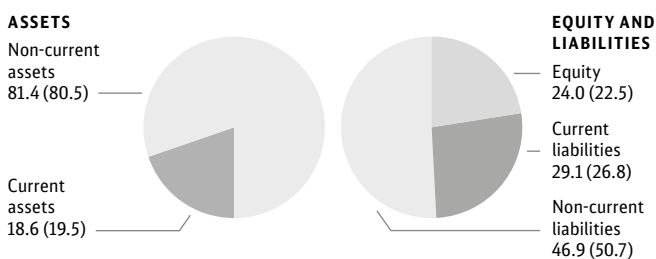
Investment grants received in the first half-year of 2017 increased by € 492 million or 23.1% to € 2,618 million. As in the first half-year of 2016, the recipients were almost exclusively our infrastructure companies. Please see our Web site for **DETAILS ON THE VARIOUS GRANT FORMS**

[WWW.DB.DE/CAPEX].

## Balance sheet total slightly down

Balance sheet [€ million]	Jun 30, 2017	Dec 31, 2016	Change	
			absolute	%
Balance sheet total	56,102	56,623	-521	-0.9
<b>ASSETS</b>				
Non-current assets	45,653	45,589	+64	+0.1
Current assets	10,449	11,034	-585	-5.3
<b>EQUITY AND LIABILITIES</b>				
Equity	13,446	12,744	+702	+5.5
Non-current liabilities	26,340	28,709	-2,369	-8.3
Current liabilities	16,316	15,170	+1,146	+7.6

**Balance sheet structure [%]** As of Jun 30, 2017 (as of Dec 31, 2016)



The consolidated financial statements are prepared in accordance with the International Financial Reporting Standards (IFRS). There were no material changes to IFRS regulations for DB Group's consolidation and accounting principles that would result in any changes to the consolidated financial statements.

- ▶ The balance sheet total declined slightly.
- ▶ Non-current assets remained virtually unchanged. The receivables relating to deferred tax assets (€ +136 million) that increased in the wake of revised profit expectations of DB Group as well as higher property, plant and equipment (€ +57 million) as a result of increased net capital expenditures were offset by a fall in intangible assets (€ -115 million) in particular at DB Arriva and DB Schenker. Derivative financial instruments (€ -84 million) also fell essentially as a result of exchange rate effects on hedging transactions for bonds.
- ▶ The fall in current assets was essentially driven by the fall in cash and cash equivalents (€ -1,544 million). The increase in current other receivables and assets (€ +479 million) as well as trade receivables (€ +392 million) offset this primarily as a result of reporting date effects.

In structural terms, there was a slight shift to the benefit of non-current assets on the assets side.

Equity increased considerably on the equity and liabilities side of the balance sheet. The positive result of the first half of 2017 (€ +779 million), along with the interest-driven increase of changes relating to the revaluation of pensions (€ +653 million) recognized in the reserves, played a crucial role in this. This was countered by the dividend payment to the Federal Government (€ -600 million), the changes associated with currency volatility (€ -93 million) recorded in the reserves and the changes associated with hedging transaction volatility (€ -23 million) recorded in the reserves, particularly for the purposes of hedging energy prices.

Higher equity resulted in improvements to the equity ratio with a slight decline in the balance sheet total.

- ▶ Non-current liabilities decreased. This development was essentially characterized by a fall in **NON-CURRENT FINANCIAL DEBT [PAGE 18 F.]** (€ -1,644 million) as a result of reclassification into current financial debt. Pension obligations (€ -563 million) also fell as a result of revaluations, particularly in Germany. The fall in non-current other provisions (€ -95 million) supported this development.
- ▶ Current liabilities rose essentially as a result of higher current financial debt (€ +1,390 million), primarily as a result of the reclassification of bonds becoming due in the short term. Trade liabilities (€ +104 million) rose essentially as a result of effects as of the reporting date. This was partly offset by a decrease in current other provisions (€ -300 million), mainly following the assertion of short-term decommissioning provisions.

In structural terms of equity and liabilities, the ratio of current liabilities to the balance sheet total has increased.



# Top employer

▶ **Number of employees increased overall**

▶ **New career system introduced for executives**

▶ **More than 300 participants attend Railway of the Future campaign workshops**

Employees by business units	Full-time employees (FTE)					Natural persons (NP)				
	Jun 30, 2017	Dec 31, 2016	Change		Jun 30, 2016	Jun 30, 2017	Dec 31, 2016	Change		Jun 30, 2016
			absolute	%				absolute	%	
DB Long-Distance	16,301	16,326	-25	-0.2	16,443	17,388	17,400	-12	-0.1	17,538
DB Regional	35,631	36,008	-377	-1.0	35,957	37,480	37,853	-373	-1.0	37,672
DB Arriva	54,145	54,150	-5	-	51,618	56,617	56,564	+53	+0.1	53,986
DB Cargo	28,964	29,671	-707	-2.4	30,155	29,411	30,084	-673	-2.2	30,525
DB Schenker	69,370	68,388	+982	+1.4	66,822	71,761	70,805	+956	+1.4	69,151
DB Netze Track	44,717	43,974	+743	+1.7	43,948	45,767	44,957	+810	+1.8	44,876
DB Netze Stations	5,404	5,093	+311	+6.1	5,007	5,707	5,396	+311	+5.8	5,281
DB Netze Energy	1,742	1,736	+6	+0.3	1,756	1,786	1,777	+9	+0.5	1,800
Other	51,291	51,022	+269	+0.5	50,986	53,788	53,496	+292	+0.5	53,411
<b>DB Group</b>	<b>307,565</b>	<b>306,368</b>	<b>+1,197</b>	<b>+0.4</b>	<b>302,692</b>	<b>319,705</b>	<b>318,332</b>	<b>+1,373</b>	<b>+0.4</b>	<b>314,240</b>
* Effects from changes in the scope of consolidation	-509	-	-509	-	-339	-520	-	-520	-	-348
<b>DB Group - comparable</b>	<b>307,057</b>	<b>306,368</b>	<b>+689</b>	<b>+0.2</b>	<b>302,353</b>	<b>319,185</b>	<b>318,332</b>	<b>+853</b>	<b>+0.3</b>	<b>313,892</b>

To guarantee better comparability, the number of employees is converted into full-time employees. Figures for part-time employees are measured in accordance with their share of the regular annual working time.

The number of employees within DB Group increased as of June 30, 2017 compared with the end of the previous year. This was primarily due to growth in contract logistics at DB Schenker and additional requirements in the area of maintenance and construction projects at DB Netze Track. Adjustments at DB Cargo had the opposite effect.

In Germany, the increase was primarily due to growth at DB Netze Track. Aside from Europe, DB Schenker mainly added employees in Asia/Pacific and North America. In Europe (excluding Germany), the increase was largely offset by decreases at DB Cargo. As of June 30, 2017, the percentage of employees outside of Germany was unchanged at about 38%.

Employees by regions [FTE]	Jun 30, 2017	Dec 31, 2016	Change		Jun 30, 2016
			absolute	%	
Germany	188,132	187,395	+737	+0.4	187,476
Europe (excluding Germany)	92,703	92,694	+9	-	89,952
Asia/Pacific	15,180	15,016	+164	+1.1	14,371
North America	8,662	8,556	+106	+1.2	8,277
Rest of world	2,888	2,707	+181	+6.7	2,616
<b>DB Group</b>	<b>307,565</b>	<b>306,368</b>	<b>+1,197</b>	<b>+0.4</b>	<b>302,692</b>

## > Further development of strategic workforce planning

Further development of strategic workforce planning continued in the first half of 2017. In the future, a new conceptual approach including strategic workforce management will also cover skill-based changes to job descriptions and will be IT-supported.

Employees by regions [NP]	Jun 30, 2017	Dec 31, 2016	Change		Jun 30, 2016
			absolute	%	
Germany	196,527	195,692	+835	+0.4	195,537
Europe (excluding Germany)	96,218	96,119	+99	+0.1	93,260
Asia/Pacific	15,250	15,084	+166	+1.1	14,435
North America	8,822	8,730	+92	+1.1	8,392
Rest of world	2,888	2,707	+181	+6.7	2,616
<b>DB Group</b>	<b>319,705</b>	<b>318,332</b>	<b>+1,373</b>	<b>+0.4</b>	<b>314,240</b>

## > Talent acquisition with new employer branding campaign

At the end of April 2017, we unveiled our new employer branding campaign, "Welcome! You fit to us." Once again, the main characters are DB employees. DB Group's Career Team also have a presence on Snapchat, an important channel for the high school students target group. In May 2017, we received the Employer Branding Award from the European research institute trendence in the category

“Best Employer Branding for High School Students.” We received the international “European Excellence Award in HR 2017” in the “Digitalization” category for our use of virtual reality in recruiting. The first target group results for employer rankings show that we are on a good path to achieve our top employer target for this year. In the students target group, we achieved a ranking of 15 among engineering students, 28 among IT students and 38 among students of economics – thereby improving our ranking among each of these target groups.

We have successfully established and expanded recruiting events with our recruiting days and candidate castings. At the end of 2017, we will also introduce new recruiting software in Germany which will be used worldwide in every business unit.

## > Personnel development continues

The career system for the top management level was introduced in the first half of 2017. It promotes a broad range of experience for executives and greater movement within the management team.

After a successful pilot project, the DB leadership role model will form the basis for staffing and diagnostic procedures. Its practical feasibility has been confirmed by the specialist division and Executive Support.

Further development and consolidation of the competence model for employees and executives with collective bargaining agreements were initiated at the employee level. The competence road map developed in cross-business-unit workshops has already been validated by the Group’s Personnel Development Committee.

Preparation of the 2017 tablet rollout for trainees in their first year of apprenticeship as railway employees in operational service and as businessmen for traffic services, as well as a practical trial in commercial and technical vocational training, were initiated.

## > Strengthening the corporate culture

Two regional **RAILWAY OF THE FUTURE CAMPAIGN WORKSHOPS** [PAGE 4] were held during the first half of 2017. More than 300 participants worked on solutions to implement the Railway of the Future on-site.

In February 2017, around 180 female executives met at the second International DB Group Female Managers’ Conference in accordance with “Women. Leading. Transformation.”

One of the goals of the conference was to encourage women within DB Group to network with each other and to increase the visibility of women with potential for leadership roles.

DB Group participated in the 5th German Diversity Day along with companies in the “Diversity in Business” forum. In Berlin, Frankfurt am Main, and Hamburg, diversity movie nights were held entitled “Diversity – Now Let’s Watch Together!”

In May, there was a particular focus on the mentoring program “Career with Children.” The program with 17 participants that started in 2015 came to an end, while the third round began for 18 new participants. “Career with Children” supports employees in the successful career development before, during and after parental leave, thereby helping to strengthen the balance between work and family life within DB Group.

## > Working conditions optimized

The agreement with the Railway and Transport Workers Union (Eisenbahn- und Verkehrsgewerkschaft; EVG) and the German Train Drivers’ Union (Gewerkschaft Deutscher Lokomotivführer; GDL) to raise scale wages by 2.5% as of April 1, 2017 was implemented, along with the agreed improvements for young professionals, such as increases in apprenticeship pay, rental allowance and company pension.

In addition, an agreement was reached with the unions under which each employee had until June 30, 2017 to choose among three models: a 2.62% pay increase, a reduction in working hours of one hour per week or six additional days of vacation. The model chosen will apply beginning in January 2018. A total of 56% of employees chose additional vacation, 41% chose the pay increase and 3% chose the reduction in working hours. The active response rate was 70%.

A new collective bargaining agreement, Work 4.0 EVG 2016, was concluded with the EVG. It mainly covers the satisfaction of individual requirements for a self-determined place of work, rules governing on-call duty, including the introduction of performance-based pay, how to handle changes in job descriptions and participation in productivity gains.

DB Group’s agreement with GDL will improve personal planning certainty, such as term of notice for days off and shifts, rules intended to standardize the allocation of working hours, and an evaluation of pilot projects on scheduling shifts and time off. In addition, the wage structure for train drivers was addressed in a new collective bargaining agreement while the wage structure for train attendants and catering staff was further developed effective April 2018.

## Eco-pioneer

▶ **DB Group joins international Science-Based Targets initiative**

▶ **36,500 freight cars operated by DB Cargo in Germany refitted with whisper brakes**

▶ **DB Regional operates 1,500 buses that meet the Euro VI emissions standard**

### > **Responsibility to protect climate**

DB Group takes its climate protection responsibility seriously and sets challenging targets to steadily reduce its greenhouse gas emissions. By 2020, we will reduce specific greenhouse gas emissions from our worldwide transport services by 30% compared to 2006.

#### > **Accession to the Science-Based Targets initiative**

In March, DB Group became the first mobility company in Germany to join the international Science-Based Targets initiative (SBT) launched by the CDP rating agency, the UN Global Compact, the World Resources Institute and the World Wide Fund for Nature (WWF). Companies from across the world have come together under this initiative to calculate their climate-protection targets on a scientific basis, focusing on the internationally agreed target of 2°C.

#### > **Proof of contribution to climate protection on business trips**

Business clients of DB Group received their annual “bahn.business environment certificate” during the first half of 2017. The company’s contribution to climate protection through the use of DB Long-Distance transport is shown in the certificate and is used by clients to calculate their own carbon footprint. All in all, around 4.4 billion long-distance pkm traveled emissions-free were certified for bahn.business customers in 2016 – an increase of around 300 million pkm over the 2015 level.

#### > **Energy-saving measures at DB Regional**

In 2016, DB Regional rail rolled out measures designed to help drivers adopt energy-saving driving techniques. In addition, technical measures to improve energy consumption by rolling stock were identified in the first half of 2017. For example, increasing electrodynamic brake power to increase brake energy recovery, improving air-conditioning control and optimizing shutdown. The measures will be implemented gradually beginning in mid-2017.

### > **Platooning and autonomous driving**

In May, DB Schenker signed a **COOPERATION AGREEMENT WITH MAN [PAGE 37]** to test electronically linked platoons of trucks separated only by short driving distances. Platooning can reduce fuel consumption by up to 10%, thereby making it possible to achieve a reduction in CO<sub>2</sub> emissions. In the future, DB Regional will use self-driving buses to make a contribution toward consistent environmentally friendly mobility chains. At the end of 2017, the first pilot run of a self-driving bus on public streets will begin in Bad Birnbach. Moreover, the bus will operate exclusively on electric power, thereby emitting less pollution.

### > **Noise reduction measures**

DB Group also intends to play a leading role in noise reduction. In order to noticeably relieve residents near railway tracks, we will halve our rail transport noise by 2020, compared to 2000. Revision of the overall concept for the noise remediation program to the current, lower limit of 57 dB(A) is on schedule and will likely be completed in the spring of 2018.

#### > **Making good progress on refitting freight cars**

At the end of June, around 36,500 freight cars (out of DB Cargo’s active fleet of around 64,000 freight cars in Germany) were rolling on quiet brake shoes. By the end of 2017, the number should grow to around 40,000. Plans call for the vehicle fleet to be completely quiet by the end of 2020.

#### > **Financing agreement for noise abatement in the Middle Rhine Valley**

Following the signing of separate financing agreements in March 2017 between the Federal Government, the states of Rhineland-Palatinate and Hesse, and DB Group, the way is now clear formally, as well, to improve noise abatement in the Middle Rhine Valley. Overall, just under € 73 million will go into additional noise reduction projects on both sides of the Rhine through 2021 and beyond. Among other things, this will involve the use of rail dampers and noise protection walls. About 50 noise abatement measures will further reduce rail transport noise in the Middle Rhine Valley. The initial measures will be implemented this year.

## > Recycling rate is at a high level

In order to conserve natural resources, we have set a target of achieving a 95% recycling rate by 2020, which we have already exceeded. In addition, we are using more and more recycled materials and increasing the service life of our vehicles, for example by **REDESIGNING THE ICE 3** [PAGE 27].

## > Saving paper with mobile tickets

In the first half of 2017, 6.6 million tickets were booked on mobile devices. On average, that is equal to about 36,000 reservations per day, and an increase of 60%. By using mobile instead of printed tickets, our customers saved 32.3 tons of paper during this time period.

## > Air quality control

Keeping emissions of pollutants as low as possible is important to us, because they can be hazardous to health and can harm people. Therefore, for years, we have been reducing emissions of pollutants through the use of modern vehicles.

## > Use of Euro VI buses

The demands on our buses are high: DB Regional Bus operates 1,500 buses with the most up-to-date emissions standard, Euro VI, representing 17% of its bus fleet. We therefore have the biggest fleet in Germany that complies with this strict emissions standard. To indicate its environmentally friendly stance, Südwestbus has a green-painted bus dubbed the “Green Frog,” which has been operating as an environmental ambassador in the region since May.

## > Nature conservation

Many protected animals and plants have settled on railway lines or in unused buildings, as these can serve as ideal habitats. Our goal is to protect them, both in operations and planning and in the construction and maintenance of railway installations.

## > Commitment to endangered species

“Bees on the Rail” is the name of the project in which we identified potential sites for bee colonies within our real estate portfolio. Since October 2016, we have made these sites available to private beekeepers. So far, more than 1,600 beekeepers have applied. Altogether, 500 sites have already been made available to them. On May 22 the “International Biodiversity Day,” one of the first sites, was presented to the public in Berlin-Schöneberg. In addition, we are committed to the preservation of sand lizards, smooth snakes, bats, cranes, kestrels, great bustards and wild horses.

## > Other topics

### > Fair-trade-certified coffee and fund-raising campaign on ICE and IC trains

In April, we started serving only fair-trade-certified hot beverages on our ICE and IC trains. In addition, the on-board bistro offers a 20 cent discount on any hot beverage if the passenger supplies his or her own reusable travel mug – the environmentally friendly alternative to a paper cup.

As part of the new annual campaign in the on-board restaurant, during which food bloggers develop recipes every two months for the dishes featured during the campaign, the fund-raising campaign will continue to contribute 10 cents from every dish sold to Bergwaldprojekt e.V. The association is committed to protecting and preserving forested areas in Germany. During the last campaign, which ran from January 2016 to March 2017, a total amount of about € 32,600 was donated.

### > 21st Environmental Forum held

Every year, DB Environment invites association representatives to take part in an open dialog. The Environmental Forum (formerly Environment and Transport Workshop) was held in Berlin for the 21st time. In workshops and panel discussions, DB Management Board members Ronald Pofalla and Berthold Huber, as well as Sylvia Lier, Chairwoman of DB Connect’s general management team and Dr. Jürgen Wilder, Chairman of the Management Board of DB Cargo, answered questions from the association representatives. The environmental policy spokespersons for parliamentary groups in the German Bundestag and representatives of the logistics industry also held discussions at the Bremen Representation.

### > Partnership with Essen, the European Green Capital 2017

As part of our aspiration to be an eco-pioneer, we are the official mobility and logistics services provider for “Essen, the European Green Capital 2017.” Along with DB Schenker, we are supporting the Green Capital of Europe as premium sponsor. As a result, two “City Trees” have been erected at Essen’s central station. The two walls, on which special moss cultures have been planted, filter out as much particulate matter and nitrogen oxide from the air as 550 trees in the city would do.

# Development of business units

▶ **Positive development at DB Long-Distance**

▶ **Burdens from factor cost increases in Germany**

▶ **International business is driving revenue development**

## OVERVIEW OF BUSINESS UNITS

	Total revenues				External revenues			
	H1		Change		H1		Change	
	2017	2016	absolute	%	2017	2016	absolute	%
<b>Revenues adjusted</b> [€ million]								
DB Long-Distance	2,107	2,006	+101	+5.0	2,028	1,932	+96	+5.0
DB Regional	4,304	4,280	+24	+0.6	4,254	4,223	+31	+0.7
DB Arriva	2,662	2,529	+133	+5.3	2,659	2,526	+133	+5.3
DB Cargo	2,306	2,312	-6	-0.3	2,150	2,154	-4	-0.2
DB Schenker	8,103	7,431	+672	+9.0	8,072	7,400	+672	+9.1
DB Netze Track	2,652	2,601	+51	+2.0	746	694	+52	+7.5
DB Netze Stations	635	623	+12	+1.9	273	267	+6	+2.2
DB Netze Energy	1,416	1,391	+25	+1.8	654	591	+63	+10.7
Other	2,154	2,058	+96	+4.7	234	246	-12	-4.9
Consolidation	-5,269	-5,198	-71	+1.4	-	-	-	-
<b>DB Group</b>	<b>21,070</b>	<b>20,033</b>	<b>+1,037</b>	<b>+5.2</b>	<b>21,070</b>	<b>20,033</b>	<b>+1,037</b>	<b>+5.2</b>

	EBIT adjusted				EBITDA adjusted			
	H1		Change		H1		Change	
	2017	2016	absolute	%	2017	2016	absolute	%
<b>Operating profit figures</b> [€ million]								
DB Long-Distance	216	54	+162	-	328	184	+144	+78.3
DB Regional	314	334	-20	-6.0	634	651	-17	-2.6
DB Arriva	110	106	+4	+3.8	238	232	+6	+2.6
DB Cargo	-28	-53	+25	-47.2	82	39	+43	+110
DB Schenker	208	200	+8	+4.0	305	294	+11	+3.7
DB Netze Track	389	398	-9	-2.3	815	838	-23	-2.7
DB Netze Stations	150	159	-9	-5.7	217	227	-10	-4.4
DB Netze Energy	44	63	-19	-30.2	79	98	-19	-19.4
Other/consolidation	-224	-254	+30	-11.8	-124	-148	+24	-16.2
<b>DB Group</b>	<b>1,179</b>	<b>1,007</b>	<b>+172</b>	<b>+17.1</b>	<b>2,574</b>	<b>2,415</b>	<b>+159</b>	<b>+6.6</b>
Margin (%)	5.6	5.0	-	-	12.2	12.1	-	-

	Gross capital expenditures				Net capital expenditures			
	H1		Change		H1		Change	
	2017	2016	absolute	%	2017	2016	absolute	%
<b>Capital expenditures</b> [€ million]								
DB Long-Distance	215	156	+59	+37.8	215	156	+59	+37.8
DB Regional	164	137	+27	+19.7	134	135	-1	-0.7
DB Arriva	184	127	+57	+44.9	184	127	+57	+44.9
DB Cargo	110	52	+58	+112	108	50	+58	+116
DB Schenker	76	72	+4	+5.6	76	72	+4	+5.6
DB Netze Track	2,907	2,495	+412	+16.5	525	515	+10	+1.9
DB Netze Stations	253	182	+71	+39.0	80	69	+11	+15.9
DB Netze Energy	48	49	-1	-2.0	17	20	-3	-15.0
Other/consolidation	151	202	-51	-25.2	151	202	-51	-25.2
<b>DB Group</b>	<b>4,108</b>	<b>3,472</b>	<b>+636</b>	<b>+18.3</b>	<b>1,490</b>	<b>1,346</b>	<b>+144</b>	<b>+10.7</b>
thereof investment grants	2,618	2,126	+492	+3.1	-	-	-	-

## > Overarching topics

### > Positive development in order book

Order book in passenger transport [€ billion]	Jun 30, 2017	Dec 31, 2016	Change	
			absolute	%
DB Regional	71.0	68.2	+2.8	+4.1
secured	51.9	49.1	+2.8	+5.7
unsecured	19.1	19.1	-	-
DB Arriva	23.1	23.9	-0.8	-3.3
secured	10.6	10.5	+0.1	+1.0
unsecured	12.5	13.4	-0.9	-6.7
<b>Total</b>	<b>94.1</b>	<b>92.1</b>	<b>+2.0</b>	<b>+2.2</b>
secured	62.5	59.5	+3.0	+5.0
unsecured	31.6	32.6	-1.0	-3.1

In total, order volume rose in the first half of 2017. Additions of about € 8.4 billion from the transport contracts awarded were offset by disposals – mainly due to services performed – of about € 6.1 billion and changes in assumptions of about € 0.4 billion, which were primarily due to exchange rate effects.

### > Development in the Stuttgart–Ulm project

The cost assessment and forecast carried out in 2016 as well as compliance with the funding framework of € 6.526 billion also continue to be confirmed. Initial scheduling and economic countermeasures are included, whereas other measures are still in review.

Concreting work on the floors and walls in some construction phases is underway for the new Stuttgart central station. The concrete casting of the first chalice took place in June 2017. On March 28, 2017, the breakthrough in the Ober-/Untertürkheim tunnel was celebrated. The immediate enforceability of the decision to approve the plan was restored in the airport sector, and initial clearance measures were therefore able to be taken. More than half of the extent of the tunnel required for Stuttgart 21 has already been bored and extracted.

Also on the new Wendlingen–Ulm construction line with over 35 km more than half of the tunnel kilometers have already been bored and extracted. In April 2017, the Weströhre stop for the Boßlertunnel followed on the Alaufstieg ascent. Two new tunnel boring machines are currently being assembled for boring the tunnel in the foothills (Albvorland), and these will accommodate signage as from October 2017. In May 2017, construction also started on the Merklingen station, which is to be carried out as a separate project outside the new construction line.

### > Capital expenditure program for the future in the second year

The German Federal Ministry for Transport and Digital Infrastructure (Bundesministerium für Verkehr und digitale Infrastruktur; BMVI) has promised additional Federal funds as part of the Federal Government's capital expenditure program for the future amounting up to € 830 million for 2016 to 2018. The focus will be on creating a planning reserve, noise protection on rails, digitalization, and the expansion of new control systems. The program continued to be implemented in the first half of 2017.

### > Quality of the existing network improved further

For the proof of infrastructure quality that must be provided annually under the LUFV II, a total of eight key quality indicators subject to sanctions as well as other assessment parameters were established which are used to describe and assess in detail the state and development of the existing track infrastructure. The development of key quality indicators shows the positive effect that the comprehensive modernization program has on the rail network.

### > DB Long-Distance business unit

#### > Events in the first half of 2017 Vehicle availability improved

The availability of the ICE fleet improved compared with the first half of 2016:

- ▶ Continuous reduction in rolling stock failures for a higher operating quality.
- ▶ Improvement in resolving operating incidents by holding quality discussions.
- ▶ Implementation of numerous stabilizing measures, such as improving our ability to prepare for and resolve incidents.
- ▶ Admission of all 17 new ICE3 multiple units of the 407 series for traffic to France.

The program to refit the ICE3 fleet with new drive wheel sets will probably continue until 2018. Approval was granted in October 2016 to put the new wheel sets into service on the ICET fleet. Refitting will probably continue until 2019 and is a prerequisite for the resumption of the tilting body system (tilting technology) of the ICET fleet.

The operation of the IC2 fleet is now stable. Two rolling stock remedies are being carried out for extra stabilization, the first of which was completed to remedy “teething problems” and carry out constructive improvements at the end of June 2017. By the end of the year, hardware and software updates will have been created in a second rolling stock remedy, as well as warranty work.

### Vehicle projects in long-distance transport

- ▶ After the end of RESET 2016 [2016 INTEGRATED REPORT, PAGE 20 F.], the RESET 2017 program started seamlessly at the turn of the year with the transformation phase to transfer the reset requirement to the control processes.
- ▶ The redesign of ICE3 has continued. Seven vehicles were overhauled and delivered in the first half of 2017. Modernization leads to a significant reduction in material and energy consumption compared with new procurement (about 80%).
- ▶ In the trial operation of the ICE4 carried out since late fall of 2016, high-frequency vibration has been established with increasing mileage of both test trains. This did not constitute any safety impairment. A short-term solution for this loss of comfort had already been found. We are working on further optimizing the solution already found alongside the manufacturer Siemens.

### Considerably improved Internet access via WiFi in the ICE


Since early 2017, first- and second-class passengers in the ICE have been benefiting from significantly improved Internet access via WiFi. The integrated system technology now uses all German mobile networks and is increasing the stability and performance of the Internet connection so significantly that customer satisfaction has risen sharply. In addition, new mobile signal amplifiers (repeaters) are improving reception and providing more stable voice telephony and fast data transmission via the SIM card of passengers' devices. 80% of a total of about 1,600 ICE cellular phone areas are currently already fitted with the new repeaters.


### New entertainment offer in the ICE portal

The entertainment and information offer in the ICE portal has been extended by films and series. Since March, passengers in the ICE at Maxdome Onboard have the choice between 50 free of charge and partially monthly changing films, series, documentaries and TV shows, and up to 1,000 items of chargeable content.

## ➤ Development in the first half of 2017

- ▶ Positive effects from the market and competitive environment.
- ▶ Quality improvements – especially improvements in punctuality and use of new vehicles.
- ▶ Positive effect due to the introduction of free WiFi in second class.

	H1		Change	
	2017	2016	absolute	%
 DB Long-distance				
Punctuality (rail) (%)	81.0	78.4	-	-
Rate of people making connections in (long-distance/long-distance) (%)	86.2	86.4	-	-
Passengers rail (million)	68.3	66.7	+1.6	+2.4
Passengers long-distance bus (million)	0.3	0.4	-0.1	-25.0
Volume sold rail (million pkm)	19,452	18,835	+617	+3.3
Volume sold long-distance bus (million pkm)	79.3	102.7	-23.4	-22.8
Volume produced (million train-path km)	69.8	71.6	-1.8	-2.5
Load factor (%)	53.3	50.5	-	-
Total revenues (€ million)	2,107	2,006	+101	+5.0
External revenues (€ million)	2,028	1,932	+96	+5.0
EBITDA adjusted (€ million)	328	184	+144	+78.3
EBIT adjusted (€ million)	216	54	+162	-
Gross capital expenditures (€ million)	215	156	+59	+37.8
Employees as of Jun 30 (FTE)	16,301	16,443	-142	-0.9

Punctuality in long-distance transport increased noticeably due to the consistent continuation and further development of the RAILWAY OF THE FUTURE  [PAGE 3 F.] program. The rate of people successfully making long-distance transport connections fell slightly.

The number of passengers and volume sold increased. Measures to promote services and the introduction of free WiFi in second class drove development. Market-driven stimuli were also positive. Among other things, the elimination of the leap year's additional transport day in the first half of 2016 as well as the discontinuation of night and car transport train services in the previous year had a moderating effect.

The decline in volume produced resulted from the elimination of services (Thalys, car and night trains, as well as refugee transport). An increase in construction activity in the network also had a negative effect.

As the number of passengers increased, the capacity utilization of the trains rose.

Supply adjustments as well as loss of performance on individual lines led to a decline in the number of passengers and transport performance in bus services.

Revenues were better in terms of prices and performance than in the first half of 2016. Supporting effects resulted, among other things, from a less intensive competitive environment compared to the first half of 2016.

The increase in other operating income (+14.0%) can essentially be attributed to the sale of vehicles, to higher train services for third parties and to the reimbursement of taxes on fuel elements. This was offset by lower compensation payments.

The reduction in the cost of materials (-2.9%) was mainly driven by a price decrease in the costs of energy consumption and commissions and a smaller volume of maintenance being required.

Personnel expenses increased (+2.8%) as a result of collective bargaining agreement.

The other operating expenses (-0.4%) decreased slightly, due to lower expenses for advertising among other things.

Depreciation (-13.8%) decreased, partly because some ICE1 and ICE3 trains reached the end of their useful lives for accounting purposes. Procurements of ICE3 and IC2 trains had the opposite effect.

Adjusted EBIT and EBITDA improved in particular due to a significant increase in revenues with a simultaneous decrease in expenses.

Gross capital expenditures increased as a result of vehicle acquisitions (ICE3) as well as capital expenditures in the plants' infrastructure. Compared to the first half of 2016, lower procurements of IC2 vehicles dampened this development.

The number of employees as of June 30, 2017 declined slightly as a result of the adjustment to the night services.

## > DB Regional business unit

### > Transport contracts in Germany

Concluded transport contracts (rail) in 2017	Term	Volume (million train km)	
		p.a.	total <sup>1)</sup>
Nuremberg S-Bahn (metro)	12/2018 - 12/2030	7.3	88.1
Network 6b - Rhine-Neckar S-Bahn (metro)	12/2020 - 12/2034	6.0	82.5
Network 4 Rhine Valley	06/2020 - 12/2032	4.1	51.2
E-Network Saar RB lot 1	12/2019 - 12/2034	3.2	47.3
Network 11 Hohenlohe-Franken-Untermain	12/2019 - 12/2031	3.4	40.8
Usedom subnetwork	12/2017 - 12/2030	1.4	18.2
RB 27 (NRW)	12/2019 - 12/2026 <sup>2)</sup>	2.4	16.8
Nuremberg - Coburg - State border	12/2017 - 12/2023	0.7	4.4
<b>Total<sup>1)</sup></b>		<b>28.6</b>	<b>349.2</b>

<sup>1)</sup> Differences due to rounding are possible.

<sup>2)</sup> Option for extension.

Twelve contract award procedures were concluded by contracting organizations for regional rail passenger transport in Germany in the first half of 2017 (first half of 2016: nine). A total of about 33 million train kilometers were awarded (first half of 2016: 34 million train kilometers). Of the train kilometers for which new orders were placed in the first half of 2017, about 86% had previously been operated by companies within DB Group.

We won eight of the contract awards (first half of 2016: five) accounting for 85% (in the first half of 2016: 45%) of the train kilometers awarded.

Concluded transport contracts (bus) in 2017	Term	Volume (million Nkm <sup>1)</sup> )	
		p.a.	total <sup>1)</sup>
HVV RZ 9 - North-west Regional Transport	12/2017 - 12/2027	1.5	15.1
VVS Ludwigsburg LB 8 Neckartal	01/2018 - 12/2026	1.5	12.2
WTV - Waldshut Ost	12/2017 - 12/2027	0.8	8.4
VRN Ladenburg-Schriesheim	12/2017 - 12/2027	0.8	8.4
KVV LB Southern administrative district of Rastatt II	12/2017 - 12/2025	0.8	6.1
VVS Böblingen LB 8	12/2017 - 12/2023	0.9	5.5
E4 Herford - Bünde/Kirchlengern bundle	12/2018 - 06/2028	0.5	4.6
Tiefenbronn transport area	12/2017 - 12/2025	0.5	4.0
LK Steinburg - West network (Wilstermarsch)	01/2018 - 12/2025	0.5	3.2
VVS Böblingen "Weil der Stadt" (bundle 4)	12/2017 - 12/2025	0.2	1.5
RMV LOF West 2	12/2017 - 12/2021	0.3	1.2
Other (five contracts)	1 - 8 years	0.2	0.9
<b>Total<sup>1)</sup></b>		<b>8.5</b>	<b>71.1</b>

<sup>1)</sup> Differences due to rounding are possible.

In bus services, a volume of 48 million commercial vehicle kilometers (Nkm) were awarded in Germany (first half of 2016: 62 million Nkm) in 78 tender award procedures (first half of 2016: 85 tenders). Of the commercial vehicle kilometers newly awarded, 36% (first half of 2016: 43%) were previously operated by DB Regional Bus.

In the first half of 2017, we took part in 56 tender procedures (first half of 2016: 69 tenders) with a volume of 41 million Nkm (first half of 2016: 56 million Nkm). In the tender procedures in which we took part, we were successful in 21% of them (first half of 2016: 39%).



## ➤ Events in the first half of 2017

### Vehicle measures implemented

The measures designed to improve our fleet include: redesign of interiors, installing passenger information and video recording systems, and repainting.

- ▶ 66 vehicles from the 423 series were entirely replaced for operating the Stuttgart S-Bahn (metro) by the middle of 2017.
- ▶ 25 vehicles from the 644 series were modified for the transitional Baden-Württemberg regional contract. This includes the installation of lifting devices for passengers with impaired mobility. Furthermore, a total of 23 double-deck cars will be air-conditioned by the end of 2017, and 19 diesel railcars of the 641 series will be redesigned.
- ▶ 56 out of a total of 91 electric multiple units from the 425 series were modernized for the Rhine-Neckar S-Bahn (metro). The project runs until the middle of 2018.

### Delays in vehicle deliveries

We were able to vastly improve vehicle availability. Delays and restrictions relating to the delivery of new trains did, however, occur:

- ▶ The delayed deliveries of the 2010 double-deck cars manufactured by Bombardier that started in December 2015 are expected to be completed in 2017 with the delivery of the last central carriages for the Schleswig-Holstein network transport contracts Central (3), North-South in Brandenburg (3) and the Main-Spessart-Express in Bavaria (4). At the end of 2017, delivery will begin alongside this for the Main-Neckar-Ried transport contract (75 central and driving trailers) and the driving trailers (78) for the other networks.
- ▶ In January 2017, Bombardier also delivered the last of ten optional vehicles of the 430 series ordered in addition for the Stuttgart S-Bahn (metro) in 2014. The 430 series fleet in Stuttgart may continue to be used, but without the sliding steps boarding system. Since early 2016, this boarding system has been tested on seven vehicles while in operation. Other faults still exist and work to remedy them is still ongoing.
- ▶ After the test run had been completed in June 2017, 20 locomotives of the 147 series ordered from Bombardier in 2013 were accepted under the contract with the reservation of all rights arising due to power units still missing. The vehicles were scheduled for delivery in 2015.
- ▶ In December 2016, DB Regional rented a total of 15 locomotives and three diesel rail cars from Paribus for deployment in the Schleswig-Holstein Netz West transport contract. In the current year, only 50 out of a total

of 90 passenger cars can be hired due to the continuing existing vehicle failures. Existing DB Regional vehicles are being deployed until the defects are remedied.


- ▶ The delivery of eight pre-series vehicles of the 490 series is expected in October 2017 for the Hamburg S-Bahn (metro). Bombardier has confirmed that the 52 series vehicles ordered will be delivered in the period between May and December 2018.
- ▶ We expect delays of over two years in the delivery of Link diesel multiple units from PESA (632/633 series) for the Sauerland network and for the Dreieich Railway and of one year on average for the Allgäu diesel network.
- ▶ There is a delay in the delivery of the vehicles ordered from Skoda for the Nuremberg-Ingolstadt-Munich-Express up to mid-2018.

### Investments

- ▶ On January 1, 2017, the sale of the 51% share in Regionalverkehr Dresden GmbH (RVD) was sold to the existing joint shareholder, the district of Saxon Switzerland-Eastern Ore Mountains. The company is not included anymore in the DB consolidated financial statements.

## ➤ Development in the first half of 2017

- ▶ **In the rail line of business, increases in performance from awarded tenders exceed losses from lost transport contracts.**
- ▶ **Delays in vehicle deliveries mean that replacement concepts are still needed.**
- ▶ **Positive impact on profits due to the discontinuation of the long-distance bus business at the end of 2016.**

	H1		Change	
	2017	2016	absolute	%
 <b>DB Regional</b>				
Punctuality (rail) (%)	95.0	95.2	-	-
Punctuality (bus) (%)	91.2	91.2	-	-
Passengers (million)	1,285	1,267	+18	+1.4
thereof long-distance bus	-	0.4	-0.4	-100
Volume sold (million pkm)	24,101	24,068	+33	+0.1
thereof long-distance bus	-	124.7	-124.7	-100
Total revenues (€ million)	4,304	4,280	+24	+0.6
External revenues (€ million)	4,254	4,223	+31	+0.7
Rail concession fees (€ million)	1,934	1,964	-30	-1.5
EBITDA adjusted (€ million)	634	651	-17	-2.6
EBIT adjusted (€ million)	314	334	-20	-6.0
Gross capital expenditures (€ million)	164	137	+27	+19.7
Employees as of Jun 30 (FTE)	35,631	35,957	-326	-0.9

Punctuality in rail transport was almost unchanged. The slight decline can be attributed to the lower punctuality data for the S-Bahn (metro) services. Punctuality in regional transport has remained stable.

Punctuality in bus services was stable.

The development in performance in rail transport was marked by a slight increase in the number of passengers and the volume sold. The volume produced decreased slightly due to performance losses.

The development in bus services was marked by a decline in volume sold and volume produced. The number of passengers was almost unchanged. Long-distance bus activities were discontinued in the fall of 2016.

The economic performance of DB Regional is particularly affected by the development of the higher-revenue and higher-performance rail line of business (share of revenues: 87%). Revenues increased slightly. This was primarily driven by an increase in the rail line of business due to pricing factors. Concession fees fell slightly. The performance-based decline in the development of the bus line of business had an opposite effect as well.

The other operating income (+13.0%) recorded significant growth, mainly due to the reimbursement of taxes on fuel elements. This was partly offset by lower compensation payments in connection with vehicle projects.

The increase in the cost of materials (+1.6%) can be attributed to the rail line of business. In contrast, the decrease in the bus line of business (–8.2%) had a positive effect.

Personnel expenses (+3.0%) increased mainly as a result of collective bargaining agreement. A lower number of employees in the bus line of business had a moderating effect.

The other operating expenses (–3.3%) declined due, among other things, to the discontinuation of the long-distance bus activities.

Depreciation (+0.9%) rose slightly. A key reason for this was a capital expenditure-based increase in depreciation in the bus line of business.


The adjusted EBIT is generated by 93% in the rail line of business and by 7% in the bus line of business. The disproportionate rise in expenses resulted overall in a decrease in the adjusted EBITDA and EBIT profit figures. In contrast, the discontinuation of the long-distance bus activities had a positive effect.

Gross capital expenditures increased, primarily due to the procurement of vehicles.

76% of the employees are employed in the rail line of business, 24% in the bus line of business. The number of employees declined driven, among other things, by slight portfolio adjustments made in the bus line of business.

## Rail line of business

- ▶ Increased performance from newly awarded tenders.
- ▶ Delays in vehicle deliveries require further replacement concepts.

	H1		Change	
	2017	2016	absolute	%
 <b>Rail line of business</b>				
Passengers (million)	984.9	967.1	+17.8	+1.8
Volume sold (million pkm)	20,856	20,524	+332	+1.6
Volume produced (million train-path km)	228.6	229.9	-1.3	-0.6
Total revenues (€ million)	3,823	3,790	+33	+0.9
External revenues (€ million)	3,683	3,621	+62	+1.7
Rail concession fees (€ million)	1,934	1,964	-30	-1.5
EBITDA adjusted (€ million)	588	592	-4	-0.7
EBIT adjusted (€ million)	292	298	-6	-2.0
Gross capital expenditures (€ million)	126	112	+14	+12.5
Employees as of Jun 30 (FTE)	27,084	27,133	-49	-0.2

Performance development in the rail line of business was mainly positive. The increase in the number of passengers and volume sold resulted from awarded tenders, in particular the Schleswig-Holstein West network, which more than compensated the effects from lost transport contracts. The volume produced decreased slightly due to performance losses.

The development of revenues was better mainly due to prices. Concession fees fell as a result of payments in connection with settlements with the Berlin-Brandenburg transport association for previous years and as a result of penalties imposed and train cancellations.

Other operating income fell (–2.8%), partly due to lower compensation for damages in connection with vehicle projects. Increased internal clearing transactions had a moderating effect.

Cost of materials (+0.3%) remained almost stable. Higher expenses for the maintenance of vehicles mainly for the Berlin S-Bahn (metro) and price-driven higher costs for the use of infrastructure were primarily compensated almost entirely by the reimbursement of the taxes on fuel elements.

Personnel expenses (+4.2%) increased as a result of a collective bargaining agreement.

Other operating expenses (–1.6%) declined.

Depreciation (+0.3%) was virtually unchanged.


Overall, the increased income was not able to compensate for the charges particularly from higher maintenance and personnel expenses and the adjusted EBITDA and EBIT therefore fell.

Gross capital expenditures rose due to vehicle procurements. Significantly higher investment grants for vehicles, particularly in connection with the Stuttgart S-Bahn (metro) transport contract resulted in a decline in net capital expenditures.

The number of employees was almost unchanged.

### Bus line of business

- ▶ **Portfolio adjustments made.**
- ▶ **Positive impact on profits due to the discontinuation of the long-distance bus business in the fall of 2016.**

	H1		Change	
	2017	2016	absolute	%
 <b>Bus line of business</b>				
Passengers (million)	299.7	299.6	+0.1	-
thereof long-distance bus	-	0.4	-0.4	-100
Volume sold (million pkm)	3,244	3,544	-300	-8.5
thereof long-distance bus	-	124.7	-124.7	-100
Volume produced (million bus km)	253.8	284.8	-31.0	-10.9
Total revenues (€ million)	613	650	-37	-5.7
External revenues (€ million)	571	602	-31	-5.1
EBITDA adjusted (€ million)	46	58	-12	-20.7
EBIT adjusted (€ million)	22	35	-13	-37.1
Gross capital expenditures (€ million)	38	25	+13	+52.0
Employees as of Jun 30 (FTE)	8,546	8,824	-277	-3.1

Development in the bus line of business was marked by a decline in volume sold and volume produced as a result of the discontinuation of the long-distance bus business in the fall of 2016, of portfolio adjustments in the Eastern region and of transport contracts not being extended in Hesse. The number of passengers was at the level of the first half of 2016. The positive development in the central region had a compensating effect.

Portfolio adjustments, among other things, also had an impact on the development of revenues, which was weaker as a whole.

The other operating income (+4.2%) rose, partly due to higher compensation payments for damage.

The cost of materials (-8.1%) declined, mainly as a result of portfolio adjustments, the discontinuation of long-distance bus activities, and a reduced volume of purchased contractor services as a result of performance losses.

Personnel expenses (-1.0%) also fell as a result of portfolio adjustments. Offsetting effects from the growth in fares and transport services obtained had a moderating effect.

The other operating expenses (+19.6%) increased as a result of a new line of business allocation. This was compensated for by the discontinuation of long-distance bus activities.

The higher depreciation (+4.3%) resulted, among other things, from a capital expenditure-based increase in property, plant and equipment.

It was only possible to offset the decline in income partly with lower burdens on the expenses side. Adjusted EBITDA and EBIT fell accordingly. In contrast, the discontinuation of the long-distance bus activities had a positive effect.

Due to extensive vehicle procurements for new transport services obtained, gross capital expenditures increased significantly.

The number of employees fell as a result of portfolio adjustments. New deployments for transport services were partly compensated for by this.

### > DB Arriva business unit

#### > Events in the first half of 2017 Awarded transport contracts

Concluded transport contracts (rail) in 2017		Term	Volume (million train km)	
			p.a.	total <sup>1)</sup>
Sweden	Pågatåg	12/2018-12/2026	12.1	96.8
The Netherlands	Achterhoek-Rivierenland <sup>2)</sup>	12/2020-12/2025	3.7	18.5
<b>Total<sup>1)</sup></b>			<b>15.8</b>	<b>115.3</b>

<sup>1)</sup> Differences due to rounding are possible.

<sup>2)</sup> Extension of the existing contract.

Concluded transport contracts (bus) in 2017		Term	Volume (million bus km)	
			p.a.	total <sup>1)</sup>
Great Britain	London (19 routes)	5 years each	21.8	109.2
Czech Republic	Sumpersko, Zabrezsko, Mohelnicko (Olomoucky region (Central Moravia))	01/2018-01/2028	4.7	47.5
The Netherlands	Achterhoek-Rivierenland <sup>2)</sup>	12/2020-12/2025	9.0	45.0
Czech Republic	Prostejovsko north west (Olomoucky region (Central Moravia))	01/2018-01/2028	2.4	24.4
Czech Republic	Olomoucko north east (Olomoucky region (Central Moravia))	01/2018-01/2028	1.8	18.2
Czech Republic	Litovelsko (Olomoucky region (Central Moravia))	01/2018-01/2028	1.7	17.1
Czech Republic	Prerovsko north (Olomoucky region (Central Moravia))	01/2018-01/2028	1.6	16.2
Czech Republic	Hranicko (Olomoucky region (Central Moravia))	01/2018-01/2028	1.5	15.2
Great Britain	London (five separate lines) <sup>2)</sup>	2 years each	5.5	11.1
Other <sup>3)</sup>		1-10 years	17.9	41.2
<b>Total<sup>1)</sup></b>			<b>67.9</b>	<b>345.1</b>

<sup>1)</sup> Differences due to rounding are possible.

<sup>2)</sup> Extension of the existing contract.

<sup>3)</sup> Including extension of the existing contract.

### Transport contract awarded in southern Sweden

DB Arriva will continue to offer services on the Pågatågen rail network in southern Sweden in an area including the cities of Malmö, Helsingborg, Lund and Trelleborg for another eight years. Following an open invitation to tender, DB Arriva was awarded a contract with a revenue volume of € 550 million for the period from December 2018 to December 2026. DB Arriva is increasing the number of connections significantly and expanding the fleet from 69 to 99 trains. A new digital mobility portal will improve passenger information and a new traffic control center will optimize operational procedures.

### Expansion of the e-bus fleet in the Czech Republic


In the eastern Czech city of Třinec, DB Arriva has begun offering transport services with ten electric buses. The Škoda Perun vehicles have a range of 130 km. DB Arriva uses 14 electric buses in the Czech Republic.

### Other events

- ▶ DB Arriva has developed a transport solution in the Netherlands that cuts barriers and makes it possible for people with disabilities to use public transport independently. This solution – the so-called Voor Elkaar Pas (“Together we are strong”) – includes a new public transport travel card, personal care services as well as free transport for accompanying persons.
- ▶ Since March 2017, ArrivaClick has allowed passengers in the English county of Kent to request a minibus from a departure point to a destination of their choice. ArrivaClick automatically matches the journey with other passengers whose destination is in the same direction.
- ▶ Arriva Rail North is investing in modernizing its trains as part of a capital expenditure program. The trains are being repainted and refurbished with modernized interiors. The contract, launched in 2016, includes plans for the gradual introduction of Driver Controlled Operations. The plan is meeting resistance from the RMT (National Union of Rail, Maritime and Transport Workers), which has regularly called for strikes since the beginning of 2017. Our competitors are also affected. DB Arriva continues to focus on resolving the dispute.

### ➤ Development in the first half of 2017

- ▶ The start of transport operations in the UK Trains line of business and the Netherlands are the main drivers of the development.
- ▶ Acquisitions in the Mainland Europe line of business also have positive effects.
- ▶ The UK Bus line of business continues to face a challenging market and competitive environment.
- ▶ Weaker pound leads to negative exchange rate effects.

	H 1		Change	
	2017	2016	absolute	%
 DB Arriva				
Punctuality rail (%)	93.2	91.5	-	-
Passengers (million)	999.7	854.4	+145.3	+17.0
Volume sold rail (million pkm)	6,560	5,076	+1,484	+29.2
Volume produced (million train-path km)	92.3	75.1	+17.2	+22.9
Volume produced (million bus km)	543.2	517.5	+25.7	+5.0
Total revenues (€ million)	2,662	2,529	+133	+5.3
External revenues (€ million)	2,659	2,526	+133	+5.3
EBITDA adjusted (€ million)	238	232	+6	+2.6
EBIT adjusted (€ million)	110	106	+4	+3.8
Gross capital expenditures (€ million)	184	127	+57	+44.9
Employees as of Jun 30 (FTE)	54,145	51,618	+2,527	+4.9

Punctuality in rail passenger transport (Great Britain, Denmark, Sweden, the Netherlands and Poland) increased in the first half of 2017. This is mainly due to the continuing operational improvements and the start of operations of the Arriva Rail North and Arriva Rail London services in 2016.

The development in the number of passengers was positive in all lines of business. The volume produced and sold in rail transport increased, driven by Arriva Rail North. The main drivers in the bus business were the new services in the Netherlands and the acquisitions made in the previous year.

The UK Bus line of business generated 20% of DB Arriva's revenues, the UK Trains line of business generated 41%, and the Mainland Europe line of business generated 39%. The increase in revenues in the first half of 2017 is mainly due to the first-time full inclusion of Arriva Rail North and Arriva Rail London and the new services in the Netherlands. In addition, the previous year's acquisitions had a positive effect. However, exchange rate effects from the development of the British pound had a dampening effect.

The development of other operating income (+44.9%) was primarily influenced by new services and the acquisitions in the previous year. Exchange rate effects, in contrast, had a dampening impact.

Cost of materials (+14.3%) and personnel expenses (+12.8%) increased. This was mainly due to the expansion of services. The development of personnel expenses was also negatively impacted by the one-off effect in connection with pension adjustments, which had the effect of reducing costs in the first half of 2016. To some degree, exchange rate effects had the effect of reducing costs both in material and personnel expenses.

The decline in other operating expenses (-13.3%) was mainly the result of lower franchise payments due to franchise changes in UK Trains and exchange rate effects.

Overall, the operational profit figures of adjusted EBIT and adjusted EBITDA rose slightly. The first-time full inclusion of routes started in UK Trains and the Netherlands in the previous year, acquisitions made in the previous year, and the operating development at UK Trains and Mainland Europe had a positive effect. The absence of one-off effects from the first half-year of 2016 and exchange rate effects had a dampening impact.

Gross capital expenditures increased significantly in the year under review. This was primarily due to vehicles procured in connection with transport contracts awarded in London in the previous year and elsewhere in UK Bus to support service delivery improvements. In addition, scheduled capital expenditures for existing transport contracts at Mainland Europe had a positive effect. Exchange rate effects had a dampening impact.

DB Arriva employs 30% of its employees in the UK Bus line of business, 23% in the UK Trains line of business and 46% in the Mainland Europe line of business. The number of employees increased driven by the commencement of new operations and acquisitions.

## UK Bus line of business

- ▶ **The market and competitive environment continues to be challenging.**
- ▶ **Extensive countermeasures initiated.**
- ▶ **Weaker pound leads to negative exchange rate effects.**

UK Bus line of business	H 1		Change	
	2017	2016	absolute	%
Passengers (million)	350.0	343.0	+7.0	+2.0
Volume produced (million bus km)	180.4	182.6	-2.2	-1.2
Total revenues (€ million)	546	620	-74	-11.9
External revenues (€ million)	545	616	-71	-11.5
EBITDA adjusted (€ million)	69	81	-12	-14.8
EBIT adjusted (€ million)	32	39	-7	-17.9
Gross capital expenditures (€ million)	76	21	+55	-
Employees as of Jun 30 (FTE)	16,349	16,789	-440	-2.6

The increase in the number of passengers was primarily due to contract changes in London. The volume produced, on the other hand, decreased as a result of a network review in the regions partially offset by contract changes in London.

Negative exchange rate effects and lower revenues in the non-core business, including the cessation of patient transport contracts, were partially offset by the newly introduced transport routes in London.

Cost of materials decreased (-18.2%), mainly as a result of exchange rate effects and fewer vehicle purchases in the non-core business.

Personnel expenses declined (-8.1%) due to exchange rate effects.


Adjusted EBITDA and adjusted EBIT decreased primarily due to negative exchange rate effects and the challenging market environment.

Vehicle acquisitions in connection with the transport contracts awarded in London in the previous year as well as measures to improve services in the regions outside of London resulted in a significant increase in capital expenditures.

The number of employees declined, largely due to the cessation of patient transport contracts in the previous year.

## UK Trains line of business

- ▶ The commencement of operations in the previous year is driving the development.
- ▶ Weaker pound leads to negative exchange rate effects.

	H1		Change	
	2017	2016	absolute	%
 <b>UK Trains line of business</b>				
Passengers (million)	206.3	92.3	+114.0	+124
Volume sold (million pkm)	5,375	3,931	+1,444	+36.7
Volume produced (million train-path km)	64.5	45.7	+18.8	+41.1
Total revenues (€ million)	1,103	985	+118	+12.0
External revenues (€ million)	1,086	969	+117	+12.1
EBITDA adjusted (€ million)	31	35	-4	-11.4
EBIT adjusted (€ million)	16	20	-4	-20.0
Gross capital expenditures (€ million)	21	25	-4	-16.0
Employees as of Jun 30 (FTE)	12,509	11,172	+1,337	+12.0

In the first half of 2017, performance development in UK rail transport improved significantly, mainly due to the commencement of operations of Arriva Rail North and Arriva Rail London in the previous year.

Revenue development was also positive as a result, partially offset by significant negative exchange rate effects.


Cost of materials (+22.5%) and personnel expenses (+53.8%) were also significantly higher due to the commencement of the new operations, while exchange rates had a dampening effect. The development of personnel expenses was also negatively impacted by the one-off effect in connection with pension adjustments, which had the effect of reducing expenses in the first half of 2016.

Adjusted EBITDA and EBIT decreased. This was primarily due to the one-off effect in connection with pension adjustments and negative exchange rate effects.

The number of employees significantly increased as a result of the impact of new operations of Arriva Rail North and Arriva Rail London.

## Mainland Europe line of business

- ▶ The commencement of transport operations in the Netherlands is the main driver of the development.
- ▶ Positive effects also from acquisitions.

	H1		Change	
	2017	2016	absolute	%
 <b>Mainland Europe line of business</b>				
Passengers rail (million)	58.2	51.9	+6.3	+12.1
Passengers bus (million)	385.2	367.2	+18.0	+4.9
Volume sold rail (million pkm)	1,185	1,145	+40	+3.5
Volume produced (million train-path km)	27.8	29.4	-1.6	-5.4
Volume produced (million bus km)	362.8	334.8	+28.0	+8.4
Total revenues (€ million)	1,071	978	+93	+9.5
External revenues (€ million)	1,028	940	+88	+9.4
EBITDA adjusted (€ million)	146	137	+9	+6.6
EBIT adjusted (€ million)	71	66	+5	+7.6
Gross capital expenditures (€ million)	76	69	+7	+10.1
Employees as of Jun 30 (FTE)	24,946	23,412	+1,534	+6.6

Performance development in the Mainland Europe line of business was positive mainly as a result of newly commenced services in the Netherlands (Limburg and ZOWAD) in December 2016. In bus transport, the previous year's acquisitions in Italy, Spain and the Czech Republic had a positive effect.

Revenue development was also positive mainly driven by the commencement of operations in the Netherlands and the previous year's acquisitions. A portfolio change in Denmark had a small dampening effect in revenue.

The commencement of operations and acquisitions of the previous year also increased cost of materials (+20.8%) and personnel expenses (+8.8%). The portfolio changes in Denmark had a small positive effect.

Adjusted EBITDA and adjusted EBIT increased due to improved performance in the Netherlands and acquisitions in the previous year.

Gross capital expenditures increased primarily due to scheduled capital expenditures for existing transport contracts.

The number of employees also increased mainly due to the commencement of operations in the Netherlands and acquisitions in the previous year. Portfolio changes had an adverse effect.

## > DB Cargo business unit

### > Events in the first half of 2017

#### Partner in the Lean and Green initiative


DB Cargo takes a stand on even more environmental protection on railways. All participating companies of the non-profit initiative Lean and Green undertake to reduce their greenhouse gas emissions in logistics processes by 20% in five years.

#### Other events

- ▶ Since February, DB Cargo has been providing a daily connection between the Belgian industrial region of Antwerp and the Ruhr region as well as the Rhine-Neckar region with DBantwerp-rhine-shuttle. This service reduces transit times and increases transport capacity and flexibility for customers.
- ▶ In cooperation with several freight railways, DB Cargo successfully carried out the first direct rail transport from China to Great Britain in January. In 18 days, it covered a distance of 12,000 km in Asia and Europe and was twice as fast as transport by sea and more cost-effective than transport by air. Trains should be running regularly over the medium term.
- ▶ DB Cargo and ScandFibre Logistics (SFL) have increased their transport contract to 1.2 million tons per year up to 2019 from Sweden to Continental and Southeastern Europe. There are also approximately 12,000 wagonloads traveling in the opposite direction to Sweden.

### > Development in the first half of 2017

- ▶ **Positive stimuli from the market and competitive environment in Germany.**
- ▶ **Positive development of steel transport in Great Britain and Germany.**
- ▶ **Restructuring promoted in France and Great Britain.**

	H1		Change	
	2017	2016	absolute	%
 DB Cargo				
Punctuality (%)	73.8	75.7	-	-
Freight carried (million t)	139.2	140.2	-1.0	-0.7
Volume sold (million tkm)	47,756	47,830	-74	-0.2
Volume produced (million train-path km)	89.1	90.4	-1.3	-1.4
Capacity utilization (t per train)	535.7	529.1	+6.6	+1.2
Total revenues (€ million)	2,306	2,312	-6	-0.3
External revenues (€ million)	2,150	2,154	-4	-0.2
EBITDA adjusted (€ million)	82	39	+43	+110
EBIT adjusted (€ million)	-28	-53	+25	-47.2
EBIT margin (adjusted) (%)	-1.2	-2.3	-	-
Gross capital expenditures (€ million)	110	52	+58	+112
Employees as of Jun 30 (FTE)	28,964	30,155	-1,191	-3.9

Punctuality has declined mainly due to development in Germany, as a result of operating difficulties when introducing a new production system and due to storms when simultaneously increasing transport volume.

Performance development had declined primarily due to negative development in Western Europe. The volume of freight carried and sold fell slightly. Utilization per train increased slightly due to measures to increase efficiency. The positive development of performance in Central Europe compensated for this to some extent.

82% of revenues are generated in Central Europe, 13% in Western Europe and 5% in Eastern Europe. Revenues were almost unchanged. Performance-based increases, especially in Central Europe (increased steel and military transport in Germany), were offset by negative exchange rate effects and decreases in revenues in Western Europe.

Other operating income (+16.3%) also recorded a significant increase, including that based on compensation payments for vehicles delivered late in Germany, growth in the sidings business in Southeastern Europe, and on the Italian Government's subsidy payments for DB Cargo Italia. In Western Europe, negative currency effects and the operating development in France, among other things, had a moderating effect.

Cost of materials (+1.3%) rose slightly as a result of higher transport services purchased in Central Europe and Eastern Europe and higher expenses for locomotive maintenance in Germany. Furthermore, the costs of infrastructure utilization were higher in Great Britain. The reimbursement of taxes on fuel elements in Germany and exchange rate effects had compensated for this.

Personnel expenses (-1.4%) were declining, mainly due to exchange rate-related changes and due to a lower number of employees. Fare adjustments had the opposite effect.

Other operating expenses (-10.6%) fell mainly due to the activation of IT development costs in Germany, cost reductions at ECR and exchange rate effects.

Depreciation (+20.9%) rose significantly driven in particular by the activation of IT development costs and the acquisition of the utilization right covering locomotive capacities in Germany.


Overall, the income rose somewhat more sharply than expenses, and the adjusted EBITDA and EBIT therefore improved. The EBIT margin also improved. The development was driven by Central Europe whereas Western Europe had a moderating effect.

Gross capital expenditures rose as a result of development in Central Europe. In contrast, capital expenditures fell in Western Europe and Eastern Europe.

A total of 65% of employees are employed in Central Europe, 16% in Western Europe, and 14% in Eastern Europe. The decline can be attributed to development in Central Europe and Western Europe.

## > Central Europe

- ▶ Positive market and competitive environment.
- ▶ Additional transport services in Italy and Scandinavia.
- ▶ Limitations in the quality of services in Germany.

	H1		Change	
	2017	2016	absolute	%
 Central Europe				
Freight carried (million t)	126.5	124.9	+1.6	+1.3
Volume sold (million tkm)	38,721	38,579	+142	+0.4
Volume produced (million train-path km)	71.3	72.0	-0.7	-1.0
Total revenues (€ million)	2,465	2,429	+36	+1.5
External revenues (€ million)	1,764	1,741	+23	+1.3
EBITDA adjusted (€ million)	111	61	+50	+82.0
EBIT adjusted (€ million)	34	3	+31	-
Gross capital expenditures (€ million)	91	23	+68	-
Employees as of Jun 30 (FTE)	18,757	19,682	-925	-4.7

Performance development in Central Europe was positive. An improved market and competitive environment were particularly notable here, as was higher crude steel production in Germany. Transport services were also increasing in Italy at the same time.

The increase in revenues was largely driven by the increased performance in Italy and Scandinavia, an improved market and competitive environment, and the increase in crude steel production in Germany.

Other operating income (+4.4%) increased, mainly due to higher compensation payments for damages arising from vehicle projects and subsidies in Italy.

Cost of materials (+0.9%) increased as a result of higher transport services purchased and higher expenses for locomotive maintenance (additional ultrasound tests and wheel set changes). Lower energy costs had a moderating effect.

Personnel expenses (+1.0%) increased slightly as a result of collective bargaining agreements. This was counteracted by the lower number of employees.


Adjusted EBITDA and EBIT improved, driven in particular by the increase in revenues.

Gross capital expenditures increased significantly due to the activation of IT development costs and higher capital expenditures in locomotives and freight cars.

The number of employees had fallen mainly due to restructuring measures and natural fluctuation and changes within the Group in Germany.

## > Western Europe

- ▶ Restructuring measures in Great Britain and France.
- ▶ Quality limitations at ECR.
- ▶ Positive development in steel transport in Great Britain.

	H1		Change	
	2017	2016	absolute	%
 Western Europe				
Freight carried (million t)	29.2	31.7	-2.5	-7.9
Volume sold (million tkm)	6,831	6,964	-133	-1.9
Volume produced (million train-path km)	13.9	14.3	-0.4	-2.8
Total revenues (€ million)	353	393	-40	-10.2
External revenues (€ million)	288	321	-33	-10.3
EBITDA adjusted (€ million)	3	11	-8	-72.7
EBIT adjusted (€ million)	-24	-16	-8	+50.0
Gross capital expenditures (€ million)	18	27	-9	-33.3
Employees as of Jun 30 (FTE)	4,694	5,198	-504	-9.7

In Western Europe freight carried, volume sold and volume produced fell, partly considerably. A rise in steel transport in Great Britain was more than offset by significant declines in performance in France as a result of quality limitations.

Revenues decreased considerably in the wake of performance development and exchange rate effects.

Other operating income (-26.0%) fell due to lower transport services in France and lower internal rental income for locomotives.

The decline in cost of materials (-9.6%) was due to exchange rate effects and significantly lower services purchased.

Personnel expenses decreased (-14.6%), mainly due to the adjustment in the number of employees in Great Britain and France in line with business conditions. Exchange rate effects also had a positive impact.

Depreciation remained unchanged.

The lower revenues were only partly compensated for by lower expenses, and the adjusted EBITDA and EBIT therefore declined.


Gross capital expenditures were significantly lower. This resulted, among other things, from delayed maintenance work on diesel locomotives in France and from capital expenditures not yet made in Great Britain.

The number of employees declined following adjustment to the business conditions in Great Britain and France.



## > Eastern Europe

- ▶ Operational restrictions in Southeastern Europe.
- ▶ Changes in the customer portfolio weaken profitability in Southeastern Europe.
- ▶ Increased competition in the sidings business in Poland.

	H1		Change	
	2017	2016	absolute	%
 Eastern Europe				
Freight carried (million t)	8.4	7.8	+0.6	+7.7
Volume sold (million tkm)	2,204	2,287	-83	-3.6
Volume produced (million train-path km)	3.9	4.1	-0.2	-4.9
Total revenues (€ million)	141	125	+16	+12.8
External revenues (€ million)	98	92	+6	+6.5
EBITDA adjusted (€ million)	10	9	+1	+11.1
EBIT adjusted (€ million)	3	4	-1	-25.0
Gross capital expenditures (€ million)	2	3	-1	-33.3
Employees as of Jun 30 (FTE)	4,068	4,155	-87	-2.1

In Eastern Europe, the volume sold and the volume produced grew more weakly, due in particular to a decline in the international transport services in Southeastern Europe. The quantity of freight carried increased as a result, among other things, of growth in Poland.

Revenue development was positive for performance-related reasons. Positive exchange rate effects also had an effect.

Other operating income adjusted for currency translation effects was at a stable level.

Cost of materials (+22.1%) increased, mainly as a result of increased maintenance costs and higher transport services purchased in Poland.

Personnel expenses (+9.7%) increased in Poland as a result of a collective bargaining agreement and in Southeastern Europe as a result of a collective bargaining agreement and volumes. This increase was partly offset by the lower number of employees.

In particular, the positive revenue development has led to an increased development of adjusted EBITDA. Due to the increased depreciation (+40.0%), the development of the adjusted EBIT was negative.

Gross capital expenditures fell significantly. This can be attributed to the high capital expenditures in locomotives in Poland in the first half of 2016.

The number of employees declined, mainly due to optimization measures in Poland. New appointments in the Czech Republic had the opposite effect.

## > DB Schenker business unit

### > Events in the first half of 2017

#### Expansion of the global network

##### Opening of new logistics hubs

- ▶ A new logistics hub in Grenoble/France specializes in the needs of semiconductor manufacturers nearby and offers the highest standards for the storage of computer chips.
- ▶ The extension of the logistics facility in Strečno/Slovakia from 5,000 m<sup>2</sup> to 8,000 m<sup>2</sup> improves the offer for transport and warehouse logistics for car customers.
- ▶ A further area of 10,500 m<sup>2</sup> is rented in the logistics hub in Großbeeren. The new property serves as a warehouse for various customers from the consumer goods and industrial goods sectors.
- ▶ New logistics hub in Graz/Austria opened, thereby doubling the surface area in Styria.
- ▶ Together with Duisburger Hafen AG, a logistics hub was set up in the Duisburg port. From 2018, DB Schenker will be organizing the supply to the foreign plant for the Mercedes-Benz Vans business unit.

#### Cooperation agreement for developing autonomous vehicles

By signing the cooperation agreement on the development of high-tech trucks, DB Schenker confirmed collaboration with MAN. The partners agreed the initial testing of platooning in actual logistics operations. Long lines of heavy goods vehicles in regular services will be tested in actual road traffic over several months with professional drivers. In the test phase beginning in the spring of 2018, platoons will be brought into use on the “digital motorway test field” on the A9 between the DB Schenker branch offices in Munich and Nuremberg.

#### Drive4Schenker launched successfully

Drive4Schenker, the online freight platform in European land transport, has been launched successfully. Since February, more than 1,000 freight loads have been managed digitally every day from 25 branch offices in 15 countries. The rollout is gradually continuing. By the end of the year, 5,000 loads will have been processed and other functionalities will improve the platform.

## Investments


- ▶ In February 2017, DB Schenker invested in uShip, Inc. by way of a financing round. With the USD 25 million investment (about € 24 million), DB Schenker secured an assessor's position on uShip's Board of Directors. The online platform of uShip provides a digital addition to DB Schenker's traditional business model.

## Ongoing legal proceedings

- ▶ DB Group is pursuing compensation for damages against the airlines that were part of the so-called air freight monopoly, which, according to the findings of various competition authorities around the world, agreed on kerosene and security surcharges, among others from 1999 to at least 2006 at the expense of freight forwarders such as DB Schenker. Claims for damages have been pending against several airlines in Germany and the USA since 2014. In the first half of 2017, the first extrajudicial global comparison was successfully concluded with an airline. The pending legal dispute on this was partly resolved and the airline was also dismissed from the US lawsuit. Settlement discussions continued with other airlines that had complaints against them both in Germany and in the US lawsuit.

## > Development in the first half of 2017

- ▶ **Market and competitive environment with positive stimuli.**
- ▶ **Strong growth in volumes overall.**
- ▶ **Rising freight rates in air and ocean freight.**
- ▶ **Ocean freight has an impact on profit development – European land transport and air freight achieve improvements.**
- ▶ **Contract logistics remains dynamic.**

	H1		Change	
	2017	2016	absolute	%
 <b>DB Schenker</b>				
Shipments in European land transport (thousands)	50,751	50,712	+39	+0.1
Air freight volume (export) (thousand t)	613.1	550.6	+62.5	+11.4
Ocean freight volume (export) (thousand TEU)	1,063.4	976.3	+87.1	+8.9
Total revenues (€ million)	8,103	7,431	+672	+9.0
External revenues (€ million)	8,072	7,400	+672	+9.1
Gross profit margin (%)	34.7	36.4	-	-
EBITDA adjusted (€ million)	305	294	+11	+3.7
EBIT adjusted (€ million)	208	200	+8	+4.0
EBIT margin (adjusted) (%)	2.6	2.7	-	-
Gross capital expenditures (€ million)	76	72	+4	+5.6
Employees as of Jun 30 (FTE)	69,370	66,822	+2,548	+3.8

Volume development was positive in air and ocean freight. It was stable in European land transport.

Revenues are generated 41% in European land transport, 43% in air and ocean freight, and 16% in contract logistics. The main drivers of the positive revenue trend were the development in air and ocean freight and in European land transport. Growth continued to be dynamic in contract logistics.

Gross profit (+4.0%) continued to increase, most significantly in contract logistics. The development of gross profit in ocean freight was down, because the increase in freight rates could only partly be passed on to the customer.

In comparison to revenue development, the increase in gross profit was disproportionately high, therefore the gross profit margin also declined. The main driver was ocean freight. The other lines of business recorded increases or were at a stable level.

Personnel expenses (+5.0%) were significantly higher. This can be attributed specifically to a performance-based higher number of employees in all business lines and regions as well as to wage increases. Adjusted for exchange rate effects, the rise was somewhat lower.



The adjusted EBIT is generated 30% in European land transport, 44% in air and ocean freight, and 27% in contract logistics. The clearer increase in income compared to expenses resulted in a higher adjusted EBITDA and adjusted EBIT. The positive development in operating profit was partly offset by the weak development in ocean freight. Operating profit was only slightly lower when adjusted for exchange rate effects.

Gross capital expenditures increased. The increase resulted primarily from the Asia/Pacific region. Capital expenditures continued to focus on the European region.

28% of employees are employed in European land transport, 19% in air and ocean freight, and 30% in contract logistics. The number of employees has increased. The main driver was the business expansion in contract logistics.

## > European land transport line of business

- ▶ Within the system and direct transport areas, the focus is on international transport services.
- ▶ Drive4Schenker implementation is progressing.
- ▶ Europe-wide cost-reduction initiatives launched.

	H1		Change	
	2017	2016	absolute	%
  <b>European land transport</b>				
Shipments in European land transport (thousands)	50,751	50,712	+39	+0.1
Total revenues (€ million)	3,326	3,226	+100	+3.1
External revenues (€ million)	3,299	3,197	+102	+3.2
EBITDA adjusted (€ million)	96	91	+5	+5.5
EBIT adjusted (€ million)	62	58	+4	+6.9
Employees as of Jun 30 (FTE)	19,661	19,437	+224	+1.2

In a market environment which was marked by growing demand, volume development in European land transport was stable. A decline in the parcel business (-6.3%) was entirely compensated by higher volumes for bulk (+2.7%) and in particular for direct transport (+7.3%).

Despite the stable shipping volume, the development in revenues was better due to growth in bulk and direct transport.

Cost of materials increased. This was the result in particular of bulk and direct transport.



Personnel expenses rose due to volume and price.

The development of the adjusted EBITDA and EBIT was better as a result of good business development.

The number of employees has increased as a result of business development.

## > Air and ocean freight line of business

- ▶ Significant effects due to freight rate development.
- ▶ Focus in ocean freight on efforts to optimize capacity utilization, costs and purchase prices.
- ▶ Focus in air freight on broadening the customer base and improving the cargo mix.

	H1		Change	
	2017	2016	absolute	%
  <b>Air and ocean freight</b>				
Air freight volume (export) (thousand t)	613.1	550.6	+62.5	+11.4
Ocean freight volume (export) (thousand TEU)	1,063.4	976.3	+87.1	+8.9
Total revenues (€ million)	3,476	2,988	+488	+16.3
External revenues (€ million)	3,473	2,986	+487	+16.3
EBITDA adjusted (€ million)	98	106	-8	-7.5
EBIT adjusted (€ million)	91	99	-8	-8.1
Employees as of Jun 30 (FTE)	13,163	13,104	+59	+0.5

Performance development in air and ocean freight was very pleasing:

- ▶ Volumes increased significantly in air freight. The largest relative growth was accounted for by trans-Pacific services and the routes from Asia to Europe. In addition, the volume of transatlantic and Asian traffic, among others, and the routes from and to Latin America have clearly been developing positively.
- ▶ The ocean freight volume also increased significantly. Here in particular, growth on the trans-Pacific and intra-Asian routes and on routes between Asia and Europe had an impact. Transport services from and to Latin America and on the transatlantic routes also contributed to growth.

Revenue development was also positive in both air and ocean freight. The main drivers of revenue development were freight rate development and positive volume development.

Cost of materials also rose according to volume and freight rate development.



Personnel expenses rose due to volume and price.

The adjusted EBITDA and EBIT profit and loss declined as a result of increased ocean freight rates. Air freight improved.

The number of employees increased slightly.

## > Contract logistics/SCM line of business

- ▶ Good business development in the existing and new customer base.
- ▶ Further capacity expansion.

	H1		Change	
	2017	2016	absolute	%
  <b>Contract logistics/SCM</b>				
Total revenues (€ million)	1,301	1,218	+83	+6.8
External revenues (€ million)	1,300	1,218	+82	+6.7
EBITDA adjusted (€ million)	79	70	+9	+12.9
EBIT adjusted (€ million)	56	43	+13	+30.2
Employees as of Jun 30 (FTE)	20,572	19,012	+1,560	+8.2

Revenue development in the contract logistics/SCM line of business remained very positive. The good business development made itself noticeable here in the existing and new customer base. Total and external revenues accordingly developed positively.

With the expansion in business, the cost of materials also increased due to the higher number of employees and personnel expenses.

The development of adjusted EBITDA and EBIT was better as a result of good business development.

The dynamic business development was also reflected in an increase in the number of employees.

## > DB Netze Track business unit

### > Events in the first half of 2017

#### **Digital construction planning becomes reality**

Since the BMVI made about € 20 million available to us in 2016 to test Building Information Modeling (BIM) in 13 complex, large-scale infrastructure projects, intensive preparations are underway for the transition from conventional planning to BIM. Pilot projects include sections of the Rhine Valley Rail (Rheintalbahn, Karlsruhe–Basel), the Emmerich–Oberhausen expansion line, the Rhine-Ruhr-Express and the rail connection to the fixed link across the Fehmarn Belt. BIM will also be used for railway bridge renovations.

#### **Progress in standardizing maintenance**

In order to improve rail infrastructure quality, we take advantage of digitalization opportunities for maintaining the rail network.

Within the framework of the standardization of production system maintenance (Standardisierung Produktionssystem Instandhaltung; SPI), the scheduling and feedback process of operational maintenance have been standardized and digitalized company-wide. The stage 1 rollout was completed on schedule; nationwide, all maintenance operations are now digital. SPI stage 2 started in 2017. The focus here is on standardizing and improving workflows and processes, especially work preparation and execution. The pilot locations are the operations and maintenance sites in Frankfurt and Würzburg; nationwide rollout is planned for October.

#### **Group pushes ahead with digitalization of command and control technology**

As part of a total of four pre-series production projects, we are continuing to press ahead with the digitalization of command and control technology (Leit- und Sicherungstechnik; LTS), thereby laying the technical foundation for nationwide coverage with the European Train Control System (ETCS) Level 2 and implementation of the operational control strategy. The technical platform for this will be a modular signal tower with standardized interfaces (digital signal tower; DSTW) specified by DB Netze Track and an integrated operating station. Communications will be carried over an IP network specially developed to satisfy specific railway requirements, taking into account rail infrastructure safety requirements.

For us, the standardized LTS platform represents the basis for a later site rollout, which, over the long term, should replace the fragmented production system comprised of the most divergent generations of technology.

#### **Wayside monitoring systems in operation**

Wayside monitoring takes advantage of digitalization by enabling predictive maintenance. The goal is to improve rail system quality while lowering maintenance costs by recognizing potential irregularities at an early stage so that malfunctions can be avoided. To that end, wayside monitoring checks the condition of rolling stock in day-to-day operations, virtually as it passes by. For acoustic diagnostics, microphones on the tracks record train noises. If the results deviate from the norm, vehicle maintenance is activated long before any defect in the train can arise. The trial run of the video-based diagnostics was launched in 2017.

#### **Rollout of point machine diagnostics on track**

In order to optimize the availability of switches, a digital remote diagnostic system is used to detect potential faults before they can occur. The diagnostics platform DIANA gives maintenance an indication of a possible fault, allowing preventive measures to be taken. In the future, this should make it possible to reduce drive-related switch defects by up to 50%. By mid-2017, more than 9,000 switches had been equipped with actuating current diagnostic systems. Predictive maintenance via the DIANA diagnostics platform will gradually be expanded to include other components.

#### **New emergency technology in use**

DB Netze Track is carrying out large-scale modernization of its machinery and vehicle fleet (for example, emergency technology, measurement technology, and track maintenance vehicles). About € 650 million will be invested in this effort between 2015 and 2024. Emergency cranes and rescue trains are important components of this capital expenditures initiative. By 2019, all old vehicles using emergency technology will be replaced at a cost of about € 150 million. In 2017, for example, a new rescue train was placed into service at the Würzburg site.

#### **Requirement plan implementation agreement definitively negotiated**

Along with BMVI, we have made important progress toward speeding up the implementation of major projects. The requirement plan implementation agreement (Bedarfsplanumsetzungsvereinbarung; BUV) scheduled to go into effect on January 1, 2018 is a new model for the Federal Government to finance new track infrastructure construction and expansion projects. In the future, new plans and results of early public participation will be presented once a year to the Bundestag in order to improve involvement by political leaders. The current plan lump sum will be abolished. Instead, in the future the Federal Government will subsidize total project costs, while DB Group will cover the

economically viable share of the project portfolio. Planning support from the Federal Railway Authority (Eisenbahn-Bundesamt; EBA) will increase and noncompliance with commissioning dates will be penalized.

### **Progress with regard to new construction and expansion measures**

#### **Full opening of German unification transport project no. 8 on track**

Commercial operation of VDE 8 on the new construction line Ebensfeld–Erfurt will commence on December 10, 2017. In passenger transport, this will reduce the Munich–Berlin travel time to under four hours. By the time this is placed into service, portions of the expansion line Ebensfeld–Nuremberg will also be expanded to four tracks. On the new construction line Ebensfeld–Erfurt, as well as on the new construction line Erfurt–Halle/Leipzig that was placed into service in 2015, the newest version of the European Train Control System (ETCS) will be used. On an approximately 12 km section of the hub in Halle, construction is underway on bridges, track, station, marshaling yard and signal tower technology. Extensive construction work is also taking place at the Leipzig hub and on feeder lines.

#### **Progress on the rail connection to the fixed link across the Fehmarn Belt**

The project is in the design and approval planning stage. Section-by-section submission of the approval documents to the EBA should begin by the fall of 2017. Hearings of the parties involved are currently being held as part of the plan approval procedure for the belt tunnel being planned by the Danish project company. At the present time, the Fehmarn Belt Tunnel is not expected to start operations before 2028. The Belt crossing and the rail link will also involve renovating the Fehmarn Sound crossing. The bases for scenario analyses are currently being worked out.

#### **Construction begins on second main S-Bahn (metro) line in Munich**

The symbolic start of construction on the project took place on April 5, 2017. The initial preparatory construction work is currently underway at the central station and at Marienhof. Planning approval has been received for all sections; however, some lawsuits regarding the eastern section are still pending. Based on the initial calls for tenders, and as part of an inquiry into whether costing was done properly, the cost planning has been revised. As a result, total costs were set at € 3.84 billion, including a risk buffer. A group of experts deployed by the Free State of Bavaria has reviewed,

validated and confirmed that costing was done appropriately. The Federal Government recommended the inclusion in category A of the Municipal Transport Financing Act (Gemeindeverkehrsfinanzierungsgesetz; GVFG) program.

#### **Expansion of the Cologne S-Bahn (metro) on target**

Core elements for the elimination of the bottleneck in the high-traffic major rail hub in Cologne are the expansion of the S-Bahn (metro) main line (Cologne Convention Center/Deutz–central station–Cologne Hansaring) and the use of modernized, more powerful command and control technology. The expansion of both S-Bahn (metro) lines is part of an overall concept, consisting of 15 infrastructure measures, which is designed to effectively take pressure off the Cologne hub. The project is currently in the pre-planning phase; the first track layout designs are being developed and will be coordinated with the affected stakeholders at an early stage. For the S13, the expansion from Troisdorf to Bonn-Oberkassel, work is progressing according to schedule.

#### **Work begins on Emmerich–Oberhausen expansion line**

On January 20, 2017, work began on the Emmerich–Oberhausen expansion line. The first plan approval decision was announced in October 2015. All 12 plan approval procedures (PFVs) have been disclosed; to date, ten public hearings have been held. The plan approval decisions are now expected, one after another, for the individual sections. In March 2017, a joint solution was reached by the seven neighboring communities, the state of North Rhine-Westphalia, the Federal Government and DB Group regarding the uniform rescue concept. Next, the rescue concept will be included in the ongoing plan approval procedures.

#### **Construction of Rhine-Ruhr-Express officially begins**

Construction on the Rhine-Ruhr-Express (RRX) project officially began in Cologne on March 8, 2017 with the plan approval procedure. This first section was commissioned on May 22, 2017. However, additional sections for which construction permits have not yet been obtained will have to be expanded in order to absorb the initial increase in traffic. For reasons relating to customer tolerance, expansion within the heavily overloaded Rhine-Ruhr region will be possible only at a gradual pace, each time obtaining a construction permit while maintaining uninterrupted service. The RRX is one of the pilot projects of BIM [PAGE 40].

### Progress on the Hanau–Nantenbach expansion line

Structural engineering work was completed at the start of 2017 and work on technical equipment was finished during the spring. In addition, both new interlockings in Wiesthal and Laufach have been completed. As a result, all work was inspected and accepted according to schedule. By totally shutting down the Frankfurt–Würzburg line (Aschaffenburg to Wiesthal), DB Group was able to finish the first step of commissioning the expansion line on June 19, 2017. The 160-year-old Schwarzkopf Tunnel and the shunting operations required for freight transport were decommissioned in the process.

### Progress on the Knappenrode–Horka–German/Polish border expansion line

Recommissioning of the line – double-track and electrified – between Knappenrode and the German/Polish border is planned for December 2018. In January 2017, the last plan approval decision (Niesky–Horka) was issued. Now, construction permits have been granted for the entire line. Construction of the last section will commence in August 2017.

### Relocation of the Hamburg-Altona long-distance train station

The existing terminal station at Altona will be replaced by a new station at the Diebsteich site for long-distance and regional transport. The current S-Bahn (metro) station in Altona will remain. Relocation of the Hamburg-Altona station will be financed primarily through the Performance and Financing Agreement, from the rail infrastructure companies' (RICs) own funds and from the proceeds from the sale of land to the Free and Hanseatic City of Hamburg. It is expected that the plan approval will be issued by the end of 2017. Construction work is expected to start in mid-2018. Overall commissioning is scheduled to take place at the end of 2023.

### Berlin–Dresden expansion line on track

On December 10, 2017, sections of the route on which the maximum speed has been raised to 160 km/h will be recommissioned, on schedule. This represented the completion of another stage toward reducing total travel time between Berlin and Dresden to 80 minutes. Among other things, 18 railway crossings were replaced by railway or street overpasses, six stations were expanded or rebuilt and a total of six electronic interlockings were built.

### Other events


- ▶ In 2017, € 7.5 billion will be invested in the German rail network. € 5.2 billion will be available for the renovation and maintenance of 1,650 km of track, 1,800 switches,

and 4,600 command and control technology systems. In addition, € 2.3 billion will be spent on numerous new construction and expansion projects. This will result in intensive construction activities. In order to minimize the impact on day-to-day operations, we concentrate construction sites into corridors. A construction site management round table has been set up to find optimal solutions for everyone involved in the trade-offs between travel and construction; round table participants include representatives of industry associations, the BMVI, the BNetzA, the TOCs, the public transport authorities, and DB Netz AG. Results will be presented by the end of the year.

- ▶ On May 1, 2017, an ICE train derailment occurred at Dortmund's central station. It caused extensive damage to infrastructure, with the concomitant effects on rail traffic in the greater Dortmund area. The extensive repair work was completed on May 24, 2017. We provided support to the authorities in their investigation of the cause of the accident.

### > Development in the first half of 2017

- ▶ Higher revenues from price adjustments and higher volume produced by non-Group customers.
- ▶ Personnel expenses rose due to collective wage increases and a greater number of employees.
- ▶ Maintenance expenses increased.
- ▶ Increase in capital expenditures on existing network and on expansion.

	H1		Change	
	2017	2016	absolute	%
 <b>DB Netze Track</b>				
Punctuality (rail) <sup>1)</sup> (%)	94.2	94.2	-	-
Punctuality DB Group (rail) (%)	94.5	94.6	-	-
Train kilometers on track infrastructure (million train-path km)	533.5	530.7	+2.8	+0.5
thereof non-Group railways	164.3	158.3	+6.0	+3.8
Share of non-Group railways (%)	30.8	29.8	-	-
Total revenues (€ million)	2,652	2,601	+51	+2.0
External revenues (€ million)	746	694	+52	+7.5
Share of total revenues (%)	28.1	26.7	-	-
EBITDA adjusted (€ million)	815	838	-23	-2.7
EBIT adjusted (€ million)	389	398	-9	-2.3
Operating income after interest (€ million)	250	271	-21	-7.7
ROCE (%)	4.4	4.4	-	-
Capital employed as of Jun 30 (€ million)	17,780	17,889	-109	-0.6
Net financial debt as of Jun 30 (€ million)	10,092	10,224	-132	-1.3
Redemption coverage <sup>2)</sup> (%)	14.1	14.8	-	-
Gross capital expenditures (€ million)	2,907	2,495	+412	+16.5
Net capital expenditures (€ million)	525	515	+10	+1.9
Employees as of Jun 30 (FTE)	44,717	43,948	+769	+1.7

<sup>1)</sup> Non-Group and DB Group train operating companies.

<sup>2)</sup> Change in method as of year-end 2016 [2016 INTEGRATED REPORT, PAGE 84 F.] retroactively adjusted.

Punctuality of non-Group and DB Group TOCs in Germany remained unchanged, while the punctuality of TOCs within DB Group decreased slightly.

Train kilometers on track infrastructure increased due to higher demand from non-Group customers, especially from freight transport, but also from regional transport. The decrease in demand from internal long-distance and freight transport customers had a dampening effect.

Total revenues increased, primarily because of price adjustments and increases in demand by non-Group railways.

Other operating income increased (+3.4%), mainly because of a change in the revenues recognized in the Swiss business unit and higher income from the refund of expenses for third-party facilities, compensation for damages and refund of expenses.

The cost of materials rose (+2.7%) due to higher expenses for maintenance and winter snow and ice removal services.

The increase in personnel expenses (+6.6%) was primarily attributable to wage adjustments and the higher number of employees.

Among other things, other operating expenses rose (+2.1%) because of higher expenses from grants for third-party facilities, compensation for damages, expert opinions, and consulting and rents. Lower expenses from disposal of property, plant and equipment had the opposite effect.

Depreciation decreased (-3.2%) due to a lower level of property, plant and equipment.

Overall, driven by personnel and maintenance expenses, expenses exceeded the positive earnings trend, meaning the adjusted profit figures EBITDA and EBIT declined.

Higher interest expenses – mainly related to litigation risk – caused the operating interest balance to deteriorate. As a result, operating income after interest decreased even further.

The weaker profit development was offset by a slight decrease in capital employed, leaving ROCE unchanged.

Net financial debt decreased, mainly due to lower fixed assets and net working capital.

The development in operating profit led to a decrease in redemption coverage.

Gross capital expenditures increased due to higher volumes of capital expenditures for new construction and expansion projects and for the existing network. Net capital expenditures increased slightly.

The number of employees rose slightly, mainly due to increases to cover existing and future staffing requirements, especially in the maintenance and construction project areas.

## > DB Netze Stations business unit

### > Events in the first half of 2017

#### Quality initiative continues

As part of the RAILWAY OF THE FUTURE  [PAGE 3 F.], further train station quality improvements were made.

In Hamburg, the S-Bahn (metro) stations Jungfernstieg and Stadthausbrücke kicked off a € 48 million capital expenditure program to modernize the S-Bahn (metro) network's tunnel stations. Construction in the tunnel stations will be carried out in accordance with the lean-construction principle. Here, the focus will be on proactively controlling processes, in order to minimize variances in the performance of individual stages of the work and to ensure a consistent production flow.

Moreover, work continued on revitalizing transit stations to improve their appearance in areas that are relevant to customers. Revitalization encompasses a broad, individual spectrum of renovations, up to and including modernization efforts, such as the use of lighting, new paint, updates to façades and decluttering. In the first half of 2017, work was carried out at the Augsburg, Duisburg, Hagen, Hamburg-Altona, Hamm, Cologne Convention Center Deutz, Munich and Osnabrück stations.

To ensure the continuity of the cleaning initiative, we pilot-tested a new cleaning concept at selected stations. One component is a permanent presence of cleaning staff at the top 83 stations. Implementation of the cleaning concept began on July 1, 2017. Initially, all top stations, high-speed stations, and mid-sized stations will be converted. Altogether, this will involve about 700 stations. Then, by the end of the year, the about 4,600 regional stations will follow.


#### Other events

- ▶ On March 24, 2017, the City of Düsseldorf and DB Group signed the master agreement for the “Düsseldorf Central Station Area Master Plan.”
- ▶ Station Food has opened its first two stores at the Karlsruhe and Munich central stations. The goal is to develop and operate modern, attractive catering concepts in stations, with particular emphasis on healthy food produced in a sustainable manner.
- ▶ 77% of passenger stations are now handicapped-accessible; this covers 82% of all passengers. On average, accessibility is improved at 100 stations each year.

- ▶ On June 24, 2017, the new concourse building was opened at the Münster central station. The concourse hall offers three floors and 8,000 m<sup>2</sup> of services and shopping, as well as office and administrative space. Including the work carried out in 2013, capital expenditures totaled about € 76 million.

## > Development in the first half of 2017

- ▶ **Increased demand from new traffic and increased schedule frequencies.**
- ▶ **Rental revenues are driven by price and margin effects.**
- ▶ **Higher expenses for Railway of the Future and personnel burden performance.**
- ▶ **Group presses ahead with measures to further reduce energy consumption.**

	H1		Change	
	2017	2016	absolute	%
 <b>DB Netze Stations</b>				
Facility quality (grade)	2.91	2.94	-	-
Station stops (million)	74.8	74.3	+ 0.5	+ 0.7
thereof non-Group railways	17.9	17.3	+ 0.6	+ 3.5
Total revenues (€ million)	635	623	+12	+1.9
thereof station revenues	424	413	+11	+2.7
thereof rental and leasing revenues	206	203	+3	+1.5
External revenues (€ million)	273	267	+6	+2.2
EBITDA adjusted (€ million)	217	227	-10	-4.4
EBIT adjusted (€ million)	150	159	-9	-5.7
ROCE (%)	10.5	11.3	-	-
Capital employed as of Jun 30 (€ million)	2,859	2,829	+30	+1.1
Net financial debt as of Jun 30 (€ million)	1,215	1,175	+40	+3.4
Redemption coverage <sup>1)</sup> (%)	27.5	31.7	-	-
Gross capital expenditures (€ million)	253	182	+71	+39.0
Net capital expenditures (€ million)	80	69	+11	+15.9
Employees as of Jun 30 (FTE)	5,404	5,007	+397	+7.9

<sup>1)</sup> Change in method as of year-end 2016 [2016 INTEGRATED REPORT, PAGE 84F.] retroactively adjusted.

The quality of the facilities at passenger stations remained at a good level.

The number of station stops rose slightly, mainly due to increased schedule frequencies and additional traffic in regional transport. In particular, the higher demand was driven by non-Group railways.

The rise in revenues is attributable to higher station revenues as a result of volume and prices as well as higher revenues from rental and leasing. The development of external revenues reflects the growing market share of non-Group railways.

Other operating income increased substantially (+24.6%), primarily due to seasonally higher construction cost subsidies and higher insurance and compensation benefits, as well as sales of concourse buildings.

The increase in the cost of materials (+7.5%) was mainly attributable to higher expenses relating to the Railway of the Future, seasonal effects on maintenance measures and additional expenses for personnel services.

Personnel expenses also increased significantly (+10.8%), mainly due to the higher number of employees and, to a lesser extent, wage increases.

Depreciation declined slightly (-1.5%).

Overall, higher income was unable to offset the increase in expenses, which was driven primarily by higher maintenance expenses; the operating profit figures deteriorated as a result.

The weaker EBIT development and a slight increase in capital employed led to a noticeable decline in ROCE.

Net financial debt increased, mainly as a result of higher net capital expenditures.

The profit-related decrease in operating cash flow and higher financial debt caused redemption coverage to decrease.

The higher capital expenditures were focused primarily on renovating existing stations.

The number of employees rose due to the increase in personnel in the areas of station maintenance, construction management, and facilities management. Development of business at Station Food GmbH, which was founded in the previous year, also had an impact.

## > DB Netze Energy business unit

### > Events in the first half of 2017

#### Entry into retail business

At the end of June, DB Netze Energy also began selling electricity to private households. For more than a decade, we have been supplying industry, trade and commerce beyond the TOCs. By entering the retail business, DB Netze Energy has taken the final step toward becoming a full-service provider. DB Netze Energy distributes only green electricity that is certified with the ok-power label.



## Nuclear fuel tax is unconstitutional

In a decision dated June 7, 2017, the German Federal Constitutional Court ruled that the Nuclear Fuel Tax Act (Kernbrennstoffsteuergesetz; KernbrStG) is void with retroactive effect, declaring that the Federal Government does not have legislative power to impose the tax. Overall, the Federal Government has collected about € 6.3 billion from the nuclear fuel tax. In the absence of a valid legal basis, payments made must be refunded to operators. The Federal Ministry of Finance (Bundesministerium der Finanzen; BMF) already disbursed a partial amount to operators in June.

DB Netze Energy received a repayment of about € 120 million and will refund to its customers the payments received in connection with the nuclear fuel tax.

## Impact of the Nuclear Waste Disposal Fund Act

In 2015, the Federal Government set up a commission to review financing for the phase-out of nuclear energy (Kommission zur Überprüfung der Finanzierung des Kernenergieausstiegs; KFK). The commission's recommendations were implemented by the Law on Restructuring Responsibility for Nuclear Waste Disposal, which entered into force on June 16, 2017. Nuclear power plant operators (E.ON, RWE, EnBW and Vattenfall) will continue to be responsible for decommissioning and dismantling the plants. The Federal Government is assuming responsibility for the interim and final storage of radioactive waste and has established a public fund for this purpose. The nuclear power plant operators must transfer to this fund the provisions they have already set aside, plus a lump-sum risk premium of about 35%.

Because of its corporate shareholding in the Neckarwestheim nuclear power plant, DB AG had a payment obligation of about € 400 million, which it has already satisfied.


## Access to traction current grid developed further

Back in 2014, DB Netze Energy became the first RIC in Europe to deregulate traction current supply completely, making it possible for TOCs to choose alternative energy suppliers. Many TOCs avail themselves of this option. Liberalizing traction current supply requires introducing a variety of new contractual relationships and business processes which are largely automated and digital. In order to allocate the traction units involved in the new change processes to the respective traction unit owners and traction unit users, to match them with the contractually selected electricity providers, and to handle the accounting and billing for the quantities of electric power consumed precisely down to the minute, complex IT systems are required.

The business processes and IT systems for access to the traction current grid therefore continue to be readjusted in close coordination with market partners and the Federal Network Agency.

## Development in the first half of 2017

- ▶ **EBIT lower due to elimination of one-off effect.**
- ▶ **Reduction in selling prices due to better purchasing conditions.**
- ▶ **Expansion of the stationary energy business.**

	H1		Change	
	2017	2016	absolute	%
 <b>DB Netze Energy</b>				
Supply reliability <sup>1)</sup> (%)	99.99	99.99	-	-
Traction current (16.7 Hz and direct current) (GWh)	4,283	4,378	-95	-2.2
Traction current pass-through (16.7 Hz) (GWh)	999.6	755.4	+244.2	+32.3
Stationary energy (50 Hz and 16.7 Hz) (GWh)	9,813	8,532	+1,281	+15.0
Diesel fuel (million l)	218.1	217.7	+0.4	+0.2
Total revenues (€ million)	1,416	1,391	+25	+1.8
External revenues (€ million)	654	591	+63	+10.7
EBITDA adjusted (€ million)	79	98	-19	-19.4
EBIT adjusted (€ million)	44	63	-19	-30.2
ROCE (%)	9.4	12.9	-	-
Capital employed as of Jun 30 (€ million)	947	978	-31	-3.2
Net financial debt as of Jun 30 (€ million)	445	254	+191	+75.2
Redemption coverage <sup>2)</sup> (%)	24.7	41.8	-	-
Gross capital expenditures (€ million)	48	49	-1	-2.0
Net capital expenditures (€ million)	17	20	-3	-15.0
Employees as of Jun 30 (FTE)	1,742	1,756	-14	-0.8

<sup>1)</sup> Preliminary figures (not rounded).

<sup>2)</sup> Change in method as of year-end 2016 [2016 INTEGRATED REPORT, PAGE 84 F.] retroactively adjusted.

The high level of supply reliability was maintained.

Sales of traction current declined. This was primarily due to lower demand from intra-Group customers, in particular losses of tenders at DB Regional and energy-saving projects at DB Long-Distance.

The traction current volumes passed through on behalf of non-Group customers increased significantly due to the switchover by some customers from full electricity supply to pass-through. In stationary energy, the sales volume for non-Group customers continues to increase substantially. This is attributable both to an expansion of business with existing industrial customers and an increase in volume in the portfolio optimization segment.

Demand for diesel fuels remained almost unchanged.

Revenues increased slightly, driven by non-Group business. Intra-Group revenues declined due to a slight decrease in demand and reductions in selling prices in the traction current segment. The increase in demand from non-Group customers in the area of stationary energy and from pass-through compensated for this.

Other operating income decreased (–21.7%) due to the elimination of positive special items (provisions for decommissioning and disposing of waste at the Neckarwestheim joint venture power plant).

Cost of materials increased (+3.3%) because of the development in demand in the stationary energy business and because of developments in the prices of mineral oil products.

Personnel expenses increased (+3.4%) due to collective bargaining agreements.

Other operating expenses (–1.4%) remained virtually unchanged.

Depreciation was stable.

Elimination of a one-off effect and a slightly disproportionate increase in expenses caused adjusted EBITDA and EBIT to deteriorate.

Despite a decrease in capital employed, the significant decline in adjusted EBIT caused a noticeable deterioration in ROCE. Special items arising from provisions for the decommissioning and disposal of waste at the joint venture power plant, combined with the Waste Disposal Fund Act, were the main reasons behind the decrease in capital employed.

Net financial debt increased significantly because of additions to provisions for the decommissioning and disposal of waste at the joint venture power plant. As a result, there was a noticeable decline in redemption coverage.

Because of the completion of capital expenditure projects in the previous year, in particular the Langenprozelten Pumped Storage Station, net capital expenditures decreased.

The number of employees was virtually unchanged.

## > Subsidiaries/others

### > Events in the first half of 2017


#### High demand for consulting services

DB Engineering & Consulting (DB E&C) further expanded its business in the first half of 2017, opening new locations in several countries, including China and Australia. In view of the growing demand, in the future DB E&C will further strengthen its capabilities by adding more specialists, especially in the Middle East and India.

- ▶ On behalf of the BMVI, DB E&C and its partners are jointly conducting a feasibility study on high-speed rail transport in India.
- ▶ The Al Haramain High-Speed project in Saudi Arabia, in which DB E&C plays a co-supporting role, is currently being implemented. Beginning in 2018, trains will reach speeds of up to 320 km/h on the 450 km line between Mecca, Jeddah and Medina.
- ▶ DB E&C was commissioned to review the detailed design planning and the tender documents for the Taoyuan Metro's new, 28-km green line in Taiwan. It will also provide support for construction, systems integration and commissioning.

### > Development in the first half of 2017

- ▶ Positive development of vehicle maintenance.
- ▶ Factor cost increases burden development.

	H1		Change	
	2017	2016	absolute	%
 <b>Subsidiaries/other</b>				
Total revenues (€ million)	2,154	2,058	+96	+4.7
External revenues (€ million)	234	246	-12	-4.9
EBITDA adjusted (€ million)	-113	-152	+39	-25.7
EBIT adjusted (€ million)	-235	-281	+46	-16.4
Gross capital expenditures (€ million)	139	169	-30	-17.8
Net capital expenditures (€ million)	139	169	-30	-17.8
Employees as of Jun 30 (FTE)	51,291	50,986	+305	+0.1

The area Subsidiaries/other encompasses the **GOVERNANCE FUNCTIONS AND THE DEPENDENT ADMINISTRATIVE SERVICE UNITS** [2016 INTEGRATED REPORT, PAGE 75] of the holding company DBAG. This segment also bundles the **LEGALLY INDEPENDENT ADMINISTRATIVE SERVICE UNITS** [2016 INTEGRATED REPORT, PAGE 75] and the **INDEPENDENT OPERATING SERVICE UNITS** [2016 INTEGRATED REPORT, PAGE 75], which provide services to several business units within DB Group.

The increase in total revenues was mainly attributable to higher revenues generated with intra-Group customers, including in connection with IT and Engineering & Consulting. The slightly lower revenues generated with non-Group customers had a dampening effect.

The increase in adjusted EBITDA and adjusted EBIT was caused, in part, by the improved order situation at the service companies and the elimination of negative one-off effects in the first half of 2016 in the vehicle maintenance segment. In addition, the change in reporting method for restructuring expenses for the Group-wide labor market and higher income from compensation for damage led to an improvement in adjusted EBIT, despite factor cost increases.

## Additional information

▶ **Various tenders related to infrastructure projects**

▶ **Vehicle orders due to new transport contracts**

▶ **Cyber Security@DB to improve IT security and governance**

### > **Significant contract awards (including framework contracts)**

- ▶ Framework contracts for the biggest projects in civil engineering maintenance services across Germany have been concluded for the next four years (total volume: about € 100 million).
- ▶ For the disposal of about 6 million tons of gravel and soil, framework contracts amounting to about € 90 million per year were concluded nationwide.
- ▶ The existing spare parts contracts for the maintenance of signal towers were extended through the end of 2017 (total volume: about € 75 million).
- ▶ In order to ensure supply reliability in the small-scale business of surveying engineers, a nationwide framework contract for “surveying services” with a call-off volume of about € 60 million was concluded with 21 surveying offices.
- ▶ A framework contract through 2018 was concluded for signal-guided line equipment with ETCS (L1LS) (total volume: about € 60 million).
- ▶ A framework contract for geotechnical services was concluded for the performance of short-term geotechnical inquiries (total volume of about € 40 million).
- ▶ A framework contract for track planning services has been concluded for four years (total volume: about € 40 million).
- ▶ As part of the expansion and electrification of the Knappenrode–Horka–German/Polish border line, a contract of about € 37 million was awarded for the Section BA 2.3, Niesky–Horka.
- ▶ The start of construction of the Homburger Damm double-track line (structural engineering part 1, a contract volume of about € 15 million) marks the beginning of the larger “Rhine Main+” project with a volume of about € 12 billion. The project is one of the BIM pilot projects.

### > **Rolling stock and rolling stock spare parts**

- ▶ As part of the long-distance transport offensive, a contract for the production of 25 IC 2 trains was awarded.

- ▶ A contract with a total value of about € 300 million for the production of a total of 39 electric multiple units for the network 4 “Rhine Valley” was awarded.
- ▶ Contracts to produce 26 electric multiple units for the lines RE 8 (Koblenz–Mönchengladbach) and RB 33 (Essen–Aachen/Heinsberg) with a value totaling about € 161 million were awarded.
- ▶ A contract with a value of about € 153 million for the production of a total of 27 electric multiple units for the Nuremberg S-Bahn (metro) network was awarded.
- ▶ A contract with a value of about € 142 million for the production of a total of 25 electric multiple units for the E-network Saar RB was awarded.

### > **General requirements and services**

- ▶ DB Group is shifting to Microsoft’s cloud-based Office 365 solution. A contract with a volume of € 110 million has been concluded for a period of five years.
- ▶ A nationwide contract for maintenance services and spare parts was concluded for about 3,600 elevators and escalators. The contract term is a maximum of eight years with four suppliers (total volume of about € 59 million).

### > **Other topics**

#### > **Claims against truck cartel**

DB Group is reviewing claims against the truck cartel. From 1997 to 2011, the manufacturers DAF, Daimler, Iveco, MAN, Scania and Volvo/Renault formed a cartel and colluded on prices, among other things.

#### > **WannaCry cyber attack**

According to Europol, at least 200,000 computer systems in 150 countries were victims of the global cyber attack WannaCry on May 12, 2017 – this included DB Group. At DB Group, the attack mainly affected ticket machines and display boards in stations. Train traffic and the security of customers and customer data were never at risk. Immediately after the occurrence of WannaCry, a crisis committee was set up to correct the technical failures and prevent it from continuing to spread. The Cyber Security@DB project aims to improve IT security and governance throughout DB Group.

## Opportunity and risk report

▶ **No material changes in opportunity and risk management**

▶ **Risks for EBIT development in 2017 unchanged**

▶ **Risk portfolio unchanged without any risks to DB Group as a going concern**

Our business activities are associated with risks as well as opportunities. Our business policy therefore aims to take advantage of opportunities through our opportunity management system, while also actively managing those risks identified within the framework of our risk management system. There were no significant changes to DB Group's **RISK MANAGEMENT SYSTEM** [2016 INTEGRATED REPORT, PAGE 180 FF.] in the first half of 2017. Nor were there any significant changes to DB Group's **MAJOR OPPORTUNITIES AND RISKS** [2016 INTEGRATED REPORT, PAGE 182 FF.].

The opportunities and risks analysis was performed compared to the anticipated **DEVELOPMENT OF DB GROUP IN FULL-YEAR 2017** [PAGE 50].

Compared to the estimate in the 2016 Integrated Report, the overall risk position is unchanged at € 0.1 billion. The remaining risks in the EBIT forecast are mostly in the

areas of economic climate, market and competition in the amount of € 0.1 billion (thereof very likely (vl): € 0.0 billion).

Compared to the estimate in the 2016 Integrated Report, the overall opportunity position is unchanged at € 0.1 billion. Opportunities exist mostly in the areas of economic climate, market and competition, as well as production and technology in the amount of € 0.1 billion (thereof vl: € 0.0 billion).

Overall, this results in a balanced opportunity and risk profile for the 2017 financial year.

Our analyses of risks, countermeasures, hedging and precautionary measures, together with the opinion of the Group Management Board based on the current risk assessment and our medium-term planning (MTP), indicate that there are no risks that, individually or jointly, could have an impact on the asset, financial and profit situation of DB Group and would pose a threat to the Group as a going concern.

## Events after the balance sheet date

▶ **Additional bond issued**

▶ **“Smart City” partnership agreed with the city of Hamburg**

▶ **DB Arriva wins transport contract**

### > **Fourth bond issued in 2017**

On July 11, 2017, we issued a privately placed bond through DB Finance with a total volume of SEK 530 million (about € 55 million) (maturity: 15 years; coupon of 2.2%) and swapped it to euros.

### > **Hamburg on its way to becoming a Smart City**

On July 10, 2017, we signed an agreement with Hamburg on a “Smart City” partnership. The aim is to use new technologies and innovative ideas (for example, on-demand shuttles, smart lockers, cargo bikes and co-working spaces) to make public transport, stations and city logistics more convenient and environmentally friendly for residents.

### > **Approval of Act on Collective Agreement Unity**

On July 11, 2017, the German Federal Constitutional Court dismissed most of the complaints filed by several trade unions against the Act on Collective Agreement Unity. The act stipulates that, in the case of competing collective bargaining agreements in a company, only the agreement with the trade union with the most members is binding.

### > **Success in the Netherlands**

In July 2017, DB Arriva won the open competition tender and will operate the regional rail services in Groningen and Friesland for another 15 years. The contract, which commences in December 2020, has a revenue volume of € 1.6 billion and contains cross-border traffic to Lower Saxony.

# Outlook

▶ **Improved expectations for economic development**

▶ **Market development better than expected in freight transport and logistics**

▶ **Outlook for key financial figures raised**

## > Future direction of DB Group

The future direction of DB Group is described in the 2016 INTEGRATED REPORT [PAGE 190]. There were no significant changes to this in the first half of 2017.

## > Positive development in the economic outlook

Anticipated development [%]	2016	2017 (Mar forecast)	2017 (Jul forecast)
GDP World	+2.3	~+2.5	~+3.0
World trade <sup>1)</sup>	+1.7	~+3.0	~+5.0
GDP Eurozone	+1.7	~+1.5	~+2.0
GDP Germany	+1.8	~+1.5	~+2.0

<sup>1)</sup> Trade in goods only.

The data for 2016, adjusted for price and calendar effects, is based on the information and estimates available as of July 2017. Expectations for 2017 are rounded off to the nearest half percentage point.

Source: Oxford Economics.

Forecasts for economic development in 2017 are based on the assumption of general stability in the geopolitical situation. We have adjusted our forecasts for the economic development upward for the full-year 2017 based on the current good development compared to the 2016 Integrated Report. This applies in particular to world trade, even if growth is expected to weaken somewhat towards the end of the year.

The eurozone is also benefiting from increased export demand, especially from the emerging markets and Asia. In addition, the continued very low interest rates and low inflation are having a positive effect on demand. For these reasons, we assume that the upward trend will continue in the full-year 2017.

The growth of the German economy is expected to remain slightly above the eurozone average. This expectation is due to an increase in new orders and a further improvement in consumer confidence.

## > Positive expectations for relevant markets

### > Passenger transport

Anticipated market development [%]	2016	2017 (Mar forecast)	2017 (Jul forecast)
German passenger transport market (based on pkm)	+1.7	~+1.0	+1.0

The data for 2016 are based on the information and estimates available as of July 2017. Expectations for 2017 are rounded off to the nearest half percentage point.

For the German passenger transport market, a moderate increase in transport performance is forecast for 2017, below the level of the previous year.

A continued increase in transport performance is also expected for the European passenger transport market. The positive general framework resulting from the continued rise in employment figures and disposable income will remain in place, but the momentum is expected to weaken due to Brexit and rising fuel prices and inflation. Based on this, above-average growth is expected for rail passenger transport across Europe.

### > Freight transport and logistics

Anticipated market development [%]	2016	2017 (Mar forecast)	2017 (Jul forecast)
German freight transport (based on tkm)	~+1.9	~+1.5	~+2.0
European rail freight transport (based on tkm)	~+1.1	~+1.0	>+1.0
European land transport (based on revenues)	+2.0	+3.0	+3.0
Global air freight (based on t)	+2.0	+2.0	+5.0
Global ocean freight (based on TEU)	+1.3	+2.0	+3.5
Global contract logistics (based on revenues)	+4.2	+4.0	+4.0

The data for 2016 are based on the information and estimates available as of June 2017. Expectations for 2017 are rounded off to the nearest half percentage point.

The outlook for the German freight transport market has improved slightly:

- ▶ Given the continued high intensity of intermodal competition and the weaker boost from the steel industry assumed during the second half of the year and the negative effects of the closure/conversion of coal power plants, 2017 is expected to see only a moderate increase in performance for rail freight transport, which is somewhat below previous expectations.

- ▶ After the strong rise in the first half of 2017, truck traffic will continue to record above-average development and to grow more dynamically than previously expected, given the positive economic conditions.
- ▶ Inland waterway transport is headed for a decline for the fourth year in a row and will not return to moderate growth, as assumed at the beginning of the year.

For the European rail freight transport market, the increase in volume sold in 2017 is expected to be slightly stronger than previously forecast. In particular, in the segments that are most relevant for rail transport, the partly considerably improved economic momentum is having a positive effect on the development of demand.

The positive development of demand in European land transport in the first half of 2017 is expected to continue unchanged in the second half of the year. Given the persistently positive volume development, a slight increase in the price level can be expected.

Due to the strong volume development so far and an expected positive volume development in the second half of the year, the air freight market is likely to develop significantly more positively than previously expected.

In the global ocean freight market, the expectations for the second half of the year have improved, and a much more positive volume development is expected for 2017 as a whole.

A very dynamic development is still expected for the contract logistics market.

## > Infrastructure

For full-year 2017, we expect this to continue at the current level.

In terms of station stops, we expect a slight increase in the year-on-year comparison. The share of train stops operated by non-Group railways will continue to increase.

Leasing income in stations will also show positive development and be slightly over the level of the previous year (+1.3%).

## > Procurement markets


We continue to expect no bottlenecks in procurement. Due to the oversupply in the oil market, no significant increase in the oil price is expected in the foreseeable future. In Germany, there will continue to be struggles over the design of the new electricity market (Electricity Market 2.0). Short-term price increases are likely to be amplified by the further expansion of renewable energies due to the limited ability to forecast them. Wholesale prices are being boosted by the dismantling of conventional capacities.

## > Financial markets

The stable development of the financial markets should continue in the second half of 2017. The expectations of the financial market players with regard to the prospects for the global economy have improved appreciably since the end of 2016. This trend is likely to continue through the end of the year. The improvement in the economic environment has resulted in a shift from investment capital to stock markets. This development is likely to continue during the rest of the year. It is supported by higher inflation rates in large industrialized countries, which strengthen the relative attractiveness of the stock markets in comparison to other options, such as bond markets. For the above reasons, the rise in bond yields observed in the past few months is not expected to be a temporary development, but the consequence of a continuing normalization of the economic environment. At the same time, the demand for bonds with good credit ratings remains high by historical comparison. In particular, the ongoing geopolitical uncertainty is likely to counteract an excessive decline in prices in the bond sector later in the year.

## > Development of DB Group

### > Profitable quality leader

	2016	2017 (Mar forecast)	2017 (Jul forecast)
 <b>Anticipated development of DB Group</b>			
Volume sold rail passenger transport (Germany) (million pkm)	80,219	~ +1.5%	~ +2.0%
Volume sold rail freight transport (million tkm)	94,698	~ -0.6%	~ +0.0%
Train kilometers on track infrastructure (million train-path km)	1,068	~ -0.7%	~ +0.5%
Shipments in European land transport (thousand)	99,638	+5-6%	~ +1.0%
Air freight volume (export) (thousand t)	1,179	~ +3.0%	~ +3.0%
Ocean freight volume (export) (thousand TEU)	2,006	~ +2.0%	~ +3.0%
Customer satisfaction - passengers (SI)	76.0	~77	~77
Punctuality DB Group (rail) in Germany (%)	94.3	~95.0	~95.0
thereof punctuality DB Long Distance (%)	78.9	81	81
Revenues (€ billion)	40.6	> 41.5	> 42.5
EBIT adjusted (€ billion)	1.9	≥ 2.1	≥ 2.2
ROCE (%)	5.9	≥ 6.0	> 6.0
Redemption coverage (%)	18.1	≥ 18.5	> 18.5

On the basis of the developments to date and the current estimates for the second half of 2017, we have made adjustments to our expectations:

- ▶ We now expect volume sold in rail freight transport to be somewhat more positive.
- ▶ Based on the development in the first half, the train kilometers in track infrastructure should increase for full-year 2017 as well.

- ▶ The increase in European land transport shipment volume is likely to be weaker due to the development of the parcel business.
- ▶ In ocean freight, we now expect the development to be somewhat stronger in full-year 2017 as well.
- ▶ Revenues and operating profits should develop better than previously expected due to the strong development in the first half.
- ▶ The more positive development should also have an impact on the ROCE and the redemption coverage.

## Business units

Anticipated development	Revenues adjusted			EBIT adjusted		
	2016	2017 (Mar forecast)	2017 (Jul forecast)	2016	2017 (Mar forecast)	2017 (Jul forecast)
DB Long-Distance	4,159	↗	↗	173	↗	↗
DB Regional	8,653	→	→	636	↗	↘
DB Cargo	4,560	→	→	- 81	↗	↗
DB Netze Track	5,228	↗	↗	561	↗	↗
DB Netze Stations	1,233	↗	↗	221	↗	→
DB Netze Energy	2,779	↘	↘	126	↘	↘
DB Arriva	5,093	↗	↗	280	↗	↗
DB Schenker	15,128	↗	↗	410	↗	↗

↗ above previous year's figure  
 → at previous year's level  
 ↘ below previous year's figure

At the business unit level, our expectations are virtually unchanged. Based on the development in the first half of 2017, we now expect the development of operating profit at DB Regional and DB Netze Stations to be weaker than it has been thus far.

## Anticipated capital expenditures

Anticipated development	2016	2017 (Mar forecast)	2017 (Jul forecast)
Gross capital expenditures	9.5	≥ 10.5	> 10.5
Net capital expenditures	3.3	≥ 3.5	~ 4.0

We will continue our modernization course in the 2017 financial year with a high level of capital expenditures. In any case, based on the current estimates, we expect capital expenditures to be somewhat higher than forecast at the beginning of 2017.

## Anticipated financial position

Anticipated development	2016	2017 (Mar forecast)	2017 (Jul forecast)
Maturities	2.3	2.1	2.1
Bond issues	2.1	< 2.0	< 2.0
Cash and cash equivalents as of Dec 31	4.5	~ 3.5	~ 3.5
Net financial debt as of Dec 31	17.6	< 19.0	< 19.0

Our expectations regarding the financial position for full-year 2017 are unchanged from the forecast in the 2016 Integrated Report.

## > Top employer

Anticipated development	2016	2017 (Mar forecast)	2017 (Jul forecast)
Employee satisfaction (SI)	3.7	-	-
Employer attractiveness (rank in Germany)	16	≤ 16	≤ 16

On the basis of the developments to date in the 2017 financial year and the current estimates for the second half of 2017, we have made no adjustments to our expectations for the **SOCIAL** dimension.

## > Eco-pioneer

Anticipated development	2016	2017 (Mar forecast)	2017 (Jul forecast)
Specific CO <sub>2</sub> e emissions (carriers) compared to 2006 (%)	-27.5	-28	-28
Share of renewable energies in the DB traction current mix (%)	42	44	44
Track kilometers noise remediated in total (rounded) as of Dec 31 (km)	1,600 <sup>1)</sup>	1,700	1,700
Quiet freight cars in Germany as of Dec 31	32,396	~ 39,000	~ 39,000

<sup>1)</sup> Preliminary figure.

On the basis of the developments to date in the 2017 financial year and the current estimates for the second half of 2017, we have made no adjustments to our expectations for the **ENVIRONMENTAL** dimension.


## FORWARD-LOOKING STATEMENTS

This management report contains statements and forecasts pertaining to the future development of DB Group, its business units and individual companies. These forecasts are estimates made based on information that was available at the current time. Actual developments and profits may diverge from the current expectations as a result of the non-materialization of the assumptions upon which our forecasts are based or the materialization of risks such as those presented in the Risk report.


DB Group does not assume any obligation to update the statements made within this management report.

# Consolidated interim financial statements (unaudited)

## Consolidated statement of income

	H1		
	2017	2016	2016
 [€ million]			
Revenues	21,066	20,033	40,557
Inventory changes and internally produced and capitalized assets	1,376	1,254	2,741
Overall performance	22,442	21,287	43,298
Other operating income	1,239	1,108	2,834
Cost of materials	-10,411	-9,564	-20,101
Personnel expenses	-8,227	-7,789	-15,876
Depreciation and impairments	-1,405	-1,457	-3,017
Other operating expenses	-2,562	-2,632	-5,677
<b>Operating profit (EBIT)</b>	<b>1,076</b>	<b>953</b>	<b>1,461</b>
Result from investments accounted for using the equity method	14	17	33
Net interest income	-343	-396	-772
Other financial result	-14	-11	-16
<b>Financial result</b>	<b>-343</b>	<b>-390</b>	<b>-755</b>
<b>Profit before taxes on income</b>	<b>733</b>	<b>563</b>	<b>706</b>
Taxes on income	46	40	10
<b>Net profit (after taxes)</b>	<b>779</b>	<b>603</b>	<b>716</b>
Net profit attributable to			
Shareholder of Deutsche Bahn AG	766	591	695
Minority interests	13	12	21
Earnings per share (€ per share)			
undiluted	1.78	1.37	1.62
diluted	1.78	1.37	1.62


## > Reconciliation of consolidated comprehensive income

	H1		
	2017	2016	2016
 [€ million]			
Net profit (after taxes)	779	603	716
Changes due to the revaluation of defined benefit plans	670	-1,323	-822
Changes in profit items recognized directly in equity which are not reclassified to the income statement	670	-1,323	-822
Changes resulting from currency translation	-93	-64	-52
Changes resulting from market valuation of securities	-1	3	-1
Changes resulting from market valuation of cash flow hedges	-32	188	262
Share of profit items not recognized in the income statement due to investments accounted for using the equity method	-	-	0
Changes in profit items recognized directly in equity which are reclassified to the income statement	-126	127	209
<b>Balance of profit items covered directly in equity (before taxes)</b>	<b>544</b>	<b>-1,196</b>	<b>-613</b>
Revaluation of defined benefit plans	-17	101	108
<b>Changes in deferred taxes on profit items recognized directly in equity, which are not reclassified to the income statement</b>	<b>-17</b>	<b>101</b>	<b>108</b>
Deferred taxes relating to the change in the market valuation of securities	-	-	1
Deferred taxes relating to the change in the market valuation of cash flow hedges	9	-22	-34
<b>Changes in deferred taxes on profit items recognized directly in equity, which are reclassified to the income statement</b>	<b>9</b>	<b>-22</b>	<b>-33</b>
<b>Balance of profit items recognized directly in equity (after taxes)</b>	<b>536</b>	<b>-1,117</b>	<b>-538</b>
<b>Comprehensive income</b>	<b>1,315</b>	<b>-514</b>	<b>178</b>
Comprehensive income attributable to			
Shareholder of Deutsche Bahn AG	1,305	-524	159
Minority interests	10	10	19




## Consolidated balance sheet


### > Assets

 [€ million]	Jun 30, 2017	Dec 31, 2016	Jun 30, 2016
<b>NON-CURRENT ASSETS</b>			
Property, plant and equipment	38,941	38,884	38,843
Intangible assets	3,567	3,682	3,560
Investments accounted for using the equity method	537	534	534
Available-for-sale financial assets	38	12	12
Receivables and other assets	668	627	223
Derivative financial instruments	255	339	350
Deferred tax assets	1,647	1,511	1,506
	<b>45,653</b>	<b>45,589</b>	<b>45,028</b>
<b>CURRENT ASSETS</b>			
Inventories	1,175	1,062	1,056
Available-for-sale financial assets	1	1	1
Trade receivables	4,366	3,974	4,212
Other receivables and other assets	1,912	1,433	1,379
Income tax receivables	45	54	57
Derivative financial instruments	44	60	69
Cash and cash equivalents	2,906	4,450	3,717
Held-for-sale assets	0	0	0
	<b>10,449</b>	<b>11,034</b>	<b>10,491</b>
<b>Total assets</b>	<b>56,102</b>	<b>56,623</b>	<b>55,519</b>

### > Equity and liabilities

 [€ million]	Jun 30, 2017	Dec 31, 2016	Jun 30, 2016
<b>EQUITY</b>			
Subscribed capital	2,150	2,150	2,150
Reserves	3,927	3,388	2,809
Retained earnings	7,187	7,022	6,925
<b>Equity attributable to shareholder of Deutsche Bahn AG</b>	<b>13,264</b>	<b>12,560</b>	<b>11,884</b>
Minority interests	182	184	176
	<b>13,446</b>	<b>12,744</b>	<b>12,060</b>
<b>NON-CURRENT LIABILITIES</b>			
Financial debt	18,398	20,042	19,489
Other liabilities	220	252	392
Derivative financial instruments	312	282	301
Pension obligations	3,947	4,510	4,895
Other provisions	2,267	2,362	2,491
Deferred items	1,043	1,131	1,018
Deferred tax liabilities	153	130	138
	<b>26,340</b>	<b>28,709</b>	<b>28,724</b>
<b>CURRENT LIABILITIES</b>			
Financial debt	3,829	2,439	2,766
Trade liabilities	5,204	5,100	4,467
Other liabilities	3,471	3,511	3,651
Income tax liabilities	158	150	174
Derivative financial instruments	63	37	103
Other provisions	2,672	2,972	2,729
Deferred items	919	961	845
	<b>16,316</b>	<b>15,170</b>	<b>14,735</b>
<b>Total assets</b>	<b>56,102</b>	<b>56,623</b>	<b>55,519</b>

## Consolidated statement of cash flows

	H1		
	2017	2016	2016
 [€ million]			
Profit before taxes on income	733	563	706
Depreciation on property, plant and equipment and intangible assets	1,405	1,457	3,017
Write-ups/write-downs on non-current financial assets	-	0	2
Result on disposal of property, plant and equipment and intangible assets	-38	-30	-89
Result on disposal of financial assets	0	0	5
Interest and dividend income	-41	-23	-42
Interest expense	384	420	813
Foreign currency result	9	1	-6
Result of investments accounted for using the equity method	-14	-17	-33
Other non-cash expenses and income	512	275	1,252
Changes in inventories, receivables and other assets	-967	-696	-900
Changes in liabilities, provisions and deferred items	-861	-40	-333
<b>Cash generated from operating activities</b>	<b>1,122</b>	<b>1,910</b>	<b>4,392</b>
Interest received	28	13	25
Received/paid (-) dividends and capital distribution	0	0	-8
Interest paid	-324	-321	-594
Paid (-)/reimbursed (+) taxes on income	-64	-79	-167
<b>Cash flow from operating activities</b>	<b>762</b>	<b>1,523</b>	<b>3,648</b>
Proceeds from the disposal of property, plant and equipment and intangible assets	120	107	355
Payments for capital expenditures in property, plant and equipment and intangible assets	-4,149	-3,507	-9,115
Proceeds from investment grants	2,618	2,126	6,190
Payments for repaid investment grants	-56	-27	-53
Proceeds from sale of financial assets	0	0	0
Payments for investments in financial assets	-25	0	0
Proceeds from sale of shares in consolidated companies less net cash and cash equivalents sold	2	0	0
Payments for acquisition of shares in consolidated companies less net cash and cash equivalents acquired as well as payments for party of companies	-7	-9	-42
Proceeds from disposal of investments accounted for using the equity method	1	0	0
Payments for additions of investments accounted for using the equity method	0	0	0
<b>Cash flow from investing activities</b>	<b>-1,496</b>	<b>-1,310</b>	<b>-2,665</b>
Distribution of profits to shareholder	-600	-850	-850
Distribution of profits to minority interests	-10	-11	-13
Payments for finance lease transactions	-34	-68	-201
Proceeds from issue of bonds	576	494	2,117
Payments for redemption of bonds	-500	-500	-1,542
Payments for the redemption and repayment of interest-free loans	-206	-220	-220
Proceeds from borrowings and commercial paper	16	159	90
Payments for the redemption of borrowings and commercial paper	-15	-3	-410
<b>Cash flow from financing activities</b>	<b>-773</b>	<b>-999</b>	<b>-1,029</b>
<b>Net changes in cash and cash equivalents</b>	<b>-1,507</b>	<b>-786</b>	<b>-46</b>
Cash and cash equivalents as of Jan 1	4,450	4,549	4,549
Changes in cash and cash equivalents due to changes in exchange rates	-37	-46	-53
<b>Cash and cash equivalents as of Jun 30/ Dec 31</b>	<b>2,906</b>	<b>3,717</b>	<b>4,450</b>

## Consolidated statement of changes in equity

[€ million]	Reserves							Total	Retained earnings	Equity attributable to shareholder of Deutsche Bahn AG	Minority interests	Equity
	Subscribed capital	Capital reserves	Currency translation	Fair value valuation of securities	Fair value valuation of cash flow hedges	Revaluation of pensions	Other movements					
As of Jan 1, 2016	2,150	5,310	199	0	-396	-1,177	-12	3,924	7,185	13,259	186	13,445
⊕ Capital increase	-	-	-	-	-	-	-	-	-	-	4	4
⊖ Capital decrease	-	-	-	-	-	-	-	-	-	-	-1	-1
⊖ Dividend payment	-	-	-	-	-	-	-	-	-850	-850	-11	-861
⊕ Other changes	-	-	-	-	-	-	-	-	-1	-1	-12	-13
⊕ Comprehensive income	-	-	-63	3	166	-1,221	-	-1,115	591	-524	10	-514
thereof net profit	-	-	-	-	-	-	-	-	591	591	12	603
thereof currency effects	-	-	-63	-	-	-	-	-63	-	-63	-1	-64
thereof deferred taxes	-	-	-	-	-22	101	-	79	-	79	-	79
thereof market valuation	-	-	-	3	188	-	-	191	-	191	-	191
thereof revaluation of defined benefit plans	-	-	-	-	-	-1,322	-	-1,322	-	-1,322	-1	-1,323
thereof share of items not recognized in the income statement from investments accounted for using the equity method	-	-	-	-	-	-	-	-	-	-	-	-
<b>As of Jun 30, 2016</b>	<b>2,150</b>	<b>5,310</b>	<b>136</b>	<b>3</b>	<b>-230</b>	<b>-2,398</b>	<b>-12</b>	<b>2,809</b>	<b>6,925</b>	<b>11,884</b>	<b>176</b>	<b>12,060</b>

[€ million]	Reserves							Total	Retained earnings	Equity attributable to shareholder of Deutsche Bahn AG	Minority interests	Equity
	Subscribed capital	Capital reserves	Currency translation	Fair value valuation of securities	Fair value valuation of cash flow hedges	Revaluation of pensions	Other movements					
As of Jan 1, 2017	2,150	5,310	149	0	-168	-1,891	-12	3,388	7,022	12,560	184	12,744
⊕ Capital increase	-	-	-	-	-	-	-	-	-	-	1	1
⊖ Capital decrease	-	-	-	-	-	-	-	-	-	-	-3	-3
⊖ Dividend payment	-	-	-	-	-	-	-	-	-600	-600	-10	-610
⊕ Other changes	-	-	-	-	-	-	0	0	-1	-1	-	-1
⊕ Comprehensive income	-	-	-90	-1	-23	653	-	539	766	1,305	10	1,315
thereof net profit	-	-	-	-	-	-	-	-	766	766	13	779
thereof currency effects	-	-	-90	0	-	-	-	-90	-	-90	-3	-93
thereof deferred taxes	-	-	-	-	9	-17	-	-8	-	-8	-	-8
thereof market valuation	-	-	-	-1	-32	-	-	-33	-	-33	-	-33
thereof revaluation of defined benefit plans	-	-	-	-	-	670	-	670	-	670	-	670
thereof share of items not recognized in the income statement from investments accounted for using the equity method	-	-	-	-	-	-	-	-	-	-	-	-
<b>As of Jun 30, 2017</b>	<b>2,150</b>	<b>5,310</b>	<b>59</b>	<b>-1</b>	<b>-191</b>	<b>-1,238</b>	<b>-12</b>	<b>3,927</b>	<b>7,187</b>	<b>13,264</b>	<b>182</b>	<b>13,446</b>

## Segment information according to segments

Jan 1 to Jun 30 or respectively as of Jun 30 [€ million]	DB Long-Distance		DB Regional		DB Arriva		DB Cargo		DB Schenker	
	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016
External revenues	2,028	1,932	4,254	4,223	2,659	2,526	2,150	2,154	8,072	7,400
Internal revenues	79	74	50	57	3	3	156	158	31	31
Total revenues	2,107	2,006	4,304	4,280	2,662	2,529	2,306	2,312	8,103	7,431
Other external income	69	80	102	128	129	87	108	114	97	89
Other internal income	53	27	89	41	0	2	49	21	3	3
Changes in inventories and internally produced and capitalized assets	7	2	32	32	0	1	16	23	2	4
Total income	2,236	2,115	4,527	4,481	2,791	2,619	2,479	2,470	8,205	7,527
Cost of materials	-1,200	-1,235	-2,660	-2,617	-837	-731	-1,259	-1,243	-5,339	-4,782
Personnel expenses	-470	-457	-966	-937	-1,215	-1,077	-818	-830	-1,580	-1,505
Other operating expenses	-238	-239	-267	-276	-501	-579	-320	-358	-981	-946
EBITDA	328	184	634	651	238	232	82	39	305	294
Scheduled depreciation <sup>3)</sup>	-112	-130	-319	-316	-128	-126	-104	-92	-97	-94
Impairment losses recognized/reversed <sup>3)</sup>	0	0	-1	-1	0	0	-6	0	0	0
EBIT (operating profit)	216	54	314	334	110	106	-28	-53	208	200
Net operating interest <sup>4)</sup>	5	-1	-21	-27	-14	-15	-24	-30	-18	-18
Operating income after interest <sup>4)</sup>	221	53	293	307	96	91	-52	-83	190	182
Property, plant and equipment	2,117	1,879	6,586	6,594	2,128	2,049	2,224	2,237	1,415	1,435
+ Intangible assets	6	1	19	17	1,719	1,809	131	1	1,434	1,484
thereof goodwill	0	0	4	6	1,388	1,436	-	0	1,135	1,188
+ Inventories	82	77	168	163	92	86	95	88	69	64
+ Trade receivables	222	258	630	566	333	322	577	551	2,335	2,325
+ Receivables and other assets	1,071	1,055	321	375	959	495	94	112	828	1,102
- Receivables from financing	-1,017	-1,043	-49	-175	-224	-133	-6	-19	-271	-638
+ Income tax receivables	-	-	0	0	19	20	2	2	16	26
+ Available-for-sale assets	-	-	-	-	-	-	0	0	-	-
- Trade liabilities	-245	-254	-593	-718	-530	-446	-491	-534	-1,905	-1,749
- Miscellaneous and other liabilities	-309	-262	-383	-472	-411	-519	-399	-374	-853	-765
- Income tax liabilities	0	-	0	0	-83	-87	-4	-5	-72	-73
- Other provisions	-66	-73	-1,233	-1,241	-155	-180	-284	-171	-381	-461
- Deferred items	-392	-357	-142	-131	-406	-206	-7	-8	-17	-15
Capital employed <sup>5)</sup>	1,469	1,281	5,324	4,978	3,441	3,210	1,932	1,880	2,598	2,735
Net financial debt	-1,020	-1,034	2,671	2,462	886	574	1,410	1,433	917	180
Investments accounted for using the equity method	0	0	4	5	141	133	27	27	13	15
Result from investments accounted for using the equity method	0	0	0	1	9	12	1	1	1	0
Gross capital expenditures	215	156	164	137	184	127	110	52	76	72
Investment grants received	-	-	-30	-2	-	0	-2	-2	-	-
Net capital expenditures	215	156	134	135	184	127	108	50	76	72
Additions due to changes in the scope of consolidation	0	-	-	-	4	-	-	-	0	17
Employees <sup>6)</sup>	16,301	16,443	35,631	35,957	54,145	51,618	28,964	30,155	69,370	66,822

<sup>1)</sup> Previous year's figures adjusted due to the separation of DB Netze Energy.

<sup>2)</sup> Relating to special items and reclassification PPA amortization of customer contracts..

<sup>3)</sup> The non-cash items are included in the segment result shown.


<sup>4)</sup> Key figure from internal reporting, no external figures.

<sup>5)</sup> Profit transfer agreements were not assigned to segment assets or liabilities.

<sup>6)</sup> The number of employees comprises the workforce, excluding trainees, at the end of the reporting period (part-time employees have been converted to full-time equivalents).

DB Netze Track		DB Netze Stations		DB Netze Energy		Subsidiaries/ Other <sup>1)</sup>		Sum of segments		Consolidation		DB Group adjusted		Reconciliation <sup>2)</sup>		DB Group	
2017	2016	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016
746	694	273	267	654	591	234	246	21,070	20,033	-	-	21,070	20,033	-4	0	21,066	20,033
1,906	1,907	362	356	762	800	1,920	1,812	5,269	5,198	-5,269	-5,198	-	-	-	-	-	-
2,652	2,601	635	623	1,416	1,391	2,154	2,058	26,339	25,231	-5,269	-5,198	21,070	20,033	-4	-	21,066	20,033
323	325	62	50	107	9	235	225	1,232	1,107	-	-	1,232	1,107	7	1	1,239	1,108
107	91	9	8	-88	14	492	528	714	735	-714	-735	-	-	-	-	-	-
415	388	19	17	9	9	433	394	933	870	443	384	1,376	1,254	-	-	1,376	1,254
3,497	3,405	725	698	1,444	1,423	3,314	3,205	29,218	27,943	-5,540	-5,549	23,678	22,394	3	1	23,681	22,395
-834	-812	-257	-239	-1,235	-1,196	-1,266	-1,210	-14,887	-14,065	4,491	4,505	-10,396	-9,560	-15	-4	-10,411	-9,564
-1,358	-1,275	-154	-139	-60	-58	-1,528	-1,507	-8,149	-7,785	1	-3	-8,148	-7,788	-79	-1	-8,227	-7,789
-490	-480	-97	-93	-70	-71	-633	-640	-3,597	-3,682	1,037	1,051	-2,560	-2,631	-2	-1	-2,562	-2,632
815	838	217	227	79	98	-113	-152	2,585	2,411	-11	4	2,574	2,415	-93	-5	2,481	2,410
-426	-444	-67	-68	-35	-35	-122	-129	-1,410	-1,434	22	23	-1,388	-1,411	-38	-49	-1,426	-1,460
0	4	0	0	0	0	0	0	-7	3	-	-	-7	3	28	-	21	3
389	398	150	159	44	63	-235	-281	1,168	980	11	27	1,179	1,007	-103	-54	1,076	953
-139	-127	-20	-19	-7	-8	-94	-128	-332	-373	-	-	-332	-373	-	-	-	-
250	271	130	140	37	55	-329	-409	836	607	11	27	847	634	-	-	-	-
19,837	20,132	3,201	3,210	972	1,002	1,150	982	39,630	39,520	-689	-677	38,941	38,843	-	-	38,941	38,843
133	134	8	4	35	55	69	55	3,554	3,560	13	-	3,567	3,560	-	-	3,567	3,560
-	0	0	0	-	0	14	13	2,541	2,643	22	-	2,563	2,643	-	-	2,563	2,643
176	161	0	-	39	18	488	417	1,209	1,074	-34	-18	1,175	1,056	-	-	1,175	1,056
321	316	50	26	158	293	636	674	5,262	5,331	-896	-1,119	4,366	4,212	-	-	4,366	4,212
183	52	13	13	26	98	19,516	17,613	23,011	20,915	-20,431	-19,313	2,580	1,602	-	-	2,580	1,602
-1	-2	0	-	160	-52	-18,797	-16,968	-20,205	-19,030	20,066	18,929	-139	-101	-	-	-139	-101
0	0	-	-	0	-	8	9	45	57	-	-	45	57	-	-	45	57
-	-	-	-	-	-	-	-	0	0	-	-	0	0	-	-	0	0
-1,084	-663	-98	-98	-286	-284	-857	-831	-6,089	-5,577	885	1,110	-5,204	-4,467	-	-	-5,204	-4,467
-694	-997	-122	-129	-88	-131	-804	-786	-4,063	-4,435	372	392	-3,691	-4,043	-	-	-3,691	-4,043
-	-	-1	-1	-	-	-18	-36	-178	-202	20	28	-158	-174	-	-	-158	-174
-356	-366	-55	-53	-66	-17	-2,322	-2,614	-4,918	-5,176	-21	-44	-4,939	-5,220	-	-	-4,939	-5,220
-735	-878	-137	-143	-3	-4	-124	-122	-1,963	-1,864	1	1	-1,962	-1,863	-	-	-1,962	-1,863
17,780	17,889	2,859	2,829	947	978	-1,055	-1,607	35,295	34,173	-714	-711	34,581	33,462	-	-	34,581	33,462
10,092	10,224	1,215	1,175	445	254	2,414	2,891	19,030	18,159	-	-	19,030	18,159	-	-	19,030	18,159
1	1	-	-	0	-	351	353	537	534	-	-	537	534	-	-	537	534
0	0	-	-	-	-	3	3	14	17	-	-	14	17	-	-	14	17
2,907	2,495	253	182	48	49	139	169	4,096	3,439	12	33	4,108	3,472	-	-	4,108	3,472
-2,382	-1,980	-173	-113	-31	-29	0	0	-2,618	-2,126	-	-	-2,618	-2,126	-	-	-2,618	-2,126
525	515	80	69	17	20	139	169	1,478	1,313	12	33	1,490	1,346	-	-	1,490	1,346
-	-	-	-	-	-	-	-	4	17	-	-	4	17	-	-	4	17
44,717	43,948	5,404	5,007	1,742	1,756	51,291	50,986	307,565	302,692	-	-	307,565	302,692	-	-	307,565	302,692

## > Information by regions

	External revenues		Non-current assets <sup>1)</sup>		Capital employed <sup>1)</sup>		Gross capital expenditures		Net capital expenditures		Employees <sup>1)</sup> (FTE)	
	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016
 Jan 1 to Jun 30 [€ million]												
Germany	11,850	11,484	36,253	36,024	28,943	27,682	3,832	3,229	1,214	1,104	188,132	187,476
Europe (excl. Germany)	6,669	6,360	5,986	6,044	5,310	5,450	247	197	247	196	92,703	89,952
Asia/Pacific	1,404	1,230	778	799	780	773	11	7	11	7	15,180	14,371
North America	878	734	203	216	277	269	4	4	4	4	8,662	8,277
Rest of world	269	225	28	26	27	26	2	2	2	2	2,888	2,616
Consolidation	-	-	-698	-678	-756	-738	12	33	12	33	-	-
<b>DB Group adjusted</b>	<b>21,070</b>	<b>20,033</b>	<b>42,550</b>	<b>42,431</b>	<b>34,581</b>	<b>33,462</b>	<b>4,108</b>	<b>3,472</b>	<b>1,490</b>	<b>1,346</b>	<b>307,565</b>	<b>302,692</b>
Reconciliation	-4	0	-	-	-	-	-	-	-	-	-	-
<b>Total</b>	<b>21,066</b>	<b>20,033</b>	<b>42,550</b>	<b>42,431</b>	<b>34,581</b>	<b>33,462</b>	<b>4,108</b>	<b>3,472</b>	<b>1,490</b>	<b>1,346</b>	<b>307,565</b>	<b>302,692</b>

<sup>1)</sup> As of Jun 30.

## Notes to the consolidated interim financial statements

### > Basic principles and methods

The unaudited, short-form interim financial statements for the period ending June 30, 2017, are prepared in accordance with the International Financial Reporting Standards (IFRS) as applied in the EU and their interpretation by the IFRS Interpretations Committee (IFRIC). The requirements of International Accounting Standard (IAS) 34 (Interim Financial Reporting) were followed. The accounting policies underlying the consolidated financial statements 2016 have been consistently applied for these interim financial statements.

No new material IAS/IFRS standards, interpretations and amendments mandatory for Deutsche Bahn Group (DB Group) need to be applied during the reporting period.


### > Changes to the segment allocation

In 2016, the DB Netze Energy segment was removed from the Subsidiaries/Other segment and reported separately on the basis of internal reporting.

On January 1, 2017, two companies that had previously been allocated to the DB Schenker segment were allocated to the Subsidiaries/Other segment. The previous-year figures were not adjusted due to immateriality.

### > Changes in DB Group

Movements in the scope of consolidation of DB Group are detailed in the following:

	German as of Jun 30, 2017	Foreign as of Jun 30, 2017	Total as of Jun 30, 2017	Total as of Jun 30, 2016	Total as of Jun 30, 2016
 [Number]					
<b>FULLY CONSOLIDATED SUBSIDIARIES</b>					
As of Jan 1	128	490	618	632	632
Additions	1	3	4	11	28
Additions due to changes in type of inclusion	0	0	0	0	0
Disposals	1	13	14	14	42
Disposals due to changes in type of inclusion	0	0	0	0	0
<b>Total</b>	<b>128</b>	<b>480</b>	<b>608</b>	<b>629</b>	<b>618</b>

### Additions of companies and parts of companies

During the reporting period, DB Group acquired the following companies or parts of companies under IFRS 3:

Companies/parts of companies	Area of activity	Segment
Overseas Cargo LLC, Doha/Qatar, now operating under Schenker Logistics W.L.L.	International freight-forwarding services	From Jan 1, 2017: DB Schenker
Business operations in Spain (acquisition of buses, concessions, and licenses as well as transfer of employees)	Bus service	From Jun 1, 2017: DB Arriva

In total, the acquisitions (net payment of € 7 million) are immaterial from DB Group's point of view.

### Disposals of companies and parts of companies

The disposals from the scope of consolidation include eight mergers, five liquidations and one sale. The sale resulted in a cash inflow of € 4 million.

### Effects on the consolidated statement of income

The following table summarizes the non-material effects on the consolidated income statement resulting from the changes in the scope of consolidation which have taken place compared with the respective previous year period:

	DB Group H1 2017	thereof from addi- tions to the scope of consoli- dation	Amounts for removals from the scope of consoli- dation
lul [€ million]			
Revenues	21,066	29	-12
Inventory changes and internally produced and capitalized assets	1,376	1	-
Overall performance	22,442	30	-12
Other operating income	1,239	1	-1
Cost of materials	-10,411	-16	3
Personnel expenses	-8,227	-9	6
Scheduled depreciation and impairments	-1,405	-2	1
Other operating expenses	-2,562	-4	2
<b>Operating profit (EBIT)</b>	<b>1,076</b>	<b>0</b>	<b>-1</b>
Result of investments accounted for using the equity method	14	-	-
Net interest income	-343	0	-
Other financial result	-14	0	-
<b>Financial result</b>	<b>-343</b>	<b>0</b>	<b>0</b>
<b>Profit before taxes on income</b>	<b>733</b>	<b>0</b>	<b>-1</b>
Taxes on income	46	0	-
<b>Net profit (after taxes)</b>	<b>779</b>	<b>0</b>	<b>-1</b>

Of the revenues of € 29 million resulting from additions to the scope of consolidation, € 9 million are attributable to Overseas Cargo LLC (now operating under Schenker Logistics W.L.L.), Doha/Qatar, € 9 million to CSAD MHD Kladno a.s., Kladno/Czech Republic, acquired in 2016, and KD SERVIS a.s., Kladno/Czech Republic, € 6 million to SAVDA Autoservizi Valle d'Aosta S.p.A., Aosta/Italy, acquired in 2016, € 4 million to Red-head, acquired in 2016, and € 1 million to Autos Carballo, S.L., San Vicente de A Bana/Spain, acquired in 2016.

### > Contingent receivables, liabilities and guarantee obligations

Contingent receivables amounted to € 18 million as of June 30, 2017 (as of December 31, 2016: € 17 million; as of June 30, 2016: € 20 million) and mainly comprise a claim for a refund of investment grants which had been paid; however, as of the balance sheet date, the extent and due date of the claim were not sufficiently certain.

As of the balance sheet date, no contingent receivables were recognized for any ongoing proceedings due to the great uncertainty surrounding reimbursement claims, timing and likelihood.

The contingent liabilities are broken down as follows:

	Jun 30, 2017	Dec 31, 2016	Jun 30, 2016
lul [€ million]			
Contingent liabilities from			
issuing and transferring bills	-	0	3
Guarantee obligations	30	-	-
Other contingent liabilities	93	95	88
<b>Total</b>	<b>123</b>	<b>95</b>	<b>91</b>

Other contingent liabilities also comprise risks arising from litigation which had not been stated as provisions because the expected probability of occurrence is less than 50%.

There are also contingencies of € 18 million from guarantees as of June 30, 2017 (as of December 31, 2016: € 29 million; as of June 30, 2016: € 33 million). Property, plant and equipment with carrying amounts of € 2 million (as of December 31, 2016: € 9 million; as of June 30, 2016: € 5 million) were also used as security for loans. The reported figure essentially relates to buses which are in use at the operating companies in the DB Arriva segment.

DB Group acts as guarantor mainly for equity participations and joint ventures, and is subject to joint and several liability for all syndicates in which it is involved.

### > Information regarding the fair value of financial instruments

The carrying amounts of the cash and cash equivalents, trade receivables and other financial assets (€ 6,075 million) approximate the fair values as of the balance sheet date.

The carrying amounts of the trade accounts, the other and miscellaneous financial liabilities (a total of € 6,675 million) as well as the short-term financial debt approximate the fair values as of the balance sheet date.

As of June 30, 2017, € 871 million of the receivables and other assets are allocated to non-financial assets (as of December 31, 2016: € 793 million; as of June 30, 2016: € 587 million). As of June 30, 2017, € 2,220 million of the other liabilities are allocated to non-financial liabilities (as of December 31, 2016: € 2,132 million; as of June 30, 2016: € 2,170 million).

The fair value of the non-current financial debt amounted to € 20,018 million as of June 30, 2017 (as of December 31, 2016: € 22,089 million; as of June 30, 2016: € 21,994 million).

## > Other financial obligations

The other financial obligations amounted to € 21,747 million as of June 30, 2017 (as of December 31, 2016: € 21,325 million; as of June 30, 2016: € 22,230 million).

Capital expenditures in relation to which the company has entered into contractual obligations as of the balance sheet date, but for which no consideration has yet been received, are broken down as follows:

[€ million]	Jun 30, 2017	Dec 31, 2016	Jun 30, 2016
Order commitments to acquire			
Property, plant, and equipment	15,926	15,272	16,314
Intangible assets	35	13	12
Purchase of financial assets	430	438	433
<b>Total</b>	<b>16,391</b>	<b>15,723</b>	<b>16,759</b>

The increase in order commitments in property, plant and equipment is particularly affected by the planned capital expenditure projects due to own construction projects; this was counteracted by the completed purchases of new vehicles. In the case of some supply arrangements, there are independent admissions of guilt with regard to fulfilling the order commitment; these are opposed by claims of the same amount, backed by bank guarantees and insurance policies with maximum creditworthiness. Order commitments to acquire property, plant and equipment include future obligations for vehicles in connection with the transport contracts that must be accounted for in accordance with IFRIC 12.

The purchase of financial assets relates to outstanding contributions at the European Company for the Financing of Railroad Rolling Stock (EUROFIMA), Basel/Switzerland.

Other financial obligations relate to future minimum lease payments arising from operating lease agreements.

## > Related-party disclosures

Major economic relations between DB Group and the Federal Republic of Germany (Federal Government) relate to liabilities due to the Federal Government arising from loans which have been extended (present value: € 992 million; as of December 31, 2016: € 1,172 million; as of June 30, 2016: € 1,146 million). There are also relations arising from the fees paid to the Federal Government within the framework of pro forma billing for the assigned civil servants as well as cost refunds for the secondment of business relationship service provision personnel as well as from investment grants which have been received. The guarantees received from the Federal Government primarily relate to the loans received from EUROFIMA as well as the outstanding contributions and liabilities arising from collective liability of Deutsche Bahn AG (DBAG) at EUROFIMA.

Business relations with Deutsche Telekom and Deutsche Post regarding the use of telecommunications and postal services have taken place to the usual extent.

## > Other disclosures

### > Bond issues and redemptions

Deutsche Bahn Finance B.V. (DB Finance), Amsterdam/the Netherlands, issued the following bonds in the first half of 2017:

Issue volume	Term (years)	Coupon (%)	Placement
NOK 700 million (about € 79 million)	15	2.49	Institutional investor in Scandinavia
€ 500 million	15.5	1.5	Institutional investors, particularly in Europe
GBP 300 million (about € 341 million)	8	1.375	Institutional investors, particularly in Great Britain

In the same period, a € 500 million bond issued by DB Finance was redeemed at maturity.

DB Group received the proceeds from the GBP 300 million bond in July 2017.

### > Dividend payments

Pursuant to the resolution of the Annual General Meeting of March 22, 2017, DB AG paid a profit distribution of € 600 million to the Federal Government.

### > Number of issued shares

The number of issued shares is unchanged at 430,000,000.

### > Major events after the balance sheet date

#### > Bond issue

In July 2017, DB Group issued an additional bond with a total volume of SEK 530 million (about € 55 million) through DB Finance. The bond has a duration of 15 years, has a coupon of 2.2%, and was placed with institutional investors in South Korea.

#### > Law on collective bargaining

On July 11, 2017, the German Federal Constitutional Court largely rejected the lawsuits of several trade unions against the law on collective bargaining.

#### > Transport contract in the Netherlands

In July 2017, DB Arriva won a competitive tender in the Netherlands to operate the regional rail transport in Groningen and Friesland for an additional 15 years.

Berlin, July 20, 2017

Deutsche Bahn Aktiengesellschaft  
The Management Board



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This Interim Report was published on July 26, 2017 (copy deadline: July 21, 2017) and is available online at [www.db.de/zb-e](http://www.db.de/zb-e).

The Interim and Integrated Reports of Deutsche Bahn Group as well as the Financial Statements of Deutsche Bahn AG are published in German and English.

The Interim and Integrated Reports of Deutsche Bahn Group, the Financial Statements of Deutsche Bahn AG, the Annual Report of DB Fernverkehr AG, DB Regio AG, DB Station & Service AG and DB Netz AG, and up-to-date information are also available on the Internet.



### > Corporate Communications

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### > DB service number

Our service number +49-180-699-6633 gives you direct access to all of our telephone services. These services include our Group-wide general information, timetable information and booking of train tickets, our customer dialog, and our frequent traveler system (BahnCard).

The following charges apply: calls from the German fixed-line network cost 20 ct/call; calls from the German cell phone network cost 60 ct/call at most.

Leisure and business travelers can find answers to frequently asked questions and further contact details online.



### > Our passenger transport services on social media

Our passenger transport is available on various social media channels for conversations, discussions and for service and product questions. You can find us on Facebook, Twitter and YouTube.



## > Financial calendar

### > March 22, 2018

Annual Results Press Conference,  
Publication of the 2017 Integrated Report

### > July 25, 2018

Interim Results Press Conference,  
Publication of the Interim Report January–June 2018



### Imprint

- ▶ Edited by: Deutsche Bahn AG, Investor Relations, Berlin
- ▶ Design and typesetting: Studio Delhi, Mainz
- ▶ Proofreading: AdverTEXT, Düsseldorf
- ▶ Lithography: Koch. Prepress Print Media GmbH, Wiesbaden
- ▶ Printing: Kunst- und Werbedruck, Bad Oeynhausen
- ▶ Photography and consulting: Max Lautenschläger, Berlin
- ▶ Photo credits: Cover page: Max Lautenschläger
- ▶ Page 1: Max Lautenschläger

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